

# MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF NEW YORK CITY ECONOMIC DEVELOPMENT CORPORATION April 27, 2023

A regular meeting of the Board of Directors (the "Board") of New York City Economic Development Corporation ("NYCEDC") was held, pursuant to notice by an Assistant Secretary, on Thursday, April 27, 2023, in Conference Center A/B, on the 14<sup>th</sup> Floor at the offices of NYCEDC at One Liberty Plaza, New York, New York.

The following Directors of NYCEDC were present:

Margaret Anadu (by Zoom) Nathan Bliss (as alternate for Maria Torres-Springer) Paula Roy Carethers **Eric Clement** Costa Constantinides (by Zoom) Mitchell Draizin (by Zoom) Adam Friedman (by Zoom) Matthew Hiltzik (by Zoom) Andrew Kimball DeWayne Louis (by Zoom) James McSpiritt Morris Missry (by Zoom) Ngozi Okaro (by Zoom) Patrick J. O'Sullivan, Jr. Anthony Perez (by Zoom) Charles Tebele (by Zoom) Jeff Thamkittikasem Elizabeth Velez **Betty Woo** 

Members of NYCEDC staff and a member of the public also were present.

The meeting was chaired by Andrew Kimball, President of NYCEDC, and called to order at 9:06 a.m. Meredith Jones, an Executive Vice President, General Counsel and Secretary of NYCEDC, served as secretary of the duly constituted meeting, at which a quorum was present. (Attached hereto as Attachment 1 is a definition sheet that contains the definitions of certain frequently used terms contained in the Exhibits attached hereto.)

## 1. <u>Approval of the Minutes of the January 31, 2023 Regular Meeting of the</u> Board of Directors

There being no questions or comments with respect to the minutes of the January 31, 2023 regular meeting of the Board of Directors, as submitted, a motion was made to approve such minutes, as submitted. Such motion was seconded and unanimously approved.

#### 2. Report of NYCEDC's President

At this time, Mr. Kimball noted that his report as President of NYCEDC, summarizing recent events and milestones with respect to key NYCEDC projects and initiatives, had been provided to the Directors with the materials for the meeting.

#### 3. Election of Chair and Members of Committees

Mr. Kimball noted that William Candelaria had recently departed from the Board of Directors of NYCEDC and its Audit Committee, Executive Committee and Real Estate and Finance Committee.

As a result, a motion was then made (i) to reduce the size of NYCEDC's Audit Committee to three members and to elect Eric Clement to be the Chair of the Audit Committee in place of Mr. Candelaria and to continue to serve on such committee with its other current members, James McSpiritt and Betty Woo, (ii) to elect Paula Roy Carethers to replace Mr. Candelaria on NYCEDC's Real Estate and Finance Committee, and (iii) to elect Eric Clement and Elizabeth Velez to serve on NYCEDC's Executive Committee, which shall then have nine members. Such motion was seconded and unanimously approved.

#### 4. Election of Officers

Under NYCEDC's Bylaws, the Board shall elect such Executive Vice Presidents as it may from time to time determine. At this time, Mr. Kimball proposed that each of Jeanny Pak and Francisco Pineda be elected as an Executive Vice President of NYCEDC.

A description of certain responsibilities of Executive Vice Presidents may be found in Article IV of NYCEDC's Bylaws. Fred D'Ascoli, who currently acted as NYCEDC's Chief Financial Officer, had announced his retirement and would be leaving NYCEDC's employ in the near future. Ms. Pak would act as Chief Financial Officer of NYCEDC as of May 1, 2023, when her employment at NYCEDC was expected to begin. Mr. Pineda would oversee NYCEDC's Asset Management Division as of May 1, 2023, when his employment at NYCEDC was expected to begin. Ms. Pak and Mr. Pineda shall perform such duties as are assigned to them by NYCEDC's President. At this time, Mr. Kimball thanked Mr. D'Ascoli for his service to NYCEDC and The City of New York (the "City") and then summarized the backgrounds of Ms. Pak and Mr. Pineda.

