## 2024 Incentives Portfolio Annual Report











## 2024 Incentives Portfolio Annual Report

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## Fellow New Yorkers,



Andrew Kimball
President & CEO
New York City Economic
Development Corporation

New York City is at record-high employment and workforce participation. One in eight businesses in New York started in the last 12 months, reflecting the vibrancy of our small business community. We're the top destination in the country for young talent, with twice as many new graduates choosing us over number two, Los Angeles. We are a global leader in the life sciences, green economy, and tech sectors, with an Al transformation already underway.

Core to New York City Economic Development Corporation (NYCEDC)'s mission is leveraging private sector investment. Incentives provided through our Strategic Investments Group have leveraged billions of dollars in investment in recent years while creating and retaining nearly 90,000 jobs. We are pleased to present this data in NYCEDC's first-ever annual report covering discretionary tax incentives deployed through our portfolio's three entities:

- New York City Industrial Development Agency (NYCIDA) offers property tax exemptions and other financial incentives to support business growth and relocation in New York City. Since 2011, NYCIDA has induced \$23.7 billion in private investment, including capital to transform business districts under the Manhattan Commercial Revitalization program (M-CORE), and Equinor's plan to build the largest offshore wind terminal in the country at South Brooklyn Marine Terminal.
- Build NYC Resource Corporation (Build NYC) provides tax-exempt bond financing for nonprofit institutions to acquire, build, or expand in New York City communities. Since 2011, Build NYC has leveraged more than \$5.8 billion in private sector investment, amplifying more than \$4.2 billion in tax-exempt bonds issued for nonprofits, including funds to open or expand public charter schools in Brooklyn and the Bronx, a pre-K for autistic children in Queens, and a new media production training facility in Manhattan.

• New York City Neighborhood Capital Corporation (NYCNCC) finances community development projects in underserved neighborhoods across the five boroughs. Since 2014, NYCNCC projects have leveraged \$433.8 million in private sector investment to qualified low-income areas of New York City, amplifying \$255 million in tax credits secured by NYCNCC under the US Treasury Department's highly competitive annual application process. NYCNCC has utilized these credits for transformative community projects, including Hope House in the Bronx, a new facility offering diversion programs and supportive services for justice-involved New Yorkers, and a new headquarters for WE ACT for Environmental Justice in Manhattan.

Since the start of the Adams Administration, these programs have supercharged our economy, by boosting existing incentive programs and creating innovative new ones, like M-CORE. And all of these programs remain open for business, actively accepting new projects to support equitable development across the city. If you are an entrepreneur, developer, or nonprofit leader, I invite you to contact us about how we can support your investment in New York City.

Behind each impressive number in this report stands a company, community organization, or community member that has been positively impacted by NYCEDC's programs. I could not be prouder of our work, and I'm excited to continue building on the successes showcased here, as we create a vibrant, inclusive, globally competitive economy for all New Yorkers.

Sincerely,

Andrew Kimball

President & CEO

New York City Economic Development Corporation





Emily
Marcus Falda
Executive Director
New York City Industrial
Development Agency

NYCIDA's tax incentive programs continue to bolster the local economy, create jobs for New Yorkers, and reinforce the city's position as a global business hub.

It is with great pride and enthusiasm that I present New York City Industrial Development Agency (NYCIDA)'s Annual Report for Fiscal Year 2024, featuring insights from NYCIDA's longer operating history. Our commitment to fostering business growth, relocation, and expansion across the five boroughs by reducing the cost of capital investment has once again demonstrated significant impact. NYCIDA's tax incentive programs continue to bolster the local economy, create jobs for New Yorkers, and reinforce the city's position as a global business hub.

Fiscal Year 2024 has been a particularly strong year for us. This year, the NYCIDA Board of Directors approved benefits for **25 projects** across a variety of important sectors. NYCIDA remains steadfast in its mission to support and preserve New York's industrial and manufacturing bases. **We have played a critical role in the City's strategic initiatives to encourage private investment in innovation sectors, thereby driving growth and diversification in New York's economy.** For example, NYCIDA has been pivotal in advancing the life sciences industry, facilitating new business infrastructure that drives innovation in therapeutics, life-saving medicines, vaccines, diagnostics, and devices—all of which contribute to the advancement of humanity.

One of our notable achievements this year is the launch of the Manhattan Commercial Revitalization program (M-CORE). This initiative provides tax incentives for property owners making substantial investments to modernize and enhance energy efficiency in aging office buildings. The program aims to transform up to 10 million square feet of Manhattan commercial office space, generate approximately **\$2.3 billion** in construction and employment activity, increase City tax revenues, and invigorate street activity and small business opportunities.

NYCIDA is also at the forefront of driving investments for the green economy, enabling both the public and private sectors to achieve ambitious climate and decarbonization goals. Our battery energy storage projects are instrumental in supporting the City's objective to reduce greenhouse gas emissions. Additionally, our efforts are leveraging federal, State, and private investments to transform the South Brooklyn Marine Terminal into a world-class offshore wind port. Our role in the construction of a converter station in Astoria, Queens, is crucial to the Champlain Hudson Power Express project, which will deliver 1,250 MW of Canadian hydroelectric power to the New York City electricity grid. These projects will power 1.5 million homes, significantly contributing to New York State's goal of achieving a 100-percent zero-emission electricity grid by 2040.

We take immense pride in NYCIDA's substantial contributions to the economy and the people of New York, as empowered by the General Municipal Law. Our achievements are clear. The Agency has a grand total of 262 active projects, which collectively leveraged discretionary incentives to induce over \$34.5 billion in private investment and created or retained over 118,000 jobs. In the past thirteen years, which encompass the most recent and active projects in the Agency's portfolio, there are 133 active projects active leveraging discretionary incentives to induce over \$23.7 billion in private investment. These recent projects have created and retained nearly 62,000 jobs. These results reflect the ongoing impact and success of our initiatives.<sup>1</sup>

As we look ahead, NYCIDA remains dedicated to supporting New York City's economic vitality and sustainability. We are grateful for the trust and collaboration of our stakeholders and look forward to continuing our work to drive prosperity and innovation in New York.

Sincerely,

**Emily Marcus Falda** 

New York City Industrial Development Agency

NYCIDA has been operational since 1974. The report is intended to showcase the most recent and impactful projects within its
operating portfolio. Therefore, NYCIDA decided to highlight active projects operational in the last 10 years, with an additional threeyear construction period also included.

## **NYCIDA by the Numbers**



NYCIDA has an active portfolio of 133 projects that have closed since July 1, 2011<sup>2</sup>. The projects delivered:



60K+ **FULL-TIME JOBS** a 3,271-percent increase since the time of application<sup>3</sup>



31.5M **SQUARE FEET** of real estate developed or upgraded for commercial activity



**\$23.7 BILLION** 

NYCIDA supports 25 supermarkets across the five boroughs, which provide:





1.9M **SQUARE FEET** of new or renovated

- Data is inclusive of all active NYCIDA projects closed between July 1, 2011 and June 30, 2024, unless otherwise noted.
   Comparison of company reported employment data at close of FY24 and data at application.
   Active FRESH projects closed since program inception in 2014.
   Accessibility analysis of residents living within a ¼ mile of active FRESH projects



NYCIDA has authorized 33 projects to support the City's transition to renewable energy that will generate:6



2,060 MW (MEGAWATTS)

of energy generated to NYC enough to power two million households



**284 MW STORED ENERGY** 

for periods of high demand – enough to power 284,000 NYC households

NYCIDA has induced the development of two state-of-the-art commercial life sciences buildings that will deliver:7



