NEW YORK CITY INDUSTRIAL DEVELOPMENT AGENCY PROJECT COST/BENEFIT ANALYSIS May 15, 2025

APPLICANT
Buttermilk Labs JV LLC
610 West 26th Street, Suite 910
New York, NY 10001

PROJECT LOCATION

301 Comfort Road, New York, NY 10004

A. Project Description:

Buttermilk Labs JV LLC, a New York limited liability company (the "Company"), the sole member of which is Buttermilk Labs LLC, a New York limited liability company ("Buttermilk"), the managing member of which is North River Company LLC, a Delaware limited liability company ("North River"), will develop the Project, as described below. Governors Island Corporation d/b/a The Trust for Governors Island, a New York not-for-profit corporation ("TGI"), the current owner of the Facility, will enter into a lease for the Facility (as defined below) with Building 301 Holdings, Inc., a New York corporation ("TGI Sub"), the sole member of which is TGI (the "Lease"). A master tenant (the "Master Tenant") will be formed by Buttermilk and a tobe-determined Historic Tax Credit equity investor. The Master Tenant and TGI Sub will acquire an interest in the Company, the Lease will be assigned by TGI Sub to the Company and the Company will sublease the Facility to the Master Tenant. TGI was created by the City of New York and holds responsibility for the planning, operations and ongoing development of Governors Island. The Company is seeking financial assistance in connection with the renovation, furnishing, and equipping of an existing 22,560 square foot, one-story building located on a 64,181 square foot parcel of land located at 301 Comfort Road, New York, New York 10004 (the "Facility"). As more particularly described above, the Facility will be leased to the Company and subleased to the Master Tenant which will sub-sublease the Facility to various tenants for commercial office use and other approved uses (the "Project").

B. Costs to City (New York City taxes to be exempted):						
Building Tax Exemption (NPV, 26 years):	\$2,488,329					
Land Tax Abatement (NPV, 26 years)	\$1,586,957					
MRT Benefit	\$280,313					
Sales Tax Exemption	\$459,900					
Total Cost to NYC	\$4,815,499					

C. Benefit to City from Operations and Renovation	
(Estimated NYC direct and indirect taxes to be generated	\$5,701,606
by Company) (estimated NPV 26 years)	

D. Benefit to City from Jobs to be Created	
(Estimated NYC direct and indirect taxes to be generated	\$11,327,605
by Company) (estimated NPV 26 years)	Ψ11,027,000



NYCIDA CORE APPLICATION

Submit your electronically completed Core Application via email to your assigned Project Manager as a Word Document file or a Word Document saved as a PDF.

A. APPLICANT OVERVIEW

Applicant Name (the "Applicant"): Buttermilk Labs JV LLC	Name of operating company (if different from Applicant): North River				
Operating company address: 610 West 26th Street, Suite 910, New York, NY 10001	Website address: www.buttermilklabs.com				
EIN	NAICS Code: 541715				
State and date of incorporation or formation: 07/15/2021	Qualified to conduct business in NY? ⊠ Yes □ No				
Applicant is (check one of the following, as applicable): ☐ General Partnership ☐ Limited Partnership ☐ Sole Proprietorship	☐ Business Corporation ☐ Other: ☐ S Corporation				
Is Applicant publicly traded? ☐ Yes ☒ No Is Applicant affiliated with a publicly traded company? ☐ Y	es ⊠ No If yes, name the affiliated company:				

B. APPLICANT CONTACT INFORMATION

	Name/Title	Company	Address	Email	Phone	Primary ¹
Applicant Contact Person	Elizabeth Kei Hayashi	Buttermilk Labs LLC	25 Park Place, 2 nd Floor, New York, NY 10007			×
Attorney	Karen Scanna/Ross Moskowitz	Hogan Lovells US LLP	390 Madison Avenue, New York, NY 10017			
Accountant	Agnes Machnik	North River Company	610 W 26 th Street, Suite 910, New York, NY 10001			
Consultant/Other						

C. APPLICABLE FINANCIAL ASSISTANCE

Provide the estimated value of each of the following types of Project Financial Assistance being requested. Discuss the estimation of the Requested Financial Assistance with your assigned Project Manager, if needed.

Requested Financial Assistance	Estimated Value of Requested Financial Assistance
Real Estate Tax Benefits	\$2,662,878 (with 3% escalation)
Sales Tax Waiver	\$1,000,207
Mortgage Recording Tax Benefit	\$48,270

D. APPLICANT BACKGROUND

Provide a brief description of Applicant's history and the nature of its business. Feel free to include information from Applicant's website or other official documentation describing Applicant. Include information such as when Applicant was founded, who founded the Applicant, a brief history of the Applicant, the Applicant's primary services and market, and the number of Applicant's employees in NYC and elsewhere. **Limit the description to 250 words.**

Select the individual to whom questions should be directed and who may speak on behalf of Applicant.



Buttermilk Labs JV LLC (BLab JV) is a joint venture of Buttermilk Labs LLC (BLab LLC) and a for-profit entity of the Trust for Governors Island, called Building 301. BLab JV was formed on July 15, 2021, with the sole purpose of facilitating the use of Historic Tax Credits for the redevelopment of Building 301 on Governors Island. Building 301 is a former schoolhouse that is a historic asset that will be preserved to its original design and be transformed into an office building that focuses on leases and licensing to companies operating in the climate resilience and sustainability sectors. Buttermilk Labs LLC is an entity made up of the owners of North River Company LLC and BJH Advisors LLC.

North River Company (NRC) is a privately held real estate investment and development company that owns and operates over 4 million square feet of commercial, industrial, mixed-use and art storage facilities in the Northeast and Colorado. NRC has undertaken over \$2 billion in transaction volume over the past 40 years. It specializes in waterfront adaptive re-use. The firm's Managing Director for this project, Anna Burgess, brings her experience with design-oriented operating tenants and specialized asset management to New York's quasi-industrial class to this project. Anna also specializes in climate resilience and sustainable development.

BJH Advisors is an M/WBE advisory and development business that specializes in the development of assets that either have an economic development component and/or affordable mixed-use with public participation.

E. PROPOSED PROJECT ACTIVITIES

Describe the proposed Project, including its purpose and Project Location, in the text box below. Refer to the example below.