A motion was made to elect each of Jeanny Pak and Francisco Pineda as an Executive Vice President of NYCEDC as of May 1, 2023. Such motion was seconded and unanimously approved. The position of each of Jeanny Pak and Francisco Pineda as an officer shall be conditioned upon the continuance of her or his employment by NYCEDC on and after May 1, 2023.

Ms. Anadu joined the meeting at this time.

#### 5. Deed Modification for Flushing Commons – Phase 2

Christina Rausch, a Senior Vice President of NYCEDC, presented a proposal for NYCEDC (i) to enter into an amendment (the "Third Deed Modification") to the deed (the "Deed") for NYCEDC's sale of Block 4978, Lot 25 on the Tax Map of the Borough of Queens for a two-phase development (the "Project") of an approximately 211,000 square foot parcel in the heart of Flushing, Queens (the "Site"), which Deed was amended previously by two separate deed modifications, primarily to (a) modify the owner/developer for the portion of the Site on which Phase 2 of the Project will be developed, and (b) modify the deadline for commencement of construction for Phase 2A, which modification will automatically change the commencement date for Phase 2B and completion of construction dates for Phases 2A and 2B, and (ii) in connection with the developer's obligation to convey a community facility condominium unit to the YMCA of Greater New York ("YMCA") as part of the Project on the Site, to enter into a memorandum of understanding ("MOU") or agreement pursuant to which YMCA may receive from NYCEDC \$500,000 of a \$1,000,000 Phase 2A one year construction commencement extension fee (the "Fee") if paid to NYCEDC, all on substantially the terms set forth in Exhibit A hereto.

In answer to a question from Mr. Missry, Ms. Rausch stated that the rationale behind NYCEDC paying \$500,000 of the Fee to YMCA was that it would help offset the cost to YMCA of continuing to use its existing sub-optimal facility for longer than was anticipated due to the delayed construction commencement for the new unit. In answer to a question from Mr. Bliss, Ms. Rausch explained that the purpose of giving the developer 24 months to commence construction was to provide for additional time with the hope that capital markets would stabilize during that time, and that the additional one-year extension option was provided on the condition that such option could be exercised only if the developer was able to demonstrate its readiness to commence construction. She added that the developer was amenable to this arrangement, and that this Third Deed Modification would position the developer to be able to deliver the Phase 2 project.

At this time, Mr. Kimball explained that this was a complicated project and one that was challenging to get back on track, that the project involved a nearly 20-year commitment to get a new facility built for the YMCA, and that sharing the \$1 million Fee was a recognition of that history and of YMCA having to endure the delays and suffer the deferred maintenance for having to use its current facility for longer than anticipated.

A motion was made to approve the matters set forth for approval in the Proposed Resolution section of Exhibit A hereto. Such motion was seconded and approved. Mr. O'Sullivan recused himself from voting on this matter.

6. Coney Island Amusements: City Thunderbolt Lease and Amendment to City Lease, Central Amusement International, Inc 7<sup>th</sup> Amendment to Lease, and Vodou Food Corp. (Denos) 2<sup>nd</sup> Amendment to Lease

