

RFP for Retail Leasing at Staten Island Ferry Terminals
Project # 9983
Questions & Answers
8/22/24

In connection with the RFP for Retail Leasing at Staten Island Ferry Terminals, the questions from potential respondents and answers from NYCEDC are below.

## 1. Q: When will the proposals submitted become public?

**A:** Certain information regarding proposals will be disclosed on the first business day of the quarter following the disposition of the space, as applicable, at NYCEDC's offices located at One Liberty Plaza, 14<sup>th</sup> Floor, New York, NY at 2:00 PM.

## 2. Q: Will the NYCEDC announce the selected companies?

**A:** Selected companies are not typically announced by NYCEDC, although it is possible that the selected vendor may make an announcement upon opening for business.

3. Q: Does NYCEDC plan to select an operator for the operation of the Refreshment Areas on the ferryboats, in the near future? Does the NYCEDC anticipate there to be operational snack concessions, like there used to be, on the ferryboats?

**A:** EDC previously released an RFP for the operation of Staten Island Ferryboat Refreshments in January of 2024.

4. Q: Why has the NYCEDC chosen to have multiple rounds with multiple submission deadlines for this RFP?

**A:** The multiple rounds of submission deadlines are designed to allow NYCEDC to lease up spaces on a rolling basis. NYCEDC is currently working with the chosen vendor to finalize a contract for the concessions on the ferries.

5. As of the date of this email, how many proposals has NYCEDC received so far, in response to this RFP?

**A:** NYCEDC received 16 proposals prior to the first submission deadline.

6. Q: Is there any storage space available for the proposing retailers for any of the available spaces at either Whitehall Terminal or St. George Terminal?

**A:** Storage space is not available.

7. Q: How much longer do I need to wait to get notified of the selection process?

A: Decisions have been sent out to all first-round respondents.