500K+ **SQUARE FEET** 

of commercial laboratory space for NYCs expanding life sciences sector



**FULL-TIME JOBS** for commercial tenants in the

life sciences industry

NYCIDA has supported the transformation of Hudson Yards by inducing the construction of nine commercial office towers that will create:



47K+ **FULL-TIME JOBS** 

across a variety of commercial office tenants<sup>8</sup>

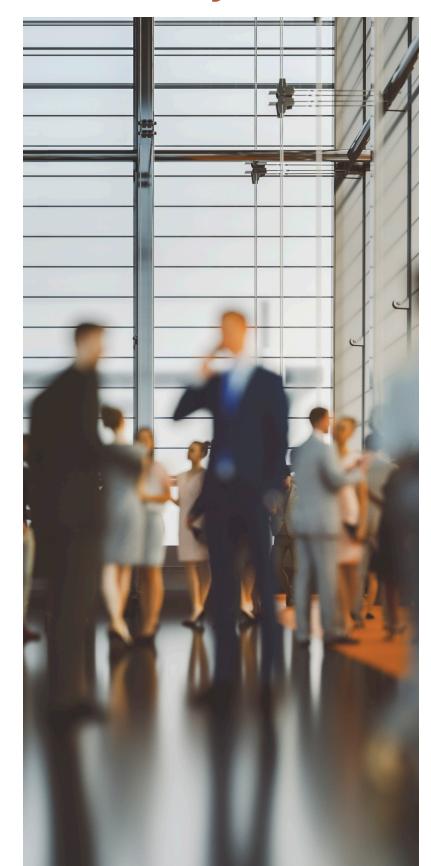


11M+ **SOUARE FEET** 

of top-tier commercial office space as part of a vibrant, mixed-use community9

- ${\bf 6.\ Data\ reported\ from\ battery\ storage\ projects\ at\ time\ of\ IDA\ Board\ approval.}$
- 7. Estimate based on industry statistics provided by life science projects. 8. Active projects closed since Hudson Yards program inception in 2013.
- 9. Company reported employment data for active Hudson Yards projects.

## **Feature Project**



## Manhattan Commercial Revitalization (M-CORE) Program

On January 23, 2024, NYCEDC and NYCIDA announced the first round of awardees for M-CORE. WSA Waterfront LLC at 175 Water Street and HPS Investment Partners at 850 Third Avenue were selected as the first awardees of this innovative initiative that will support the renovations of aging commercial office buildings. M-CORE was a key recommendation from the 'New' New York panel's "Making New York Work For Everyone" action plan-a set of 40 initiatives to transform business districts into vibrant, resilient, and healthy neighborhoods, and remain globally competitive in attracting and retaining businesses.

With M-CORE, NYCEDC and NYCIDA have incentivized owners to undertake investments that will improve the quality of Manhattan's office stock, create desirable workspaces that will attract businesses and top talent, make necessary upgrades and retrofits to ensure compliance with Local Law 97, and introduce dynamic ground-floor retail. Additionally, both projects have committed to including a full-floor incubator or accelerator targeted toward high-growth industries such as technology, life sciences, cybersecurity, green economy, media and entertainment, digital gaming, and climate technology, among others.

### 175 Water Street

Owned and operated by WSA Waterfront LLC and Milky 100 LLC, 175 Water Street (175 Water Street, New York, NY 10038) is a building that-when completely renovated-will establish a new cultural community in the Lower Manhattan neighborhood. The building will be upgraded to attract and build a community of high growth fashion, arts, creative, and technology **(FACT) tenants of varying sizes.** After the work is complete, there will be approximately 45,000 square feet of retail, 425,000 square feet of office space, 73,500 square feet of creative makerspace, and 73,500 square feet of amenity space. 175 Water Street is a 31-story building with significant vacancy at time of application. WSA plans to invest \$150 million to demolish and rebuild all interior spaces and make public outdoor space improvements. The construction work will include demolition and new buildout of all interior spaces, significant investment in amenities, upgrading of building systems and energy efficiency improvements, enlargement of the ground floors and rooftop, renovation and indoor enclosure of the privately owned public space ("POPS") at the ground floor, and development of new ground floor retail space. The company will be required to enter into a lease with a business incubator, accelerator, or a significant high-growth tenant as part of M-CORE.

### 850 Third Avenue

Owned and operated by investment funds managed by HPS Investment Partners, 850 Third Avenue (850 Third Avenue, New York, NY 10022) is a 21-story, 618,000-square-foot facility. HPS plans to invest \$62.7 million to renovate the facility into an attractive, transit-oriented, sustainable, fully-amenitized building with a greater street presence that will be attractive to a large variety of tenants. The upgraded lobby will feature new furniture, modern finishes, and retrofitted LED lighting. Food and beverage offerings are envisioned for the currently vacant retail space on the ground-floor-part of an "open restaurant" concept with floor-to-ceiling windows that will maximize natural light, attract pedestrians, and enliven the streetscape. After investment there will be 10,939 square feet of retail, 592,681 square feet of office, and 5,500 square feet of dedicated amenity space.





## NYCIDA Project Accomplishments Map

These are transactions that had major milestones in Fiscal Year 2024.

## **Board Approved: 20 Projects**

- 1. Orenda Battery Storage
- 2. NineDot Energy Battery Storage
- 3. Orenda Battery Storage
- 4. Champlain Hudson Power Express
- 5. MicroGrid Networks Battery Storage
- 6. Metropolitan Building
- 7. Cine Magic Studios
- 8. Soltage Battery Storage
- 9. Soltage Battery Storage
- 10. HPS Investment Partners
- 11. WSA Waterfront 175 Water Street
- 12. MicroGrid Networks Battery Storage
- 13. MicroGrid Networks Battery Storage
- 14. MicroGrid Networks Battery Storage
- 15. Red Hook Film Studio
- 16. NineDot Energy Battery Storage
- 17. NineDot Energy Battery Storage
- 18. Orenda Battery Storage
- 19. Elevate Renewables
- 20. NineDot Energy Battery Storage

## **Benefits Awarded: 7 Projects**

- 21. Fine Fair Supermarket Grand Avenue
- 22. Foodirect Wholesaler
- 23. 174 Power Global Battery Storage
- 24. Cine Magic Studios
- 25. East End Studios Sunnyside
- 26. Food Bazaar Supermarket
- 27. Krasnyi Oktyabr