Buttermilk Labs is an adaptive reuse of a 22,560 SF schoolhouse on Governors Island. The proposed use is a multitenant office building intended to house a community of organizations and companies focused on climate solutions. The Project will create a unique environment for companies to generate economic activity, both output and direct jobs, and a workforce training lab operated by Bedford Stuyvesant Restoration Corporation. The Project is being developed by principals of North River Company LLC and BJH Advisors as the entity Buttermilk Labs LLC.

Example: [Applicant Name] ("Applicant") is a [describe general business activity, such as food processor, real estate developer, plastics manufacturer, etc.]. Applicant is seeking financial assistance in connection with the [list Project activities, such as construction, furnishing, equipping, etc.] of a [_] square foot building on a [_] square foot parcel of land located at [address] (the "Facility"). The Facility will be owned by [Applicant or holding company] and used as a [describe specific business activities associated with the Project such as warehouse, commercial office space, manufacturing facility., etc.]. The total cost is approximately [Project cost]. The anticipated closing date is []. The project is anticipated to be completed in ___ [months or years].

F. Project Location Detail

Complete this table for each Project Location with a distinct Block/Lot. For Projects with more than one Block/Lot, copy the Project Location table below and paste it directly underneath to complete it.

Project Loc	ation Information		
ork, NY 10004	Location # 1 of 1		
00010150 Community Board #: 1 Neighborhood: Lower Manh			
Square footage of ex	isting building: 22,560 SF	Number of Floors: 1	
urrently used and what perce	ntage is currently occupied	? 0%	
n with Applicant's current fac	ility? 🛛 N/A		
rail and/or maritime infrastru	ıcture? No		
? e details about tenants such a	s (1) name of tenant busine	ss(es) (whether Affiliates or otherwise), (2) square	
	Community Board #: Square footage of extremely used and what percent with Applicant's current factor rail and/or maritime infrastructure that is currently being/will be edetails about tenants such a focupancy commencement aparcy.	Community Board #: 1 Square footage of existing building: 22,560 SF currently used and what percentage is currently occupied in with Applicant's current facility? N/A To rail and/or maritime infrastructure? No In that is currently being/will be occupied and/or used by a community of the co	



New York City Industrial Development Agency										
Con	struction Information									
Construction Start Date (as defined in the Policies and Instructio Facility Operations Start Date (as defined in the Policies and Instruction)										
Does the Project involve the construction of a new building or an	Does the Project involve the construction of a new building or an expansion/renovation of an existing building? ☐ No									
If yes, complete the following questions and attach a separate page and provide drawings, plans, or a description of the proposed work. Does the Project involve subsurface disturbance or excavation? ☐ Yes ☒ No Anticipated square footage of Facility after construction and/or renovation: 22,560 Anticipated square footage of <i>non-building improvements</i> after construction and/or renovation (e.g. parking lot construction): 0										
Please describe any non-building improvements on a separate p		ir (o.g. parking for construction	11). 0							
Square feet of wet lab space created: 0 Square feet of wet lab										
Percentage of total building size dedicated to wet lab space: 0										
Are energy efficiency improvements or the installation of a renew	able energy system anticipa	ated as part of the Project?2	'es							
Which of the below statements best reflects your current stage in		t process?								
A contractor has been selected and the procurement process	• • •									
☐ The procurement process has begun but a contractor has not										
☐ The procurement process has not begun. Procurement is anti	cipated to begin by: April 20	25 (For Phase 2)								
Other:										
□ Not applicable										
Percentage of tenancy expected at Facility Operations Start Date										
Percentage of tenancy expected six months after Facility Operat Percentage of tenancy expected 12 months after Facility Operation										
Percentage of tenancy expected 18 months after Facility Operation										
	oning Information									
	oning information									
Current zoning of Project Location: R3-2, GI Is a zoning variance or special permit required for the Project to	proceed at this Project Loca	tion? ☐ Yes ☒ No								
If yes, attach a separate page and describe the zoning variance schedule for zoning approval. Is the Project subject to any other city, state or federal approvals		hich agencies are involved, a eservation Commission ☐ No	and the anticipated							
If yes, attach a separate page and describe the approval require			at may be required							
Is the Project Location a designated historic landmark or located			at may be required.							
Is the Project Location within the NYC Coastal Zone Boundary?		100: 2103 210								
Intended use(s) of site (check all that apply): Retail %	☐ Manufacturing/Industri	al % ⊠ Office 100%								
interded use(s) of site (check all that apply).	i Manufacturing/industri	al /0 \(\triangle \text{Office 100 /0}\)								
G.ANTICIPATED OWNERSHIP Check the accurate description of the Project Location's anticip	ated ownership.									
☐ Applicant or an Affiliate is/expects to be the Project Location's	ee simple owner.	(Projected) Acquisition dat	e:							
 ☑ Applicant or an Affiliate leases/expects to lease the Project Loc ☑ Lease is for an entire building and property. ☐ Lease is for a portion of the building and/or property. 	(CHITCHTIV IN ASCION)									
☐ Neither of the above categories fully describes Applicant's inter Describe the anticipated ownership of the Project Locati		e Project Location.								
 Does/will an Affiliate own/control the Project Location? ☐ Yes If yes, complete the table below: 	⊠ No									
Name of Affiliate:	Address of Affiliate:									
Affiliate is a (check one of the following, as applicable): ☐ General Partnership ☐ Limited Liability Company ☐ Sole Proprietorship		ness Corporation orporation	☐ Other:							

² More information on free energy efficiency advisory services can be found <u>here.</u> 3

H. PROJECT FINANCING

1. Sources of Financing. Provide amounts as aggregates for all Project Locations. Add table rows, if needed.

Sources	Total Amount	Percent of Total Financing
Equity	\$1,575,000	8%
Bridge Construction Loan	\$17,250,000	83%
Upfront HTC Funding	\$1,850,000	9%
	\$	%
	\$	%
	\$	%
	\$	%
	\$	%
Total	\$20,675,000	100%

- 2. Mortgage amount on which tax is levied (exclude SBA 504 financing1): \$17,250,000
- Anticipated closing date between the [lender(s)]/[financing party(s)]/[financial institution(s) and/or funder(s)] and Applicant: Q4 2025

Uses of Financing. Provide amounts as aggregates for all Project Locations.