Malia Teske, an Assistant Vice President of NYCEDC, presented a proposal for (i) New York City Land Development Corporation ("NYCLDC"), as tenant, to enter into a new Coney Island lease (the "New Thunderbolt Lease") with the City for certain property located at Block 7074, Lot 190 on the Tax Map of the Borough of Brooklyn (the "Thunderbolt Property"), which property is primarily used as the site of the Thunderbolt rollercoaster, (ii) NYCEDC to assume the interest of NYCLDC as tenant under the New Thunderbolt Lease, (iii) NYCEDC to enter into an amendment to (a) the lease with the City (the "City Lease") for certain property in Coney Island located at Block 7074, Lots 2, 370 and 450, and Block 8695, Lot 500 on the Tax Map of the Borough of Brooklyn (together, the "2019 Additional Premises"), (b) the lease with Central Amusement International, Inc. ("CAI") (the "CAI Lease") for certain property located at Block 8695, Lot 85; Block 8696, part of Lot 211; Block 8696, Lot 212; Block 7074, Lots 190 and 382 on the Tax Map of the Borough of Brooklyn, and the 2019 Additional Premises (together, the "CAI Leased Premises"), which CAI Leased Premises are primarily used as the site of Luna Park and for other amusement and entertainment operations, and (c) the lease with Vodou Food Corp. for certain property located at Block 8696, Lot 75, part of Lot 145, Lot 166 and part of Lot 210 on the Tax Map of the Borough of Brooklyn (the "Denos Lease"), which is for NYCEDC owned property and primarily used as a portion of the site of the Wonder Wheel and other amusement and entertainment operations, to extend the term of each of the City Lease, the CAI Lease and the Denos Lease, (iv) an agreement or MOU (the "Parks Agreement") with the New York City Department of Parks and Recreation ("City Parks") to provide for payments to City Parks in connection with the Denos Lease and (v) NYCEDC to enter into documents ancillary thereto, including documents related to the expenditure of funds that are in a fund (the "Coney Island Fund") that is maintained by NYCEDC and used at the direction of the City for the acquisition of additional parkland by the City and/or capital improvements to park and recreational facilities within the Coney Island area, all on substantially the terms set forth in Exhibit B hereto.

In answer to a question from Ms. Velez, Ms. Teske stated that the expectation was that NYCEDC would release a new request for proposals ("RFP") in 2037 for the Coney Island amusement area. She added that the 10-year term that was negotiated was more unique to this situation, rather than a term that NYCEDC would typically seek. In answer to a question from Mr. Clement, Ms. Teske stated that she would follow up to provide him with a figure for the net present value that NYCEDC expected to receive over the CAI lease term as a result of its revenue sharing. Ms. Teske then noted that

NYCEDC was excited to see the performance of the Coney Island amusements rebound in 2022.

At this time, Mr. Bliss commented that it would be interesting to hear NYCEDC's thoughts on marketing and driving traffic to Coney Island since NYCEDC shared in any increased revenue, and that it was great to see investments in Coney Island taking shape. Mr. Kimball then discussed the transformative effect that NYCEDC has had on Coney Island over the last 20 years and was continuing to have.

A motion was made to approve the matters set forth for approval in the Proposed Resolution section of Exhibit B hereto. Such motion was seconded and unanimously approved.

#### 7. Report on Investments for the Three-Month Period Ended March 31, 2023

A report on NYCEDC's investments for the three-month period ended March 31, 2023 (Exhibit C hereto) was provided to the Board of Directors for informational purposes. There were no questions with regard to this report.

#### 8. Approval

With respect to the approved items set forth above, it was understood that authorization and approval of such matters included authorization for the President and other empowered officers to execute the necessary legal instruments, and for the President and other empowered officers to take such further actions as are or were necessary, desirable or required, to implement such matters on substantially the terms described above.

#### 9. Adjournment

There being no further business to come before the meeting, pursuant to a motion made, seconded and unanimously approved the meeting of the Board of Directors was adjourned at 9:38 a.m.

Manh Swersmith
Assistant Secretary

Dated: Twe 13, 2023

New York, New York

#### **ATTACHMENT 1**

#### **DEFINITIONS**

Apple ...... Apple Industrial Development Corp.

Armand ...... Armand Corporation d/b/a Armand of New York

BAT ..... Brooklyn Army Terminal

Bovis ...... Bovis Lend Lease LMB, Inc.