## **Ground Breaking: 1 Project**

28. Equinor Offshore Wind

### **Project Opened: 3 Projects**

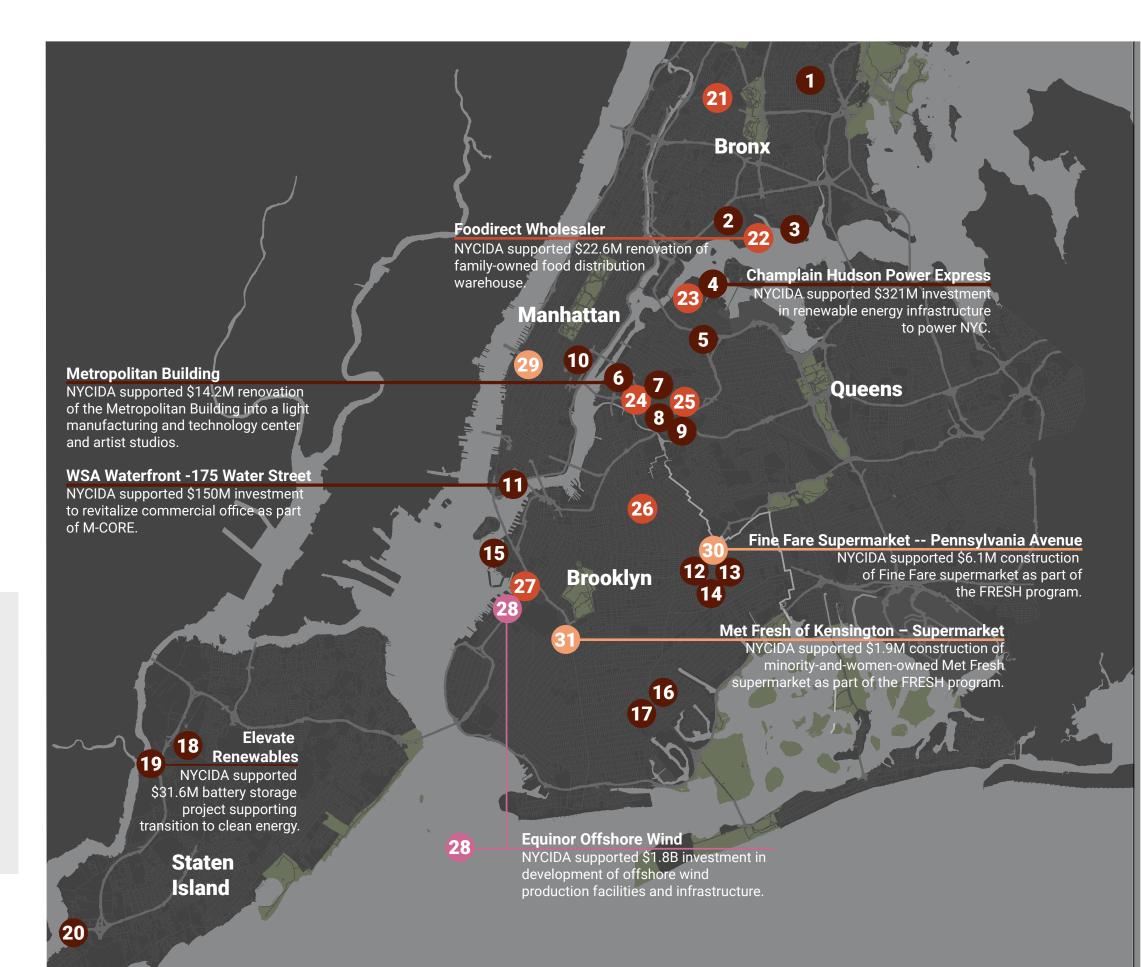
- 29. Two Manhattan West
- 30. Fine Fare Supermarket Pennsylvania Avenue
- 31. Met Fresh of Kensington Supermarket

**Board Approved:** NYCIDA Board voted to authorize benefits to the project.

Benefits Awarded: NYCIDA signed formal agreement with project company following Board approval.

**Ground Breaking:** Project began construction.

Project Opened: Project became operational following construction completion.



Equinor
Offshore Wind
at South
Brooklyn
Marine
Terminal



NEW YORK CITY INDUSTRIAL DEVELOPMENT AGENCY (NYCIDA)

NYCIDA is pleased to have authorized benefits for New York City's first major offshore wind project, being developed by Equinor ASA, at its March 2024 Board Meeting. The project will involve two major components. First, NYCIDA will support Equinor's investment of over \$1.8 billion to transform the South Brooklyn Marine Terminal (SBMT) in Sunset Park, Brooklyn into one of the premier offshore wind hubs in the United States. This includes major improvements to SBMT's port infrastructure, the creation of an operations and maintenance facility, a new substation, and a staging and assembly area for the turbines associated with future offshore wind farms, made feasible by the sales tax exemption provided by NYCIDA. Second, NYCIDA is providing property tax benefits in connection with the

underwater electrical infrastructure required for Equinor's first NYC-based offshore wind development—Empire Wind I—which will be located off the coast of Long Island, offering property tax abatement on the electrical cables within New York City waters. The project will be New York's first large-scale offshore wind development and is expected to produce 810 MW of clean energy, enough to power approximately 500,000 homes. Operations at SBMT to assemble the turbines will commence in 2025, and the first electricity from Empire Wind I will be generated in 2027. Offshore wind is a vital part of New York's shift to renewable generation, since wind farms can generate electricity at a large scale with high efficiency, and offshore wind is a proven technology, with a track record of international success.

"This construction will result in union jobs and local economic benefits while supporting a project that will deliver homegrown power to New Yorkers and position the state as a leader in the advancing offshore wind industry."

- Molly Morris, President, Equinor Renewables Americas

Applicant	Empire Offshore Wind LLC & SBMT Asset LLC	
Project Approved	March 2024	
Project Address	South Brooklyn Marine Terminal, Brooklyn, NY 11232	
Private Investment Leveraged	\$1,808,072,111	
Jobs Created (Projected)	1,150 FTE	
Total Value of Benefits Provided by Agency	\$46,865,973	
Anticipated Project Completion Date	2027	



## **East End Studios**

On November 15, 2023, East End Studios broke ground on a new, state-of-the-art 270,000-square-foot film and TV studio complex in Sunnyside, Queens, which will be known as East End Studios. This followed the NYCIDA closing on its benefit agreement with East End Studios in July 2023, leveraging over \$300 million in private investment to support the creation of much-needed studio space for New York City's growing film industry, with support from the New York City Mayor's Office of Media and **Entertainment.** The property tax abatement, mortgage recording tax exemption, and sales tax exemption provided by NYCIDA will help lower upfront construction costs and long term operating costs, allowing the project to support the creation of over 400 jobs associated with studio operations. Additionally, East End Studios will collaborate on workforce development initiatives with two

local nonprofits: Ghetto Film School and ReelWorks, which operate across Queens, Brooklyn, and the Bronx. Under the agreements, East End Studios will provide financial support, internships, and access to studio space and equipment to the nonprofits, while the nonprofits will also provide access to a diverse talent pool for local hiring.

"East End Studios is thrilled to be advancing New York City's ever-growing place in the film and television production landscape. We wish to thank our valued partners at NYCEDC, NYCIDA, and the Mayor's Office of Media and Entertainment, without whom this project would not be a reality." - Jonathon Yormak, Co-Founder, East End Capital

Applicant	Sunnyside Studios Owner, LLC	
Project Approved	July 2022	
Project Address	48-02 48th Avenue, Queens	
Private Investment Leveraged	\$300,280,354	
Jobs Greated (Projected)	425 FTE	
Total Value of Benefits Provided by Agency	\$20,313,195	
Anticipated Project Completion Date	2025	

## Foodirect at Hunts Point Cooperative Market



NYCIDA closed on a benefits agreement with Foodirect, Inc., a Bronx-based full-service food distributor, in July 2023. Foodirect has been located at the Hunts Point Cooperative Market since the 1970s and is the Market's largest full-service food distributor with over 5,000 products. A large portion of the company's customer base consists of bodegas and small grocery stores in the Bronx and Upper Manhattan, and the company

"Foodirect appreciates the benefits of working with NYCIDA, helping projects like ours continue, showcasing a great private and public partnership." - Jared Levine, CEO, Foodirect, Inc. also services restaurants, diners, and pubs throughout the City. Foodirect owns 28 stalls at the Market and has been looking for opportunities for expansion after having reached capacity. With the sales tax exemptions provided by NYCIDA, the company was able to pursue a major renovation project of just over 82,000 square feet of stall space within the Market, leveraging over \$22 million in private investment. **Productivity upgrades** to the current facility made possible by NYCIDA's involvement will enable Foodirect to expand their services, increase employment, and upgrade energy efficiency and storage capacity. Foodirect expects to retain 151 full-time equivalent jobs and create an additional 22 full-time equivalent jobs over the next three years as part of the project.