Uses	Total Amount	Percent of Total Financing	
Land and Building Acquisition - Deposit to the trust for the lease negotiation	\$	%	
Construction Hard Costs (i.e. site excavation, building materials, labor, landscaping, construction materials, etc.)	\$14,600,000	70.6%	
Construction Soft Costs (i.e. pre-planning, legal, financing, design, etc.)	\$2,775,000	13.4%	
Furnishings, Fixtures, & Equipment (FF&E) and Machinery & Equipment (M&E) (i.e. generators, desks, chairs, electronic equipment, specialized manufacturing equipment, assembly equipment, etc.)	\$0	0%	
FF&E purchased in NYC	\$0		
M&E purchased in NYC	\$0	0%	
Closing Fees (costs associated the execution of deal, i.e. debt service reserve fund, financing fees, loan origination fees, attorney fees, pre-payment penalties, etc.)	\$2,200,000	10.6%	
Other (describe): Contingency	\$1,100,000	5.3%	
Total	\$20,675,000	100%	

4a. Indicate anticipated budgeting of Hard Costs: Electrical: 6.7% Carpentry: 5% Painting: 1% Plumbing: 3.7%

Excavation or Demolition: 1.5% Other: 82.1%

4b. Indicate anticipated budgeting of Soft Costs: Architecture: 7% Engineering: 6.7% Design: 6.2% Other: 80.1%

I. EMPLOYMENT INFORMATION

The following information will be used as part of the Agency's calculation of the Project's benefit to the City, and as a basis for comparison with the employment information that Applicant will be required to report on an annual basis for the term of the Project Agreement (as defined in the Policies and Instructions).

1. Job Creation Schedule for the Applicant – Buttermilk is the employer

For all responses in the table below, part-time ("PT") employees are defined as those working between 17.5 and 35 hours per week on average, and full-time ("FT") employees are defined as those working 35 hours or more per week. Hourly wages in Columns E & F should represent the pay rate and are exclusive of overtime. For salaried employees, divide the annual salary by 1,820 working hours per year to calculate an hourly wage.

¹ The SBA 504 Loan Program, administered by the Small Business Administration, is designed to provide small businesses with long-term financing to acquire and improve major fixed assets, such as owner-occupied commercial real estate and heavy machinery.

Information included in Column C below will be used to determine eligibility for participation in the HireNYC Program. For program information, see Additional Obligations document. If eligible for the HireNYC Program participation, NYCEDC will provide additional details.

A Job Category	A B C ategory # of NYC # of jobs to be added in each year at jobs Project Location in first 3 years of retained operation to be employed by by Project Applicant		D Total # of Jobs at Project Location in first 3 years of	E Average hourly wage for Year 1	F Lowest hourly wage for	G Average Fringe Benefit for retained jobs	H Average Fringe Benefit for created jobs		
		Year 1: 2027	Year 2: 2028	Year 3: 2029	operation (Sum of all Columns B and C)		Year 1		
FT Executive level		1	1	1	1	\$72		\$	\$
FT Manager level		1	1	1	1	\$3 8		\$	\$
FT Staff level		2	2	2	2	\$25		\$	\$
Total FT Employees					4	\$40	\$2 5	\$	\$
Total PT Employees						\$	\$	\$	\$

2. Job Creation Schedule for tenants at the Facility not affiliated with the Applicant

Α	В	С			D	E	F	G	Н
Job Category	# of NYC jobs retained by Project	of operation		Total # of Jobs at Project Location in first	Average hourly wage for	Lowest Hourly Wage	Average Fringe Benefit for retained jobs	Average Fringe Benefit for created jobs	
		Year 1: 2027	Year 2: 2028	Year 3: 2029	3 years of operation (Sum of all Columns B and C)	Year 1	for Year 1		
FT Employees		62	78	78	78	\$ 58	\$2 6	\$	\$
PT Employees			2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2			\$	\$	\$	\$

- 3. Of the Total Jobs at Project Location in Column D in Table 1, how many employees are/will be NYC residents? 4
- 4. How many employees at the Project Location will be paid below living wage² at Project Start Date (as defined in the Policies and Instructions)? 0
- 5. Does the Project currently have, or anticipate having, contract or vendor employees³ at the Project Location? ☐ Yes ☒ No
- Generally describe all other forms of compensation and benefits that permanent employees will receive (i.e. healthcare, employer contributions for retirement plans, on-the-job training, reimbursement for educational expenses, etc.). Healthcare, vision, dental, and 401K matching contributions on an opt-in basis
- 7. Will Applicant or any of its Affiliates be required to provide health coverage to its employees pursuant to the federal Patient Protection and Affordable Care Act (the "Act")? ☑ Yes ☐ No If yes, provide an overview of the applicable requirements under the Act and an explanation of how Applicant plans to comply with such requirements. If no, explain why and provide a FT employee count using the Act "FTE Employee Calculator". See Appendix B
- 9. Will the Project use an apprenticeship program approved by the New York State Department of Labor? $\ \square$ Yes $\ \boxtimes$ No

² For information regarding living wage, see Additional Obligations document.

³ Contract or vendor employees are independent contractors (i.e. persons who are not "employees") or are employed by an independent contractor, who provide services at a Project Location.

⁴Information on the Paid Sick Leave Law can be found here.

J. LABOR

Applicant and its Affiliates hereinafter will be referred to collectively as the "Companies" or individually as a "Company." If none of the following questions applies to any of these Companies, answer No. For any question that does apply, be sure to specify to which of the Companies the answer is relevant.