CDBG ...... Federal Community Development Block Grant

CDBG-DR Funds ...... Federal Community Development Block Grant-Disaster Recovery Program

funds

CEQR ...... City Environmental Quality Review process

City DEP ...... New York City Department of Environmental Protection

City DOT ...... New York City Department of Transportation

City Parks ...... New York City Department of Parks and Recreation

City Planning ...... New York City Department of City Planning or City Planning Commission

CM ..... A construction manager

CM Contract ...... A construction management contract

DCAS ...... New York City Department of Citywide Administrative Services

EIS ..... Environmental Impact Statement

ESDC ...... New York State Urban Development Corporation d/b/a Empire State

**Development Corporation** 

FEMA ...... Federal Emergency Management Agency

FM ..... A facilities manager

FM/CM Contract ....... A facilities management/construction management contract

**Funding Source** 

Agreements

Gilbane ...... Gilbane Building Company

HDC ...... New York City Housing Development Corporation

HPD ...... New York City Department of Housing Preservation and Development

Hunter Roberts ....... Hunter Roberts Construction Group, L.L.C.

IDA ...... New York City Industrial Development Agency

IDA Agreement .......... Agreement with IDA pursuant to which IDA retains NYCEDC to accomplish

all or part of the Project and reimburses NYCEDC for the costs of the work

LiRo ...... LiRo Program and Construction Management, PE P.C.

LMDC ...... Lower Manhattan Development Corporation

McKissack ...... The McKissack Group, Inc. d/b/a McKissack & McKissack

MOU ...... A memorandum of understanding

NYCEDC ...... New York City Economic Development Corporation, survivor of a

November 1, 2012 merger of a local development corporation (the "LDC") named New York Economic Development Corporation with and into New York City Economic Growth Corporation. References to NYCEDC prior to

such merger are references to the LDC.

NYCHA ...... New York City Housing Authority

NYCLDC ...... New York City Land Development Corporation

Noble Strategy ..... Noble Strategy NY Inc.

OMB ...... New York City Office of Management and Budget

Port Authority ...... The Port Authority of New York and New Jersey

RFP ...... Request for Proposals

Sanitation ...... New York City Department of Sanitation

SBS ...... New York City Department of Small Business Services

SEMO ...... New York State Emergency Management Office

SEQR ...... State Environmental Quality Review process

Skanska ..... Skanska USA Building Inc.

State DEC ...... New York State Department of Environmental Conservation

State DOS ...... New York State Department of State

State DOT ...... New York State Department of Transportation

State Parks ...... New York State Office of Parks, Recreation and Historic Preservation

Tishman ...... Tishman Construction Corporation of New York

Turner ...... Turner Construction Company

ULURP ...... Uniform Land Use Review Procedure

### **EXHIBIT A**

## DEED MODIFICATION FOR FLUSHING COMMONS-PHASE 2 Board of Directors Meeting April 27, 2023

#### **OVERVIEW:**

On February 6, 2013, NYCEDC's Board of Directors (the "Board") approved NYCEDC's sale of Block 4978, Lot 25, Queens (the "Site") to Flushing Commons LLC or an affiliated entity for \$20,000,000 (all cash) and a two-phase development plan. On December 19, 2013, the Board approved a revised phasing plan. Terms for a further revised phasing plan and development timeline were approved by the Board on August 13, 2019. Thereafter, NYCEDC and the Developer entered into an amended and restated deed (the "First Deed Modification"). On September 28, 2021, the Board approved a further modification to project deadlines as a result of interruptions caused by the COVID-19 pandemic (the "Second Deed Modification," together with the First Deed Modification, the "Deed Modifications").

As part of the project on the Site (the "Project") the Developer is obligated to convey a community facility condominium unit to the YMCA of Greater New York (the "YMCA") in accordance with the terms of a contract between Developer and YMCA which requires the Developer to contribute \$25,000,000 to the construction cost of the unit. This requirement is to be further amended in connection with the proposed Third Deed Modification to require the Developer to spend approximately \$29,000,000 on construction of the unit. Due to market conditions impacting interest rates and construction costs, and due to restructuring of the Developer ownership, certain deadlines in the Deed Modifications must be revised, substantially as described below.