Applicant	Foodirect, Inc.	
Project Approved	April 2023	
Project Address	355 Food Center Drive, Bronx	
Private Investment Leveraged	\$22,625,903	
Jobs Created (Projected)	22 FTE	
Jobs Retained	151 FTE	
Total Value of Benefits Provided by Agency	\$346,424	
Anticipated Project Completion Date	2028	



174 Power Global

In April 2024, NYCIDA closed on a transaction with 174 Power Global in connection with the development of a 100-MW bulk battery energy storage system in Astoria, Queens, leveraging over \$185 million in private investment. Headquartered in California, 174 Power Global is a developer of solar power, green hydrogen, and battery energy storage. The project represents the company's first development on the East Coast and was conceived in response to a Request for Proposals by Con Edison for Bulk Energy Storage projects. Once completed, the project will be among the largest battery storage installations in New York State and will hold enough electricity to supply tens of thousands of New York City households during a peak summer day. Battery storage is critical to transitioning the City's grid to renewable energy, as it will allow for electricity from solar and wind to be captured

during periods of excess generation. NYCIDA was able to make this project financially viable with the provision of property tax abatement, exemption from mortgage recording tax, and exemption from City and State sales tax.

NYCIDA continues to support the battery storage sector and has been an essential tool in lowering the cost of new battery storage development across the City.



"With support from NYCIDA, Con Edison, NYPA and our partners in the Astoria community, 174 Power Global is committed to investing and starting construction of one of New York City's largest energy storage systems.... and ushering in a new era in New York's energy future that supports local economic development and creates new, green jobs." - Shane Kim, CEO, 174 Power Global

Applicant	174 Power Global	
Project Approved	September 2022	
Project Address	31–03 20th Avenue, Queens	
Private Investment Leveraged	\$185,786,867	
Jobs Created (Projected)	5 FTE	
Total Value of Benefits Provided by Agency	\$113,271,685	
Anticipated Project Completion Date	2026	

## The Metropolitan Building



On July 18, 2024, NYCIDA closed a \$14.2 million transaction with VM 4401 LLC, a partnership between

"VM 4401, a partnership between The VOREA Group and Mega Development teams are thrilled to be working alongside the NYCIDA team to bring the Metropolitan Building vision to life. This project represents a significant step in our commitment to revitalize the Long Island City Industrial Business Zone (IBZ) by providing much-needed manufacturing and creative spaces. The renovation of this historic building will not only preserve its unique architectural features but also create an incubator environment for makers, artists, and small-scale producers. By fostering a community of innovation and collaboration, we aim to support the creative class and continue enhancing the vibrant, dynamic character of Long Island City," - Jared Lewis, Senior Development Manager, VOREA

the VOREA Group and Mega Group Development, in connection with the renovation of the Metropolitan Building, a 45,000-square-foot industrial building which is currently vacant and in a dilapidated condition, located in Long Island City's Industrial Business Zone. With the mortgage recording tax exemption, property tax abatement, and sales tax exemption provided by NYCIDA, the Metropolitan Building will be redeveloped as a mixed-use building for manufacturing, light industrial, and office uses—including small-scale production, artist workshops, tech incubators, fashion ateliers, and other small studio users. The project aims to foster an innovative environment by bringing small creative tenants and makers together under one roof.

Applicant	VM 4401 LLC	
Project Approved	November 2023	
Project Address	44-01 11th Street, Queens	
Private Investment Leveraged	\$14,200,000	
Jobs Created (Projected)	37 FTE	
Total Value of Benefits Provided by Agency	\$3,527,175	
Anticipated Project Completion Date	2025	



Met Fresh of Kensington

On May 31, 2024, Met Fresh of Kensington, a 7,043-square-foot minority-and-women-owned supermarket opened its doors in the Kensington neighborhood of Brooklyn. This was made possible only after the applicant, 302 Meat Corp, utilized the benefits provided by NYCIDA's FRESH program. The FRESH program aims to bring healthy, fresh, and diverse food options to communities while assisting the citywide goal of ensuring residents have at least three square feet of supermarket space per capita across every census tract. With the tax incentives provided by the NYCIDA, Met Fresh Kensington was able to convert a building that had been vacant for five years into a dynamic supermarket that will provide the community with healthy and fresh food. The new store is projected to

create 39 new full-time jobs within the next three years. NYCIDA made this project financially viable by providing a property tax abatement and exemption from City and State sales tax. This project demonstrates the FRESH program's ongoing success in supporting supermarkets in underserved neighborhoods.



"As a minority and woman small business owner, I am very grateful to NYCIDA and the FRESH program for their support and help with the opening of the Met Fresh supermarket that will allow us to serve the Kensington community in Brooklyn." - Jeneen Hamdan, owner of 302 Meat Corp

Applicant	302 Meat Corp	
Project Approved	November 2023	
Project Address	302 Church Avenue, Brooklyn	
Private Investment Leveraged	\$1,900,000	
Jobs Created (Projected)	39 FTE	
Total Value of Benefits Provided by Agency	\$1,517,467	
Project Completion Date	2024	

## **NYCIDA Board of Directors**

As of June 30, 2024

NYCIDA is governed by a Board of Directors. Its membership is prescribed by statute and includes public officials and mayoral appointees. Five of the mayoral appointees are appointed by the Mayor after nominations by the City's five Borough Presidents.