1			e current calendar year or any of the five preceding calendar years experienced labor unrest situations, strikes, hand billing, consumer boycotts, mass demonstrations or other similar incidents?
	☐ Yes	⊠ No	If Yes, explain on an attached sheet.
2			any federal and/or state unfair labor practices complaints asserted during the current calendar year or any e current calendar year?
	☐ Yes	⊠ No	If Yes, describe and explain current status of complaints on an attached sheet.
3			ding or threatened requests for arbitration, grievance proceedings or other labor disputes during the currer ndar years preceding the current calendar year?
	☐ Yes	⊠ No	If Yes, explain on an attached sheet.
4	Are any of the Com	panies' employee	es <i>not</i> permitted to work in the United States?
	☐ Yes	⊠ No	If Yes, provide details on an attached sheet.
5			mpanies did not complete and retain, or do not anticipate completing and retaining, all required documentation by ment Eligibility Verification (I-9) forms?
	☐ Yes	⊠ No	If "Yes," explain on an attached sheet.
6	local, state or feder	al department, aq heir wages, insp	of Labor, the New York State Department of Labor, the New York City Office of the Comptroller or any other gency or commission having regulatory or oversight responsibility with respect to workers and/or their working ected the premises of any Company or audited the payroll records of any Company during the current of the payroll records of any Company during the current of the payroll records of any Company during the current of the payroll records of any Company during the current of the payroll records of any Company during the current of the payroll records of the Comptroller or any other payroller or any other payroll
	☐ Yes	⊠ No	If "Yes," use an attached sheet to briefly describe the nature and date of the inspection and the inspecting governmental entity. Briefly describe the outcome of the inspection, including any reports that may have been issued and any fines or remedial or other requirements imposed upon any of the Companies as a consequence
7	 Has any of the Com including a pension 		or potentially incurred, any liability (including withdrawal liability) with respect to an employee benefit plan,
	□ Yes	⊠ No	If "Yes," use an attached sheet to quantify the liability and briefly describe its nature. Refer to any governmental entities that have had regulatory contact with the Company in connection with the liability.
8		aims, proceeding	panies now, or have they been at any time during the current or preceding five calendar years, the subject of sor litigation arising from alleged discrimination in the hiring, firing, promoting, compensating or general
	☐ Yes	⊠ No	If "Yes," provide details on an attached sheet. Note "discrimination" includes sexual harassment.
K.	. FINANCIALS		
1.			or any close relative of any Principal(s), ever received, or is any such person or entity currently receiving, f non-discretionary benefit from any Public Entities?
	⊠ Yes	□ No	If Yes, provide details on an attached sheet.
2.			oal, or any existing or proposed occupant at the Project Location(s), obtained, or is any such person or entity lating obtaining, other assistance from the NYCIDA/Build NYC and/or other Public Entities?
	☐ Yes	⊠ No	If Yes, provide details on an attached sheet.
3.	Has Applicant, or any	Affiliate or Princi	oal, ever defaulted on a loan or other obligation to a Public Entity?
	☐ Yes	⊠ No	If Yes, provide details on an attached sheet.
4.		en (i) the subject	r Affiliate or Principal, holds or has ever held an ownership interest and/or controlling interest of 25 percent or of foreclosure (including a deed in lieu of foreclosure), or (ii) in arrears with respect to any type of tax,
	□ Yes	⊠ No	If Yes, provide details on an attached sheet.
5.			cipal, have any contingent liabilities not already covered above (e.g., judgment liens, lis pendens, other liens, er loans taken in the ordinary course of business only if in default.
	□ Vac	⊠ No	If Ves, provide details on an attached sheet

		☐ Yes	If Yes, p	rovide details on a	attached sheet.			
	an attached	sheet. List any "Ma					ow is insufficient, provide es) and any "Major Suppli	
F	Reference Type	Company Name	Address	Contact Person				% of Revenues
(Major Customers	Bedford Stuyvesant Restoration Corporation	1368 Fulton St., Brooklyn, NY 11216	Blondel Pinnock				%
	Major Suppliers	Consigli Construction CO.	1155 6 th Ave, 12 th Floor, New York, NY 10036	Charles Esteves	_			%
	Unions				••			
	Banks	JPMorgan Chase Bank	277 Park Ave, 42 nd Floor, New York, NY 10172	Howard Jones	_		Ţ-	
1.	York City?		ect result in the reid	cation of any plar	t or facility locate	d within New	York State, but outside o	of New York City, to New
	York City? If "Yes Will the cor	☐ Yes ☐ No	es of the owners and	d addresses of the	to-be-removed p	olant(s) or faci		
	York City? If "Yes Will the cor ☐ Yes	☐ Yes ☐ No s," provide the nam mpletion of the Pro ☐ ☐ No	es of the owners and	d addresses of the	to-be-removed plants or facilities	olant(s) or faci located in an a	lity(ies):	
2.	York City? If "Yes Will the cor □ Yes If "Yes	☐ Yes ☒ No s," provide the nam mpletion of the Pro ☒ No s," provide the nam	es of the owners and	d addresses of the ndonment of any p erators and the ad	to-be-removed plants or facilities	olant(s) or faci located in an a	lity(ies): area of New York State ot	
2.	York City? If "Yes Will the cor □ Yes If "Yes e answer to Is the Proje	Yes No s," provide the name mpletion of the Pro No No s," provide the name o question 1 or 2	es of the owners and ject result in the abar es of the owners/ope is "Yes," answer qu	d addresses of the addresses and the aduestions 3 and 4.	to-be-removed plants or facilities didenses of the to-	olant(s) or faci ocated in an a -be-abandone	lity(ies): area of New York State ot	ther than New York City
2. If th 3.	York City? If "Yes Will the cor Yes If "Yes e answer to Is the Proje Yes Is the Proje	Yes No s," provide the name properties of the Properties No s," provide the name properties of the Properties No s," provide the name properties of the Properties No	ies of the owners and ject result in the abar ies of the owners/ope is "Yes," answer quessary to preserve the	d addresses of the indonment of any p erators and the ad uestions 3 and 4.	to-be-removed plants or facilities didented from the to-	olant(s) or faci located in an a located in an a located in an a	lity(ies): area of New York State ot d plant(s) or facility(ies):	ther than New York City the Project, in its industry
2. If th 3.	York City? If "Yes Will the cor Yes If "Yes e answer to Is the Proje Yes Is the Projelocation ou	Yes No s," provide the name impletion of the Proposition of the Proposition No s," provide the name in a question 1 or 2 extreasonably necessary in the proposition of the Proposition No extreasonably necessary in the proposition No extremely necessary in the propositio	ies of the owners and ject result in the abar ies of the owners/ope is "Yes," answer quessary to preserve the	d addresses of the indonment of any p erators and the ad uestions 3 and 4. e competitive posi-	to-be-removed plants or facilities dresses of the to-	olant(s) or faci located in an a located in an a located in an a located in an and a located in an and a located in an and a located in an and a located in an a	lity(ies): area of New York State of d plant(s) or facility(ies): proposed occupants of the Project, from removing s	ther than New York City the Project, in its industry
2. If th 3.	York City? If "Yes Will the cor Yes If "Yes e answer to Is the Proje Ocation ou e answer to CON The Applica	□ Yes □ No s," provide the name impletion of the Provide the name impletion of the Provide in No s," provide the name in question 1 or 2 and the name in question 1 or 2 and the name in question 1 or 2 and the name in question 1 or 4 in question 3 or 4 in qu	ies of the owners and ject result in the abar less of the owners/ope is "Yes," answer quessary to preserve the cessary to discouragate? is "Yes," provide a WITH LAW	d addresses of the addresses of the addresses of the addresses of the addresses and the addressions 3 and 4. The competitive positive positive positive addressions and addressions addressions and addressions and addressions addressions an	to-be-removed plants or facilities dresses of the to- tion of this Applicantly proposed occurrences to a separation on a separation on a separation of the to-	olant(s) or faci located in an a located in a located in in a located in a located in a located in a located in a located in a located in a located in a located in a located in a located in a located in	lity(ies): area of New York State of d plant(s) or facility(ies): proposed occupants of the Project, from removing s	ther than New York City the Project, in its industry tuch plant or facility to a