#### OWNER/ DEVELOPER:

Flushing Commons Property Owner LLC, a partnership managed by a joint venture among affiliates of Rockefeller Group International, Inc., F&T Group, and AECOM Technology Corporation, developed Phase 1 of the Project. It is anticipated that the portion of the Site on which Phase 2 of the Project will be developed, will be sold to TDC FC2 LLC ("TDC"), which is controlled by an affiliate of F&T Group, with an affiliate of AECOM Technology Corporation retaining an interest in Phase 2B of the Project. TDC will become the Developer and will develop Phase 2 of the Project and for Phase 2 is successor to Flushing Commons Sponsor Phase II JV LLC, which is an affiliate of Flushing Commons Property Owner LLC. On execution of the currently proposed deed modification, it is anticipated that TDC will be the Project sponsor, and F&T Group will be the entity managing Developer.

#### SITE

#### **DESCRIPTION:**

The Site is an approximately 211,000 square foot parcel in the heart of Downtown Flushing, Queens that had been used as an approximately 1,100 space municipal parking lot since the 1940s. Phase 1 has been delivered in accordance with the requirements of the original deed. Phase 2 is currently undeveloped pending approval of the revised delivery milestones to be specified in the Third Deed Modification. The proposed program for Phase 2 is unchanged from that previously approved, as outlined in the table below.

Phase 2A	Phase 2B
Two buildings that include:	One building that includes:
<ul> <li>Not less than approximately</li> </ul>	<ul> <li>Not less than approximately</li> </ul>
100,000 gsf of mixed-use	300,000 gsf of residential;
commercial;	<ul> <li>Not less than approximately</li> </ul>
<ul> <li>Not less than approximately</li> </ul>	35,000 gsf of mixed-use
160,000 gsf of residential;	commercial;
<ul> <li>YMCA space currently</li> </ul>	<ul> <li>Not less than a number of</li> </ul>
anticipated to be	parking spaces (so that the
approximately 62,000 gsf,	total number of parking
but still subject to	spaces in Phases 1, 2A, and
negotiation;	2B will be 1,600 parking
<ul> <li>Not less than 27 parking</li> </ul>	spaces); and,
spaces; and,	Open space (so that the total open
Approximately one acre of open	space in Phases 1, 2A and 2B will
space	be approximately 1.5 acres)

## PROJECT STATUS:

The Developer completed Phase 1 in August 2017. At this time, the Developer's next obligation is to commence construction on Phase 2A.

MODIFICATIONS: As described above, the Owner/Developer for Phase 2B will be modified to TDC and it is anticipated that an affiliate of AECOM Technology Corporation will have an interest in Phase 2B of the Project. This modification will simplify the ownership structure of the Owner/Developer of the Site. In addition, NYCEDC proposes modifying the deadline for commencement of construction for Phase 2A, which modification will automatically change the commencement date for Phase 2B and completion of construction dates for Phases 2A and B.

There are no modifications to the Project program. In addition, payment guarantees of liquidated damages would remain.

The Project sequencing and extension terms would be modified substantially as described in the table below:

	Current Phase 2A	Current Phase 2B	Proposed Phase 2A	Proposed Phase 2B
	Requirements	Requirements		
Construction	June 1, 2022	June 1, 2023,	24-months from	Unchanged,
Commencement		which shall be	time of deed	subject to
Date		extended on a	modification	changed date
		day-for-day basis	execution, with	resulting from
		such that Phase	payment of	changed
		2B	\$1,000,000 fee	construction
		commencement	and \$2,250,000	commencement
		shall be twelve	letter of credit	date for Phase
		months following	posted at time of	2A
		any revised Phase	deed	
		2A	modification	
		commencement	execution	
		date		
Construction	One year	Four years of	One year	Unchanged
Commencement	extension option	extensions as	extension option	
Extension	to June 1, 2023	follows:	for \$1,000,000	
Option	upon posting	First year for	fee. \$500,000 of	
	\$2,250,000 letter	\$500,000 fee;	this fee shall be	
	of credit	second year for	shared with	
		\$750,000 fee;	YMCA if YMCA	
		third year for	is expected to be	
		\$1,250,000 fee;	the community	
		fourth year for	facility user at	
		\$1,500,000 letter	the time the	
		of credit	option extension	
			is exercised.	
			Additionally	
			Owner is	
			obligated to	
			increase letter of	
			credit by	
			\$750,000 to	
			\$3,000,000 total.	
			Conditions	
			evidencing	
			readiness to	