Ellen Baer

Lisa Bova-Hiatt

**HeeWon Brindle-Khym** 

Felix A. Ciampa

Richard W. Eaddy

**Adam Friedman** 

Dan Garodnick

Andrew Kimball Chairman

Brad Lander

Venetia Lannon

Janet Mejia-Peguero

Randy Peers

**James Prendamano** 

**Shanel Thomas** 

Maria Torres-Springer

## Officers (as of June 30, 2024)

Andrew Kimball Chairman

**Emily Marcus Falda** Executive Director

Noah Schumer

Deputy Executive Director

Jeanny Pak

Chief Financial Officer

**Shin Mitsugi** Compliance Officer Spencer Hobson

Treasurer

Amy Chan

Assistant Treasurer and Comptroller

Stella Maniago

Assistant Treasurer

**Leslie Escobar** Assistant Treasurer **Meredith Jones** 

General Counsel and Secretary

Jill Braverman

Assistant Secretary

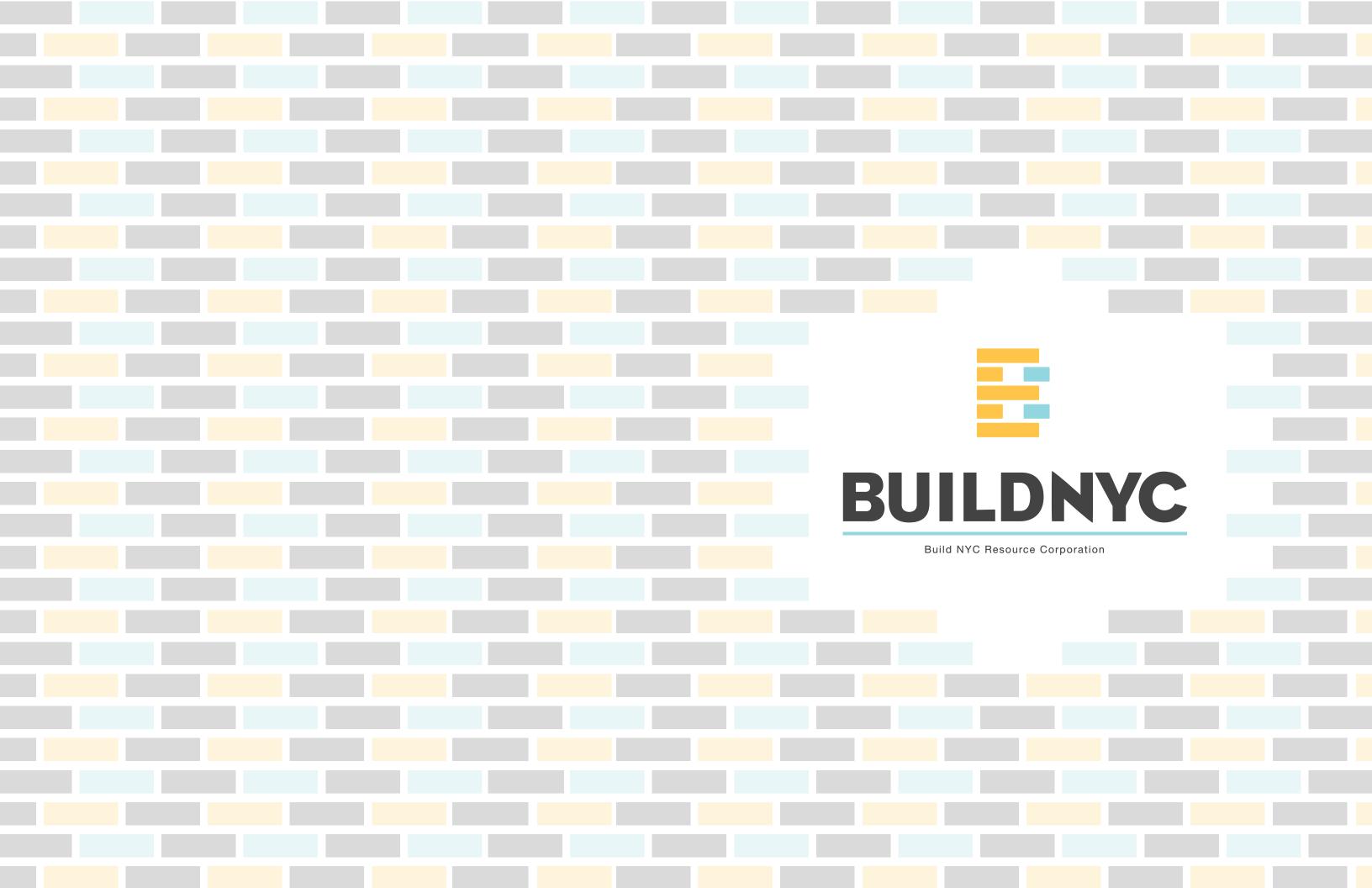
**Arthur Hauser** Assistant Secretary

Weston Rich Assistant Secretary

## **Financial Statements**







## Dear Stakeholders,



Emily Marcus Falda Executive Director Build NYC Resource Corporation

Build NYC empowers nonprofits to make substantial investments that translate into communities with enhanced services, enriched resources, and a stronger economic foundation.



I am pleased to present the Build NYC Resource Corporation (Build NYC)'s Annual Report for Fiscal Year 2024, featuring insights from Build NYC's operating history. Our mission is to support nonprofit 501(c)(3) and other exempt organizations through tax-exempt bond financing. By issuing tax-exempt bonds through Build NYC, nonprofits can access the capital markets at lower interest rates compared to taxable bonds and can receive exemptions from mortgage recording taxes. This significantly reduces their financing costs. The projects we finance empower these organizations to undertake substantial real estate projects, like ground-up construction or state-of-the-art renovations. These investments translate into communities with enhanced services, enriched resources, and a stronger economic foundation for New York City.

BUILD NEW YORK CITY RESOURCE CORPORATION (BUILD NYC)

Despite facing challenging market conditions and a bond market characterized by exceptionally high interest rates, Build NYC has remained steadfast in its commitment to supporting nonprofit organizations, educational institutions, healthcare facilities, and cultural entities throughout New York City. The current market has posed significant obstacles for infrastructure upgrades and new construction projects for nonprofit organizations. Nevertheless, Build NYC has been instrumental in realizing these projects, facilitating numerous investments for a variety of nonprofit organizations across the city. Access to lower-cost financing through Build NYC has enabled borrowers to affordably undertake critical expansions and renovations, enhancing their ability to serve their targeted populations without compromising their core missions.

Looking ahead, Build NYC is optimistic about the future of bond issuances for organizations that make profound impacts in their communities. We are eager to collaborate with other eligible nonprofit

organizations, including Federally Qualified Health Centers and transitional shelters for survivors of domestic violence, and private and charter schools seeking to improve their facilities.

We take immense pride in Build NYC's ability to help these organizations successfully navigate the financial landscape, contributing to the resiliency and adaptability that are hallmarks of New York City's social fabric. Build NYC has an active portfolio of 146 projects that have collectively leveraged \$5.8 billion in private investment. Since 2011, these projects have created and retained nearly 23,000 jobs.<sup>1</sup>

As we move forward, Build NYC remains dedicated to enhancing the vitality and sustainability of New York City's communities. We are grateful for the trust and collaboration of our stakeholders and look forward to continuing our work to drive positive change and economic growth in our great city.

Sincerely,

**Emily Marcus Falda** 

Emily Marcusfalda

**Executive Director** 

**Build NYC Resource Corporation** 

<sup>1.</sup> Build NYC was formed in 2011. The report showcases all active projects within Build NYC's operating portfolio.

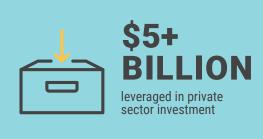
## **Build NYC by the Numbers**

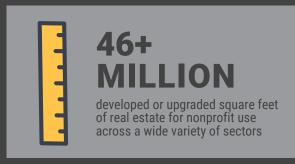






## \$4+ BILLION BONDS ISSUED





23K FULL TIME

permanent jobs created or retained



**111%** in jobs since the projects applied to Build NYC<sup>3</sup>



- 2. Data is inclusive of all active projects closed between 2011 program inception and June 30, 2024, unless otherwise noted. 3. Comparison of company reported employment data at close of FY24 and data at application.

# BUILD NEW YORK CITY RESOURCE CORPORATION (BUILD NYC)

## **Nonprofit projects financed through Build NYC support:**



education of approximately 49,017 kindergarten through 12th grade students annually<sup>4</sup>



education of approximately 6,775 higher education students annually5



medical treatment of approximately 152,399 healthcare patients annually6



provision of social services to approximately 425,242 social service clients annually<sup>7</sup>

- 2022-23 school year data reported by all active Build NYC projects, and from the National Center for Education Statistics.
   2022-23 school year data reported by all active Build NYC projects.
   Calendar year 2023 data reported by all active Build NYC projects.
   Calendar year 2023 data reported by all active Build NYC projects

## **Feature Project**



## South Bronx Charter School for International Culture and the Arts

In November 2023, the South Bronx Charter School for International Culture and the Arts (SBCSICA) closed on the financing of over \$37 million in tax-exempt bonds issued by Build NYC. **Build NYC** is a vital resource for nonprofit organizations like SBCSICA as it allows organizations to borrow at lower interest rates, thus significantly reducing the cost of capital projects or allowing them to refinance existing debt. SBCSICA is a dual-language charter school that specializes in an arts and culture focused curriculum as part of its mission to develop students' cognitive, social, emotional, and moral development and to inspire life-long learning. From its inception in 2005 it has grown to serve over 800 students in grades pre-K through nine at several locations in the South Bronx.

With its growing roster of students and an extensive waitlist, SBCSICA recognized a need to create a permanent home for its middle and high school that would streamline the educational experience and create a better learning environment. Given their previous relationship with Build NYC, who financed the acquisition and construction of their current elementary and middle school facility in 2013, SBCSICA reached out to Build NYC to discuss a new tax-exempt bond issuance. SBCSICA requested to refinance its current outstanding tax-exempt bonds and acquire additional funding to purchase land that it could use to build its new middle and high school. The refinancing and new issuance was approved by the Build NYC board in June 2023.