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2. What uses are being considered for the Project Location other than those described in the Proposed Project Activities? N/a

1. Is the Applicant considering alternative Project Locations outside of New York City? ☐ Yes ☒ No

a. If "Yes," where?

- 3. How does the Applicant intend to utilize the tax savings provided through the NYCIDA? The Applicant will use the tax savings to fund critical construction components of the budget, including those that will ensure the building is LEED Gold certified and will be able to retain the historic nature of the building for the National Parks Service historic tax credit aplication.
- 4. What are the primary sources of revenue supporting Applicant's operations? The primary revenue sources supporting Buttermilk Labs operations consist of license and rental fees from tenants and occupants of the commercial space all companies that operate within the climate and environmental sustainability and resiliency sectors.
- 5. If the Applicant's income statement categorizes any revenues as "Other operating revenues," describe what revenues are captured in that category:
- 6. If the Applicant's income statement categorizes any revenues as "Other general and administrative," describe what revenues are captured in that category:

CERTIFICATION

I, the undersigned officer/member/partner of Applicant, on behalf of Applicant and its Affiliates, hereby request, represent, certify, understand, acknowledge and agree as follows:

I request that this Application, together with all materials and data submitted in support of this Application (collectively, these "Application Materials"), be submitted for review to the Agency's Board of Directors (the "Board"), in order to obtain from the Board an expression of intent to provide the benefits requested herein for the Project.

I certify that I have the authority to sign these Application Materials on behalf of, and to bind, Applicant and its Affiliates.

I certify under penalty of perjury to the best of my knowledge and belief, after due investigation, that the information contained in these Application Materials is accurate, true and complete and does not contain a misstatement of a material fact or omit to state a material fact necessary to make the statements contained herein not misleading. I understand that an intentional misstatement of fact, or, whether intentional or not, a material misstatement of fact, or the providing of materially misleading information, or the omission of a material fact, may cause the Board to reject the request made in the Application Materials. I understand that the Agency will rely on the information contained within these Application Materials in producing and publishing a public notice and convening a public hearing. If any information in these Application Materials is found to be incorrect, Applicant may have to provide new information and a new public notice and public hearing may be required. If a new public notice and public hearing is required, they will be at Applicant's expense.

I acknowledge that the submission of any knowingly false or knowingly misleading information may lead to the immediate termination of any financial assistance and the reimbursement of an amount equal to all or part of any tax exemptions claimed by reason of Agency involvement in the project.

I understand the following: that Applicant and Principals will be subject to a background check and actual or proposed subtenants may be subject to a background check, and if such background check performed by the Agency with respect to Applicant or any Affiliates reveals negative information, Applicant consents to any actions that the Agency or NYCEDC may take to investigate and verify such information; that the Agency may be required under SEQRA to make a determination as to the Project's environmental impact and that in the event the Agency determines that the Project will have an environmental impact, Applicant will be required to prepare, at its own expense, an environmental impact statement; that the decision of the Board to approve or to reject the request made in the Application Materials is a discretionary decision; that no Bonds may be issued (if Bonds are being requested) unless such Bonds are approved by the Mayor of the City; that under the New York State Freedom of Information Law ("FOIL"), the Agency may be required to disclose the Application Materials and the information contained therein (see the Disclosure Policy section of the Polices and Instructions document provided to Applicant and signed by Applicant on or about the date hereof (the "Policies and Instructions")); and that Applicant shall be entirely responsible and liable for the fees referred to in these Application Materials.

I further understand and agree as follows:

Agreed by Applicant,

That notwithstanding submission of this Application, the Agency shall be under no obligation to present Applicant's proposed Project to the Board for approval. If the Agency presents Applicant's proposed Project to the Board for approval, the Agency does not guaranty that such approval will be obtained. If upon presenting Applicant's proposed Project to the Board for approval the Agency obtains such approval, such approval shall not constitute a guaranty from the Agency to Applicant that the Project transaction will close.

That preparation of this Application and any other actions taken in connection with the proposed Project shall be entirely at Applicant's sole cost and expense. Under all circumstances, the Application Fee is non-refundable, including but not limited to the circumstance where the Agency decides, in its sole discretion, to not present Applicant's proposed project to the Board for Approval.

That each of Applicant and each of its Affiliates (collectively, the "Indemnitors") hereby releases the Agency and NYCEDC and their respective directors, officers, employees and agents (collectively, the "Indemnitees") from and against any and all claims that any Indemnitor has or could assert and which arise out of, or are related to, any Application Materials, any actions taken in connection therewith or any other actions taken in connection with the proposed Project (collectively, the "Actions"). Each Indemnitor hereby indemnifies and holds harmless each of the Indemnitees from and against any and all claims and damages brought or asserted by third parties, including reasonable attorneys' fees, arising from or in connection with the Actions. As referred to herein, "third parties" shall include, but shall not be limited to, Affiliates.