			commence are a prerequisite of this extension option	
Construction	42 months from	36 months from	Unchanged	Unchanged
Completion	commencement,	commencement,		
	with one, one-	with one, one-		
	year extension as	year extension as		
	per below. If	per below. If		
	extension	extension		
	exercised,	exercised,		
	maximum 54	maximum 48		
	months from	months from		
	commencement	commencement		
Construction	\$500,000 per	\$500,000 per	Unchanged	Unchanged
Completion	annum. Pro-rated	annum. Pro-rated		
Extension	if extension is	if extension is		
	shorter than one	shorter than one		
	year	year		

Additionally, in the event that the YMCA is unable to proceed with the acquisition of the community facility condominium unit, NYCEDC shall have an option to either (i) agree that the community facility unit can be conveyed to another user (acceptable to NYCEDC and the Developer) for community facility use (and conveyed to NYCEDC at no acquisition cost if no third party user is selected and approved) or (2) receive a payment of \$27,000,000 (instead of \$25,000,000 as was anticipated at the time of the Second Deed Modification). As in the Second Deed Modification, either option (to either take ownership of the unit or receive a payment) would require additional approval from the Board.

The payment to the YMCA of 50% of the \$1,000,000 option fee for the extension of the commencement date for Phase 2A is to help offset the impacts to the YMCA from the delay in construction commencement of its unit, including potential monetary impacts from the YMCA having to continue to use its existing old suboptimal facility for longer than originally anticipated. This would help enable the YMCA to continue being involved with the Project. If the YMCA were to exit the project, it would risk delay in the delivery of the community facility unit and uncertainty as to the nature of the community facility.

## PROPOSED RESOLUTION:

Approval for NYCEDC to enter into (i) a deed amendment reflecting the terms of the transaction modified substantially as described above and (ii) an MOU or agreement pursuant to which YMCA may receive from NYCEDC

\$500,000 of a \$1,000000 Phase 2A construction commencement extension fee paid to NYCEDC substantially as described above

NYCEDC PROJECT CODE:

3017

**STAFF:** 

Hester Muis, Executive Vice President, Real Estate Transaction Services Christina Rausch, Senior Vice President, Real Estate Transaction Services Gabriel Seidel, Assistant Vice President, Real Estate Transaction Services Solveig Entwistle, Associate, Real Estate Transaction Services Tiffany Lacker, Senior Counsel, Legal



### **EXHIBIT B**

# CONEY ISLAND AMUSEMENTS: CITY THUNDERBOLT LEASE AND AMENDMENT TO CITY LEASE, CENTRAL AMUSEMENT INTERNATIONAL, INC 7<sup>th</sup> AMENDMENT TO LEASE and

#### VODOU FOOD CORP. (DENOS) 2nd AMENDMENT TO LEASE

## Board of Directors Meeting April 27, 2023

PROJECT OVERVIEW:

NYCEDC currently leases certain properties in Coney Island. They are:

- a lease (the "Current Thunderbolt Lease") with the City for property in Coney Island that is primarily used as the site of the Thunderbolt rollercoaster, the term of which lease ends on December 31, 2027
- a lease ("City Lease") with the City, dated as of April 30, 2021, for certain property in Coney Island
- a lease (the "CAI Lease") with Central Amusement International, Inc. ("CAI"), which includes property covered by the City Lease and Current Thunderbolt Lease and NYCEDC owned property and is primarily used as the site of Luna Park and for other amusement and entertainment operations
- a lease (the "Denos Lease") with Vodou Food Corp. ("Denos"), which is for NYCEDC owned property and is primarily used as a portion of the site of the Wonder Wheel and other amusement and entertainment operations