As a nonprofit institution, SBCSICA recognized the value of accessing the low-cost tax-exempt bond financing provided by Build NYC, which allowed them to affordably purchase the land upon which its new educational facility will sit. In the coming years the approximately 22,000-square-foot vacant parcel of land purchased by SBCSICA will house the school's proposed 90,000-square-foot middle and high schools. The new facility will feature a 600-seat theater, art studios, dance halls, rehearsal rooms, recording studio, 24 classrooms, science and robotics rooms, a rooftop greenhouse, and a full-sized gym.







## **Build NYC Project Accomplishments Map**

These are transactions that experienced major milestones in Fiscal Year 2024.

## **Board Approval: 3 Projects**

- 1. Nuasin Next Generation Charter School
- 2. Success Academy Charter School
- 3. Sanctuary for Families

## **Benefits Awarded: 6 Projects**

- 4. The Equity Project Charter School
- 5. Zeta Charter School
- 6. South Bronx Charter School for the International Culture and the Arts
- 7. Quality Services for the Autism Community
- 8. The Browning School
- 9. Unity Preparatory Charter School

### **Project Opened: 4 Projects**

- 10. The Calhoun School
- 11. Manhattan Neighborhood Network
- 12. Bideawee Animal Shelter
- 13. Saint Ann's School

Board Approved: Build NYC Board voted to authorize benefits to the project.

Benefits Awarded: Build NYC signed formal agreement with project company following Board approval.

Project Opened: Project became operational following construction completion.



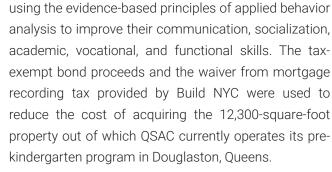
## Quality Services for the Autism Community



BUILD NEW YORK CITY RESOURCE CORPORATION (BUILD NYC)

Build NYC closed on a tax-exempt bond issuance for the benefit of Quality Services for the Autism Community, Inc. (QSAC) in November 2023, leveraging over \$7 million in private investment. **QSAC is a New York City and** 

"Build NYC has been an amazing partner in ensuring the continued and expanding educational services for preschoolers on the autism spectrum at QSAC. We are thrilled to be able to remain and enhance our program in the community and space we've operated in for 20 years." - Lisa Veglia, CEO, QSAC, Inc.



Long Island-based nonprofit that supports children

and adults with autism, together with their families, in

achieving greater independence, realizing their future

potential, and contributing to their communities in a

meaningful way. QSAC offers person-centered services





Unity
Preparatory
Charter School
of Brooklyn

Build NYC supported Unity Preparatory Charter School in July 2023 in acquiring and renovating the 20,000-square-foot educational facility in Brooklyn which is currently its high school campus. Founded in 2013, Unity Prep is a public charter school located in Brooklyn serving over 500 students in grades 6-12. Build NYC's tax-exempt bond issuance plus the exemption from mortgage recording tax enabled the affordable financing of the project, allowing the school to pursue this much-needed expansion, without otherwise having to make cuts to staffing or extracurricular programming.



"We are immensely grateful to Build NYC for their support in the purchase of our high school facility. The purchase now allows us to customize and equip the building so that it truly serves us well in advancing our mission of providing all students with an exceptional, college-preparatory education that empowers them to lead fulfilling lives."

- Josh Beauregard, Head of School/Co-Founder



Applicant	584 Driggs FONB, LLC
Project Approved	March 2023
Project Address	584 Driggs Avenue, Brooklyn
Private Investment Leveraged	\$23,530,000
Jobs Retained	59 FTE
Total Amount of Bonds Issued	\$23,530,000
Anticipated Project Completion Date	Fall 2024

## **Bideawee**



BUILD NEW YORK CITY RESOURCE CORPORATION (BUILD NYC)

In March 2024, Bideawee completed all project work and officially commenced operations at its new, state-of-the-art 8,000-square-foot animal adoption center in Chelsea, replacing the organization's previous location as its flagship facility. Founded in Manhattan in 1903, Bideawee is an animal welfare organization committed



"Without the involvement of Build NYC, Bideawee could not have acquired affordable financing for this transformative project for pets and the people who love them."

- Leslie Granger, President and CEO



to providing temporary shelter, veterinary care, and adoption services for abandoned and rescued cats and dogs. The organization also offers a Loving Legacy Program for pet owners who can no longer care for their pets, as well as a wide array of volunteer opportunities for pet lovers across the city. With the support of \$12.1 million in tax-exempt bonds issued by Build NYC in November 2020, the historic animal welfare organization replaced its previous 100-year-old building and acquired and renovated a three-story building that was better suited for its operational needs and is closer to transportation. Bideawee now has a new permanent home for its resident animals and is better positioned to expand its mission-based care in the years ahead.

Applicant	Bideawee, Inc.
Project Approved	November 2020
Project Address	152 & 154 W 24th Street, Manhattan
Private Investment Leveraged	\$12,100,000
Jobs Retained	25 FTE
Total Amount of Bonds Issued	\$12,100,000
Project Completion Date	March 2024



## Manhattan Neighborhood Network

On March 15, 2024, Manhattan Community Access Corporation, operating as Manhattan Neighborhood Network (MNN), celebrated the grand opening of its new, state-of-the-art, approximately 24,000-square-foot facility in Midtown West. Established in 1991, MNN is a nonprofit organization serving as a media learning, production, and distribution hub. Its mission is to empower Manhattan residents to exercise their First Amendment rights through moving image media; fostering communication, education, artistic expression, and other non-commercial uses of video facilities on an open and equitable basis. The groundbreaking and construction of the facility at 509 West 38th Street was made possible by the \$16.5 million issuance of tax-exempt bonds through Build NYC. The new space features four video production studios, a podcast studio, three control rooms, fifteen digital editing suites, a dedicated media classroom, conference rooms.

a 48-person multipurpose screening room, and office spaces. Because of Build NYC's support, MNN is better positioned to provide comprehensive media training, resources, and opportunities for diverse voices across Manhattan.



"We are thrilled to celebrate the opening of Manhattan Neighborhood Network's new state-of-the-art facility that will give New Yorkers community access to high-quality and affordable media education. Through Build NYC, MNN was able to secure tax-exempt bonds to build-out and equip the new facility with modern production equipment, editing suites, classrooms, and office spaces."

- NYCEDC President & CEO Andrew Kimball



Applicant	Manhattan Neighborhood Network
Project Approved	July 2021
Project Address	509 W 38th Street, Manhattan
Private Investment Leveraged	\$30,495,272
Jobs Retained	55.5 FTE
Total Amount of Bonds Issued	\$16,500,000
Project Completion Date	March 2024

## **Build NYC Board of Directors**

## As of June 30, 2024

The Corporation is governed by a Board of Directors. Its membership is prescribed by the Corporation's Certificate of Incorporation and By-Laws which include a public official and appointees of the Mayor.