That in the event the Agency discloses the Application Materials in response to a request made pursuant to FOIL, Applicant hereby authorizes the Agency to make such disclosure and hereby releases the Agency from any claim or action that Applicant may have or might bring against the Agency, their directors, officers, agents, employees and attorneys, by reason of such disclosure; and that Applicant agrees to defend, indemnify and hold the Agency and the NYCEDC and their respective directors, officers, agents, employees and attorneys harmless (including without limitation for the cost of reasonable attorneys' fees) against claims arising out of such disclosure as such claims may be made by any party including Applicant, Affiliate, Owner or Principal, or by the officers, directors, employees and agents thereof.

That capitalized terms used but not defined in this Application have the respective meanings specified in the Policies and Instructions.

Requested, Represented, Certified, Acknowledged, Understood and

I acknowledge and agree that the Agency reserves its right in its sole and absolute discretion to request additional information, waive any requirements set forth herein, and/or amend the form of this Application, to the full extent permitted by applicable law.

I certify that, using due care, I know of no misstatement of material fact in

the Application Materials, and know of no material fact required to be

	stated in the Application Materials to make the statements made therein not misleading. Certified by Preparer ,
This 18 day of March, 20 25	This 18 day of March, 20 25.
Name of Applicant: Buttermilk Labs LLC	Name of Preparer: Buttermilk Labs LLC
Signatory: Elizabeth Kei Hayashi	Signatory: Elizabeth Kei Hayashi
Title of Signatory: Principal	Title of Signatory: Principal
Signature:	Signature:

IDA APPLICATION: ATTACHMENTS CHECKLIST Submit the following attachments to your Core Application by the Application Deadline associated with your targeted Board Meeting date

mit i	the following attachments to your Core Application by the Application Deadline associated with your targeted Board Meeting date.
A.	☑ Full Environmental Assessment Form or Short Environmental Assessment Form (SEAF, provided by the NYCIDA)
В.	☐ Completed Environmental Audit Report (Phase I) certified to the NYCIDA. Based upon the NYCIDA's review, a Phase II may be requested.
C.	☑ Internal Background Investigation Questionnaire (provided by the NYCIDA). Complete the form for Applicant and any Affiliate.
D.	☑ Doing Business Data Form (Provided by NYCIDA)
E.	□ Past three years of financial statements for Applicant, Affiliates, and/or guarantors (as applicable). If your financials have line items noted as "Other," provide a short description explaining what the line item entails.
F.	☑ Operating Pro Forma for three years following Facility Operations Start Date, or until solvency.
G.	□ Past four calendar quarters of NYS-45 MN or ATT filings of Applicant and its Affiliates. Redact employee names and Social Security numbers or provide NYS-45 MN summary page.
Н.	☐ Current payroll (or Affiliate payroll if operations comparable).
l.	☐ Hiring, professional development, and promotion policies plan
J.	Signed Inducement Letter on company letterhead. Letter should include a brief description of Applicant, the Project, a determination that the Project would not be completed without receiving the Agency's benefits, and the immediate impact of the Project (500 word limit), addressed to:
K.	☐ Short Bios for CEO, CFO, and chairperson that include employment history and education.
L.	☑ Contract of Sale/Lease Agreement for acquiring title or leasehold title to the Project Location.
M.	□ Executed Commitment Letter or Term Sheet from financial institution(s) providing financing that clearly indicates portion(s) in connection with which assistance is being sought.
N.	☑ Organizational Chart of Applicant and Affiliates.
Ο.	Non-refundable \$5,000 application fee payable to the NYCIDA, mailed to: Strategic Investments Group NYCEDC One Liberty Plaza New York, NY 10006
P.	☐ Policies and Instructions document signature page (provided by the NYCIDA)
Q.	☐ Additional Obligations document signature page (provided by the NYCIDA)
R.	☑ Letter of community support, if applicable
S.	□ Copy of Acord Certificate of Liability Insurance.

Appendix A: Project Location Tenants

The Project Location will serve as a **co-working space** providing turn-key subleased office and shared space to tenants supporting **environmental sustainability or climate change**. The majority of potential tenants are currently unknown.

Bedford-Stuyvesant Restoration Corporation will occupy approximately 1,500 square feet for its **SURGE** offshore wind technical training program. SURGE is a first-of-its-kind Basic Technical Training (BTT) program in New York City, providing on-ramps to the Offshore Wind (OSW) sector through workforce development training for transitioning and underemployed workers and those new to the clean energy field. This approach will provide a pathway to GWO certification for both current workers and newcomers and offer access to contracting opportunities for new and established businesses.

The SURGE program has two primary components:

- Skills training for workers.
- Capacity building for businesses aiming to enter the offshore wind industry.

Tenant Permitted Uses (based on lease agreement with the Trust for Governors Island):

- I. The Premises shall be used as a first-class, multi-tenant office and coworking facility for commercial, non-profit, and/or academic users related to environmental sustainability or climate change as well as for related laboratories, workshop space and educational and training space ("Environmental Office Use").
- II. Provided that Tenant is using commercially reasonable efforts to market all leaseable space (exclusive of common areas and mechanical support space) (the "Leaseable Space") within the Building for Environmental Office Use, Tenant shall be permitted to license or sublease space for first-class, commercial, non-profit, and/or academic uses, as well as for related laboratories, workshop space and educational and training space, that are not related to environmental sustainability or climate change ("Accommodative Uses"). Such Accommodative Uses shall be limited to licenses with a term no greater than one (1) year and Minor Subleases with a term no greater than three (3) years. Upon marketing in advance of expiration and/or upon expiration of any such Accommodative Uses licenses or subleases, Tenant shall have an obligation to make commercially reasonable efforts to market such space for Environmental Office Use.