#### NYCEDC proposes to:

- enter into a new lease with the City for the Thunderbolt site (the "NewThunderbolt Lease") for a ten year period from January 1, 2028 through December 31, 2037 (the "Extension Term")
- extend the term of the City Lease for the Extension Term
- extend the term of the CAI Lease for the Extension Term
- extend the term of the Denos Lease for the Extension Term
- enter into an agreement or MOU with City Parks to provide for payments to City Parks in connection with the Denos Lease

Amusement parks experienced prolonged State and City mandated closures and faced disproportionate impacts from the COVID-19 pandemic. CAI and Denos chose to continue investing in the Coney Island amusement district with the construction of new amusement rides and other entertainment options during the shutdown. The entrance into the New Thunderbolt Lease and the extension of the term of the CAI and Denos Leases will allow CAI and Denos to recoup significant losses that occurred during the pandemic and continue to invest in their leaseholds.

The terms of the proposed lease, amendments, and agreement/MOU with City Parks will be substantially as indicated below.

#### **NEW THUNDERBOLT LEASE**

**Lessor:** The City

Lessee: NYCLDC

Assignee: NYCEDC

**Property:** Block 7074, Lot 190 on the Tax Map of the Borough of Brooklyn (the

"Thunderbolt Property") See Exhibit A

**Lease Term:** Ten years, from January 1, 2028 to December 31, 2037.

**Rent:** 50% of all revenues received by NYCEDC from the tenant's operation

of the Thunderbolt Property.

**Uses:** Amusement uses and other uses consistent with the Special Coney

Island District in the Zoning Resolution of The City of New York

The City currently leases the Thunderbolt Property to NYCEDC through the Current Thunderbolt Lease for an annual rent of \$1.To permit CAI to operate the Thunderbolt for the Extension Term, the City proposes to enter into the New Thunderbolt Lease with NYCLDC NYCLDC will assign its interest in the New Thunderbolt Lease to NYCEDC for nominal consideration and NYCEDC will assume the New Thunderbolt Lease, which shall be merged into the Current

Thunderbolt Lease.

#### AMENDMENT TO CITY LEASE

**Lessor**: The City

Lessee: NYCEDC

**Property**: Block 7074, Lot 2; Block 7074, Lot 370; Block 7074, Lot 450; and Block

8695, Lot 500 on the Tax Map of the Borough of Brooklyn (together,

the "2019 Additional Premises")

**Lease Term**: The City Lease term shall be extended by ten years and shall expire

on December 31, 2037.

**Rent**: Effective May 1, 2019, 50% of all revenues received by NYCEDC from

the tenant's operation of the CAI Leased Premises (defined below); except that revenues paid with respect to the Thunderbolt Property need only be paid either under the Current Thunderbolt Lease or the

City Lease. All of the rent payable to the City under this lease and the Current Thunderbolt Lease, shall be paid into a fund (the "Coney Island Fund") maintained by NYCEDC and used at the direction of the City for the acquisition of additional parkland by the City and/or capital improvements to park and recreational facilities, within the Coney Island area.

The City entered into the City Lease on April 30, 2021 for a term expiring on December 31, 2027, for further sublease to CAI pursuant to the CAI Lease. NYCEDC proposes to enter into this amendment to the City Lease to extend the term for the Extension Term, in order to effectuate an extension of the term of the CAI Lease for the Extension Term.

#### **AMENDMENT TO CAI LEASE**

Lessor: NYCEDC

Lessee: CAI

**Property:** Block 8695, Lot 85; Block 8696 p/o 211; Block 8696, Lot 212; Block

7074, Lot 190; Block 7074, Lot 382 on the Tax Map of the Borough of

Brooklyn, and the following properties referred to as the 2019 Additional Premises: Block 7074, Lot 2; Block 7074, Lot 370; Block 7074, Lot 450; and Block 8695, Lot 500 on the Tax Map of the Borough of Brooklyn (together, the "CAI Leased Premises")

See Exhibit A.