**Ellen Baer** 

Lisa Bova-Hiat

**HeeWon Brindle-Khym** 

Felix A. Ciampa

Richard W. Eaddy

**Adam Friedman** 

Dan Garodnick

**Andrew Kimball** Chairman

**Brad Lander** 

**Venetia Lannon** 

Janet Mejia-Peguero

Randy Peers

**James Prendamano** 

**Shanel Thomas** 

Maria Torres-Springer

## Officers (as of June 30, 2024)

**Andrew Kimball** Chairman

**Emily Marcus Falda Executive Director** 

Noah Schumer

**Deputy Executive Director** 

**Jeanny Pak** 

Chief Financial Officer

**Shin Mitsugi** Compliance Officer **Spencer Hobson** 

Treasurer

**Amy Chan** 

Assistant Treasurer and Comptroller

Stella Maniago **Assistant Treasurer** 

Leslie Escobar **Assistant Treasurer**  **Meredith Jones** 

**General Counsel and Secretary** 

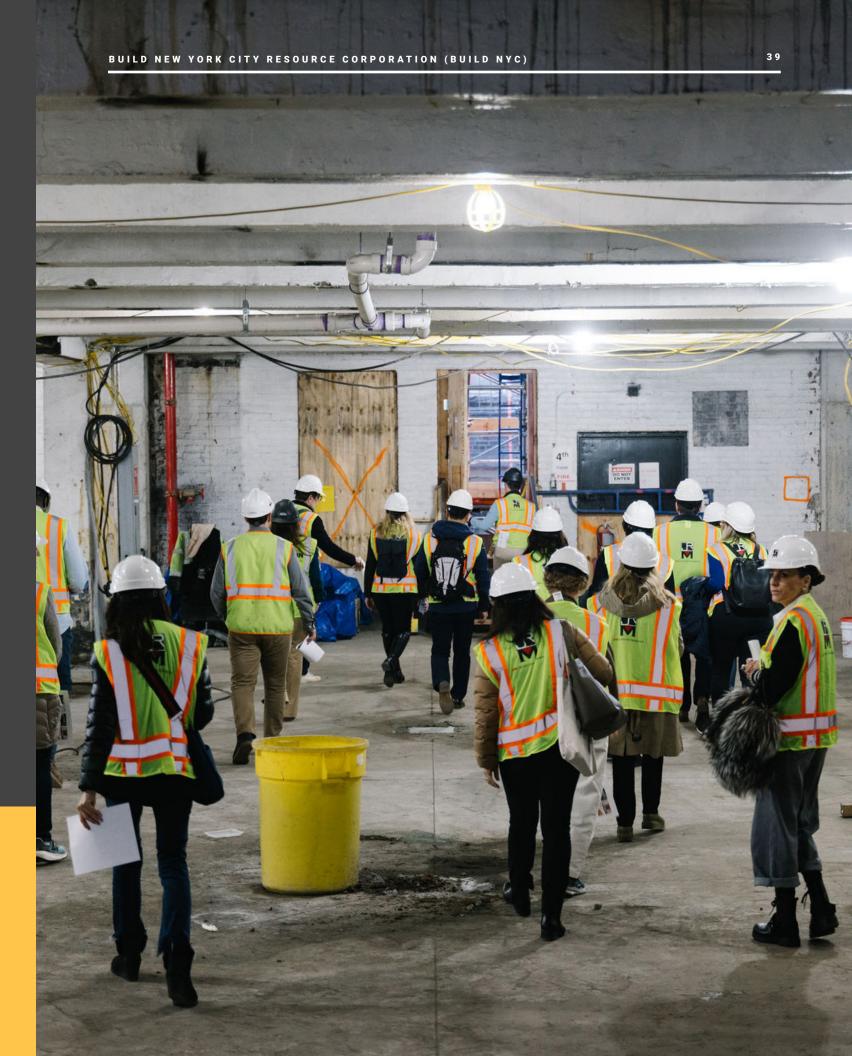
Jill Braverman

**Assistant Secretary** 

**Arthur Hauser** 

**Assistant Secretary** 

**Weston Rich Assistant Secretary** 



## **Financial Statements**





## **Dear Stakeholders**,



**Brinda Ganguly Executive Director** New York City Neighborhood **Capital Corporation** 

**NYCNCC** supports shovel-ready projects that generate significant social and economic benefits within their communities.

It is my privilege to present the Annual Report for New York City Neighborhood Capital Corporation (NYCNCC) for Fiscal Year 2024, featuring insights from NYCNCC's longer operating history. As a federally certified Community Development Entity (CDE), NYCNCC leverages the New Markets Tax Credit (NMTC) program to provide low-interest and forgivable loans to community development projects in low-income areas across New York City. In collaboration with other national CDEs, NYCNCC identifies and channels capital to qualified projects, thereby fostering equitable economic development and enhancing access to essential resources.

NEW YORK CITY NEIGHBORHOOD CAPITAL CORPORATION (NYCNCC)

Our investment strategy at NYCNCC focuses on supporting shovelready projects that generate significant social and economic benefits within their communities. We prioritize investments in key sectors such as education, healthcare, community facilities, fresh food and grocery, industrial buildings, and mixed-use developments.

The past fiscal year has been exceptional for NYCNCC, marking a record number of project closings since our inception in 2014. In Fiscal Year 2024 alone, NYCNCC successfully invested in six projects, totaling \$67 million in NMTC deployments. These investments include our first working capital transaction and our inaugural project on Staten Island, expanding our footprint to encompass all five boroughs of New York City. Moreover, we are honored to have secured a new \$50 million allocation of NMTC from the CDFI Fund, enabling us to continue our mission of enhancing New York City's vibrancy through strategic investments.

Looking ahead, while NYCNCC's future remains rich with opportunity, we are also focused on the responsible unwinding of our initial investments. Our first two projects, the \$9 million investment in the Rockaway Beach Medical Arts Center and the \$15 million investment in the Madison Boys & Girls Club, recently concluded their mandatory sevenyear compliance periods.

Since inception of the program in 2014, NYCNCC has closed on 19 projects, deploying \$222 million in NMTC, which are projected to collectively retain and create over 1,500 jobs once operational.1

As we reflect on our achievements and look forward to the future, NYCNCC remains committed to driving positive change and promoting sustainable growth throughout New York City. We extend our sincere gratitude to our partners, stakeholders, and the communities we serve for their continued support and collaboration.

Sincerely,

Brinda Ganguly

Brinda Ganguly

**Executive Director** New York City Neighborhood Capital Corporation

## **NYCNCC By the Numbers**



## **NYCNCC** has allocated:



\$222 MILLION

## These projects are expected to generate:



**\$433+ MILLION** 

in private sector investment across a variety of sectors2

## 1,545 FULL TIME



increase in jobs since the time of application<sup>3</sup>

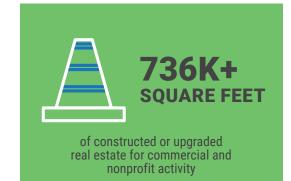


- 2. Data based on projections from all NYCNCC projects from program formation in 2014 to June 30, 2024, unless otherwise noted.

  3. Comparison of projections in Community Impact Agreement at closing and employment at application.



## **NYCNCC's portfolio of 19 projects support:**









4. Accessibility analysis of residents living within a ¼ mile of active NYCNCC supermarket projects.

## **Feature Project**



### **Hope House**

NEW YORK CITY NEIGHBORHOOD CAPITAL CORPORATION (NYCNCC)

In September 2023, NYCNCC closed on a \$14 million transaction with the Greenburger Center for Social and Criminal Justice. Established in 2013, the Greenburger Center is a nonprofit that advocates for reforms to the criminal justice system that focus on the rehabilitation and preservation of human dignity. The Greenburger Center is developing the Hope House project, an alternative to incarceration (ATI) facility, with the NMTC financing made available by NYCNCC. ATI programs are diversion programs mandated by judges that provide participants with supportive services in their communities instead of a prison sentence or jail time. Hope House will be a first-of-its-kind treatment facility for individuals with co-occurring mental illness and substance abuse disorder, providing therapeutic services, life-skills programming, and job training at the facility.