Square Footage Allotment

Number	Name	SF	Occupancy
101	Lobby	97	
101A	Lounge	351	24
101B	Lounge	342	24
102	Co-Working Space	601	7
103	Office	319	4
104	Office	367	4
105	Office	357	4
106	Office	364	4
107	Office	365	4
108	Office	321	4

109	Office	66	1
110	Office	70	1
111	Office	132	2
112	Office	79	1
113	Office	123	2
114	Office	61	1
115	Office	61	1
116	Office	64	1
117	Office	64	1
118	Office	61	1
119	Office	61	1
120	Office	100	2
121	Office	78	1
122	Multi-Purpose Room	1822	183
123	AV Room	67	1
124	Storage	81	1
125	ADA RR	74	
126	Dressing Room	70	1
127	Kitchen	508	3
128	IT Room	118	1
129	Utility Closet	19	
130	Electrical Room	154	1
131	Family Room	96	
132	Women's Room	193	
132A	Utility Closet	23	
133	Café	221	9
134	Building Manager	215	3
134A	Closet	8	
135	Men's Room	161	
135A	Closet	20	
136	Family Room	102	
137	Training Room	700	36

138	Training Room	438	23
139	Office	384	4
140	Office	407	5
141	Conference Room	757	52
142	Office	779	8
143	Office	393	5
144	Office	364	4
145	Water Meter	129	1
146	Utility Closet	34	
147	Office	580	6
148	Printer	61	1
149	Pantry	129	1
150	Co-Working Space	612	7
152	Vestibule	37	
152A	Corridor	373	
153	North Corridor	259	
154	Vestibule	58	
155	Vestibule	34	
156	Vestibule	76	
157	East Corridor	642	
158	Corridor	242	
159	Corridor	372	
160	Corridor	238	
161	West Corridor	479	
162	West Corridor	394	
501	Stair	39	
502	Stair	35	

617.20 Appendix B Short Environmental Assessment Form

Instructions for Completing

Part 1 - Project Information. The applicant or project sponsor is responsible for the completion of Part 1. Responses become part of the application for approval or funding, are subject to public review, and may be subject to further verification. Complete Part 1 based on information currently available. If additional research or investigation would be needed to fully respond to any item, please answer as thoroughly as possible based on current information.

Complete all items in Part 1. You may also provide any additional information which you believe will be needed by or useful to the lead agency; attach additional pages as necessary to supplement any item.

Part 1 - Project and Sponsor Information					
Name of Action or Project:					
Buttermilk Labs					
Project Location (describe, and attach a location map):					
301 Comfort Road, Governors Island, New York, NY					
Brief Description of Proposed Action:					
Name of Applicant or Sponsor:	Telepl	202			
Buttermilk Labs LLC					
	E-Mai	1:			
Address:					
610 West 26th St, Suite 910					
City/PO:		State:	_	Code:	
New York		NY	1000)1	
1. Does the proposed action only involve the legislative adoption of a plan, le	ocal law	, ordinance,		NO	YES
administrative rule, or regulation? If Yes, attach a narrative description of the intent of the proposed action and	the env	ironmantal rasquirass t	that		
may be affected in the municipality and proceed to Part 2. If no, continue to			ınaı	✓	Ш
2. Does the proposed action require a permit, approval or funding from any	other go	overnmental Agency?		NO	YES
If Yes, list agency(s) name and permit or approval: NY State - State Historic Preservation Office, NY City Landmarks Preservation Commis	sion, NY	City Department of Build	lings		/
3.a. Total acreage of the site of the proposed action?	14	17 acres			
b. Total acreage to be physically disturbed?	0.6	2 acres			
c. Total acreage (project site and any contiguous properties) owned or controlled by the applicant or project sponsor?		<u>0</u> acres			
4. Check all land uses that occur on, adjoining and near the proposed action.					
		Residential (subur	ban)		
□Forest □Agriculture	specify):			
☑ Parkland					

_	O !	YES	N/A
a. A permitted use under the zoning regulations?		√	
b. Consistent with the adopted comprehensive plan?		✓	
6. Is the proposed action consistent with the predominant character of the existing built or natural	1	NO	YES
landscape?			✓
7. Is the site of the proposed action located in, or does it adjoin, a state listed Critical Environmental Area	?	NO	YES
If Yes, identify:	_	✓	
8. a. Will the proposed action result in a substantial increase in traffic above present levels?	1	NO	YES
b. Are public transportation service(s) available at or near the site of the proposed action?		√	
		Ш	✓
c. Are any pedestrian accommodations or bicycle routes available on or near site of the proposed action		Ш	✓
9. Does the proposed action meet or exceed the state energy code requirements? If the proposed action will exceed requirements, describe design features and technologies:	<u> </u>	NO	YES
The proposed alteration aims to achieve LEED Gold certification with the US Green Building Council.	_		√
10. Will the proposed action connect to an existing public/private water supply?	- ,	NO	YES
10. Will the proposed action connect to an existing public/private water suppry?		NO	IES
If No, describe method for providing potable water:	_		✓
	_ ,	NO	MEG
11. Will the proposed action connect to existing wastewater utilities?	1	NO	YES
If No, describe method for providing wastewater treatment:	_		✓
12. a. Does the site contain a structure that is listed on either the State or National Register of Historic	1	NO	YES
Places?			✓
b. Is the proposed action located in an archeological sensitive area?			✓
13. a. Does any portion of the site of the proposed action, or lands adjoining the proposed action, contain	1	NO	YES
wetlands or other waterbodies regulated by a federal, state or local agency?		✓	
b. Would the proposed action physically alter, or encroach into, any existing wetland or waterbody? If Yes, identify the wetland or waterbody and extent of alterations in square feet or acres:		✓	
	_		
	$-\bot$		
14. Identify the typical habitat types that occur on, or are likely to be found on the project site. Check all t ☑ Shoreline ☐ Forest ☐ Agricultural/grasslands ☐ Early mid-successiona ☐ Wetland ☑ Urban ☐ Suburban		ply:	
15. Does the site of the proposed action contain any species of animal, or associated habitats, listed	I	NO	YES
by the State or Federal government as threatened or endangered?	Ī		√
16. Is the project site located in the 100 year flood plain?	1	NO	YES
		Ш	✓
17. Will the proposed action create storm water discharge, either from point or non-point sources? If Yes,	1	NO	YES
a. Will storm water discharges flow to adjacent properties?		Ш	\checkmark
b. Will storm water discharges be directed to established conveyance systems (runoff and storm drains)? If Yes, briefly describe: All existing and proposed storm water drain leaders will be connected to the existing stormwater discharge line.	, _		

	water or other liquids (e.g. retention pond, waste lagoon, dam)?			
If Y	Yes, explain purpose and size:			
			V	ш
10	Has the site of the proposed action or an adjoining property been the location of an active or close	d	NO	YES
	solid waste management facility?	՝ Ի	NO	ILS
	Yes, describe:		√	
			V	$ m \cup $
	Has the site of the proposed action or an adjoining property been the subject of remediation (ongo	ing or	NO	YES
	completed) for hazardous waste? Yes, describe:			
11 1	es, describe:		✓	ШΙ
	FFIRM THAT THE INFORMATION PROVIDED ABOVE IS TRUE AND ACCURATE T OWLEDGE	O THE B	EST O	F MY
Apı	plicant/sponsor name: Kei Hayashi Date:			
	nature:			
Part 2 - Impact Assessment. The Lead Agency is responsible for the completion of Part 2. Answer all of the questions in Part 2 using the information contained in Part 1 and other materials submitted by the project sponsor otherwise available to the reviewer. When answering the questions the reviewer should be guided by the concept responses been reasonable considering the scale and context of the proposed action?"				
resp		the conce	pt "Hav	e my
resp		No, or	Mod	lerate
resp		No, or small	Mod to l	lerate large
resp		No, or small impact	Mod to l	derate large pact
resp		No, or small	Mod to l im	lerate large
resp		No, or small impact may	Mod to l im	derate large pact
	ponses been reasonable considering the scale and context of the proposed action?" Will the proposed action create a material conflict with an adopted land use plan or zoning	No, or small impact may	Mod to l im	derate large pact
1.	will the proposed action create a material conflict with an adopted land use plan or zoning regulations?	No, or small impact may	Mod to l im	derate large pact
1.	Will the proposed action create a material conflict with an adopted land use plan or zoning regulations? Will the proposed action result in a change in the use or intensity of use of land? Will the proposed action impair the character or quality of the existing community? Will the proposed action have an impact on the environmental characteristics that caused the	No, or small impact may	Mod to l im	derate large pact
1. 2. 3.	Will the proposed action create a material conflict with an adopted land use plan or zoning regulations? Will the proposed action result in a change in the use or intensity of use of land? Will the proposed action impair the character or quality of the existing community?	No, or small impact may	Mod to l im	derate large pact
1. 2. 3.	Will the proposed action create a material conflict with an adopted land use plan or zoning regulations? Will the proposed action result in a change in the use or intensity of use of land? Will the proposed action impair the character or quality of the existing community? Will the proposed action have an impact on the environmental characteristics that caused the	No, or small impact may	Mod to l im	derate large pact
1. 2. 3.	Will the proposed action create a material conflict with an adopted land use plan or zoning regulations? Will the proposed action result in a change in the use or intensity of use of land? Will the proposed action impair the character or quality of the existing community? Will the proposed action have an impact on the environmental characteristics that caused the establishment of a Critical Environmental Area (CEA)? Will the proposed action result in an adverse change in the existing level of traffic or	No, or small impact may	Mod to l im	derate large pact
1. 2. 3. 4. 5. 6.	Will the proposed action create a material conflict with an adopted land use plan or zoning regulations? Will the proposed action result in a change in the use or intensity of use of land? Will the proposed action impair the character or quality of the existing community? Will the proposed action have an impact on the environmental characteristics that caused the establishment of a Critical Environmental Area (CEA)? Will the proposed action result in an adverse change in the existing level of traffic or affect existing infrastructure for mass transit, biking or walkway? Will the proposed action cause an increase in the use of energy and it fails to incorporate	No, or small impact may	Mod to l im	derate large pact
1. 2. 3. 4. 5. 6.	Will the proposed action create a material conflict with an adopted land use plan or zoning regulations? Will the proposed action result in a change in the use or intensity of use of land? Will the proposed action impair the character or quality of the existing community? Will the proposed action have an impact on the environmental characteristics that caused the establishment of a Critical Environmental Area (CEA)? Will the proposed action result in an adverse change in the existing level of traffic or affect existing infrastructure for mass transit, biking or walkway? Will the proposed action cause an increase in the use of energy and it fails to incorporate reasonably available energy conservation or renewable energy opportunities? Will the proposed action impact existing:	No, or small impact may	Mod to l im	derate large pact
1. 2. 3. 4. 5. 6. 7.	Will the proposed action create a material conflict with an adopted land use plan or zoning regulations? Will the proposed action result in a change in the use or intensity of use of land? Will the proposed action impair the character or quality of the existing community? Will the proposed action have an impact on the environmental characteristics that caused the establishment of a Critical Environmental Area (CEA)? Will the proposed action result in an adverse change in the existing level of traffic or affect existing infrastructure for mass transit, biking or walkway? Will the proposed action cause an increase in the use of energy and it fails to incorporate reasonably available energy conservation or renewable energy opportunities? Will the proposed action impact existing: a. public / private water supplies?	No, or small impact may	Mod to l im	derate large pact

18. Does the proposed action include construction or other activities that result in the impoundment of

YES

NO

		No, or small impact may occur	Moderate to large impact may occur		
10. Will the proposed action result in an increase in the potenti problems?	ial for erosion, flooding or drainage				
11. Will the proposed action create a hazard to environmental re	esources or human health?				
Part 3 - Determination of significance. The Lead Agency is responsible for the completion of Part 3. For every question in Part 2 that was answered "moderate to large impact may occur", or if there is a need to explain why a particular element of the proposed action may or will not result in a significant adverse environmental impact, please complete Part 3. Part 3 should, in sufficient detail, identify the impact, including any measures or design elements that have been included by the project sponsor to avoid or reduce impacts. Part 3 should also explain how the lead agency determined that the impact may or will not be significant. Each potential impact should be assessed considering its setting, probability of occurring, duration, irreversibility, geographic scope and magnitude. Also consider the potential for short-term, long-term and cumulative impacts.					
Check this box if you have determined, based on the information and analysis above, and any supporting documentation, that the proposed action may result in one or more potentially large or significant adverse impacts and an environmental impact statement is required. Check this box if you have determined, based on the information and analysis above, and any supporting documentation, that the proposed action will not result in any significant adverse environmental impacts.					
Name of Lead Agency	Date				
Print or Type Name of Responsible Officer in Lead Agency	Title of Responsible Of	ficer			
Signature of Responsible Officer in Lead Agency	Signature of Preparer (if different fro	m Respons	ible Officer)		