NYCNCC provided financial assistance in connection with the construction and fit out of the 11,890-square-foot Hope House ATI program in the East Tremont neighborhood of the Bronx. Once operational, Hope House will serve 16 participants at a time who will have been diverted from the traditional criminal justice system. The program will prioritize Bronx resident participants, and Hope House will create 25 permanent new full-time jobs. The Hope House groundbreaking occurred in November 2023 and construction is expected to last approximately 26 months before the facility opens in January of 2026.



NYC Neighborhood Capital Corporation's award of New Markets Tax Credits was key to our breaking ground on Hope House. It took a sustained, 10-year effort to assemble the necessary support to license and build Hope House, which will provide access to treatment and medications instead of only punishment to people living with serious mental illness who are accused of felony-level crimes. We are deeply grateful that NYCNCC quickly recognized the community benefits of this first-of-its-kind program and stepped up immediately to help. Instead of sending people to prison where they will have limited access to treatment, we're proud to be working with partners like NYCNCC to provide the critical mental health care services this vulnerable population needs to stay well and make our City safer for all."

### - Cheryl Roberts

Executive Director, the Greenburger Center



Borrower	Greenburger Center for Social and Criminal Justice
Project Approved	July 2023
Project Address	849 Crotona Park North, Bronx
Permanent Jobs (Projected)	25 FTE
Private Investment Leveraged	\$13,993,767
NMTC Invested	\$14,000,000
Anticipated Project Completion Date	January 2026





## **NYCNCC Project Accomplishments Map**

This shows all NYCNCC transactions and also highlights those that experienced major milestones in Fiscal Year 2024.

## Tax Credits Awarded FY 17-23: 12 Projects

- 1. ShopRite Soundview
- 2. Madison Square Boys and Girls Club
- 3. Food Bazaar Bronx Terminal Market
- 4. Urban Assembly Charter School for Computer Science
- 5. GrowNYC Hunts Point Food Hub
- 6. Greater Jamaica Development Corporation - Small Business Center
- 7. Community Health Network Jamaica Health Center
- 8. Brooklyn Navy Yard Building 127
- 9. Greenpoint Manufacturing and Design Center Ozone Park
- 10. Greenpoint Manufacturing and Design Center Brownsville
- 11. Community Health NetworkBetty Shabazz HealthcareCenter
- 12. Rockaway Beach Medical Arts Complex

## **Tax Credits Awarded FY24:** 6 Projects

- 13. CitySquash
- 14. Greenburger Center for Social and Criminal Justice Hope House
- 15. WE ACT for Environmental Justice
- 16. Food Bazaar Gates Avenue
- 17. Brooklyn Plaza Medical Center
- 18. Community Health Center of Richmond

## **Project Opened FY24: 1 Project**

19. Achievement First Charter School



## We Act for Environmental Justice





"NYCNCC helped us utilize the New Markets Tax Credit program to secure a favorable loan for the construction of our Environmental Justice Center." -- Peggy Shepard, Executive Director and Co-Founder, WeACT for Environmental Justice.



NYCNCC closed on a transaction with WE Act for Environmental Justice (WE ACT) in August 2023, deploying \$5.5 million in tax credits to support the development of the organization's new headquarters, which will act as a community center and educational space to bolster the organization's mission towards environmental justice. Founded in 1988, WE ACT is a leading environmental justice organization based in Northern Manhattan. WE ACT's mission is to build healthy communities by ensuring that people of color and low-income NYC residents participate meaningfully in the creation of strong environmental policies, and its work focuses on multiple avenues of impact.

Applicant	<b>WE ACT for Environmental Justice</b>	
Project Approved	June 2022	
Project Address	459 W 140th Street, Manhattan	
Private Investment Leveraged	\$5,390,000	
Permanent Jobs (Projected)	48 FTE	
NMTC Invested	\$5,500,000	
Anticipated Project Completion Date	September 2024	



**Community Health Center of Richmond** 

In March 2024, NYCNCC closed its first investment in Staten Island, officially expanding the project portfolio to include all five boroughs. The project awarded \$13 million in tax credits to Community Health Center of Richmond (CHCR), an operator of FQHCs focusing on providing healthcare for patients who are not served by other providers. CHCR currently operates four FQHCs that provide primary care, women's health, maternal and infant health, dental, behavioral, nutritional, and podiatric services. CHCR plans to use the investment to fund operating expenses, supporting 103 quality jobs and allowing the facility to serve over 13,000 unique patients per year.



"It was a great experience to work with the team at the New York City Neighborhood Capital Corporation and various professional firms to close on the New Markets Tax Credits financing. By doing so, the allocation has allowed us to implement workforce enhancement and benefits initiatives to attract and retain a dedicated health care workforce, allowed us to design and plan the interior build-out for a new Women, Infant, and Children's Center to improve access to nutritional counseling and supportive services for families, and expand breastfeeding education and awareness programs with the aim to improve maternal and child health outcomes."—Henry Thompson, Chief Economic Office, Community Health Center of Richmond



Applicant	Community Health Center of Richmond, Inc.		
Project Approved	February 2024		
Project Address	235 Port Richmond Ave, Staten Island		
Private Investment Leveraged	\$13,000,000		
Permanent Jobs (Projected)	103 FTE		
NMTC Invested	\$13,000,000		
Project Completion Date	March 2024		

## **CitySquash**





"Without the support of NYCNCC, the construction of the new Julian H. Roberston Jr. CitySquash Center would not be possible. It is especially meaningful to have an NYC-based CDE behind our project—NYCEDC and NYCNCC truly understand and appreciate the impact our work has on our specific community. With construction now underway, we anticipate moving into our permanent home in early 2025. We will then begin the process of growing our program to more than double its current enrollment—from serving 200 students per year to eventually 500+. This facility will be the platform and foundation from which the amazing talents and dedication of Bronx children will shine through as they chase their dreams, break down barriers, and inspire the community and world around us. We are eternally grateful to NYCNCC for their belief and work in making our dream a reality."—Terence Li, Executive Director, CitySquash



On October 11, 2023, CitySquash celebrated a groundbreaking on its first permanent facility in the Bronx after having long operated out of Fordham University's Rose HIII Campus since the program's inception in 2002. The groundbreaking and subsequent construction was made possible in part by a \$12.7 million deployment of tax credits from NYCNCC in July of that year. CitySquash is a nonprofit organization that promotes college readiness for disadvantaged youth in the Bronx, using squash as a tool to motivate students from third grade to college.

Applicant	CitySquash, Inc.	
Project Approved	July <b>2023</b>	
Private Investment Leveraged	\$14,514,791	
Permanent Jobs (Projected)	27 FTE	
NMTC Invested	\$12,700,000	
Anticipated Project Completion Date	Spring 2025	

## **NYCNCC Board of Directors**

NYCNCC has nine Members who elect themselves to be Directors. Each of the Members was appointed by the Deputy Mayor of Housing, Economic Development, and Workforce of The City of New York.

## Board of Directors (as of June 30, 2024)

Melissa Román Burch, Chair Melanie McMann Erich Bilal

Jennifer Montalvo Julieanne Herskowitz Matthew Furlong

Francisco Pineda Melissa Pumphrey

## Officers (as of June 30, 2024)

Melissa Román BurchJeanny PakLeslie EscobarChairpersonChief Financial OfficerAssistant Treasurer

Brinda Ganguly

Executive Director

Meredith Jones
General Counsel and Secretary
Amy Chan
Assistant Treasurer

Emily Marcus Falda

Spencer Hobson
Treasurer

Shin Mitsugi
Compliance Officer

## Advisory Board (as of June 30, 2024)

Nancy Biberman Jaslyn Jimenez Yanki Tshering

Seth Bornstein Blondel Pinnock Thomas Yu

Alfred Gill Hong Shin Lee

## **Financial Statements**