**Use:** Amusement uses and other uses consistent with the Special Coney

Island District in the Zoning Resolution of The City of New York

**Lease Term:** The CAI Lease term shall be extended by ten years and will expire on

December 31, 2037.

**Base Rent:** Base Rent commencing January 1, 2028 will be \$216,291 for the first

year, a five percent (5%) increase from annual Base Rent for 2027, and will thereafter increase by two percent (2%) in each following year.

Percentage Rent:

Effective January 1, 2023 Percentage Rent for the property leased under the CAI Lease excluding the 2019 Additional Premises for the period through December 2027 will be changed by the amendment.

These new percentages and the Percentage Rent for such property for the Extension Period take into account CAI's assumption of the obligation to pay all real estate taxes for a portion of the CAI Leased Premises owned by NYCEDC for which CAI formerly did not pay full

real estate taxes.

Percentage Rent for the period from January 1, 2023 through December 2027, excluding the 2019 Additional Premises, will be:

- 5% of Gross Receipts from \$2,000,000 \$5,000,000 annually (No Change);
- 7% of Gross Receipts from \$5,000,000 \$7,000,000 annually (No Change);
- 8% of Gross Receipts over \$7,000,000 from January 1, 2023 to December 31, 2023 (Previously, 11.5% of Gross Receipts);
- 8.5% Gross Receipts over \$7,000,000 from January 1, 2024 to December 31, 2024 (Previously, 12% of Gross Receipts);
- 9% of Gross Receipts over \$7,000,000 from January 1, 2025 to December 31, 2025 (Previously, 12.5% of Gross Receipts);
- 9.5% of Gross Receipts over \$7,000,000 from January 1, 2026 to December 31, 2026 (Previously, 13% of Gross Receipts);
- 10% of Gross Receipts over \$7,000,000 from January 1, 2027 to December 31, 2027 (Previously, 13% of Gross Receipts);

With respect to the property leased under the CAI Lease excluding the 2019 Additional Premises, Percentage Rent for the Extension Term will be:

- 5% of Gross Receipts from \$2,000,000 \$5,000,000 annually;
- 7% of Gross Receipts from \$5,000,000 -7,000,000 annually;
- 10% of Gross Receipts over \$7,000,000 annually from January 1, 2028 to December 31, 2032;
- 11% of Gross Receipts over \$7,000,000 annually from January 1, 2033 to December 31, 2037.

With respect to the 2019 Additional Premises, Percentage Rent for the period through December 2027 is unchanged and will remain in effect throughout the Extension Term:

- Site B (Block 7074, Lot 2): 6% of Gross Receipts over \$1,000,000 annually;
- Site C (Block 7074, Lot 370): 6% of Gross Receipts over \$200,000 annually;
- Site D (Block 7074, Lot 450): 6% of Gross Receipts over \$300,000 annually;
- Site E (Block 8695, Lot 500): 5% of Gross Receipts over \$120,000 annually;

## Appraised Value:

An independent appraisal of the property leased under the CAI Lease performed in June 2022 indicates that fair market rental value for the property for highest and best use given legally required use restrictions would be \$1,400,000 in the initial year of the Extension Term with 3% increases annually. Although the Base Rent in the Extension Term will

be less than the appraisal, it is anticipated that CAI will pay at least the appraised value in aggregate annual Base Rent and Percentage Rent for the property.

#### Real Estate Taxes:

Commencing on the execution of the amendment to the CAI Lease, CAI will pay an increased amount in respect of real estate taxes. CAI will make payments of real estate taxes payable with respect to the NYCEDC – owned property in an amount equal to the real estate taxes payable by NYCEDC and will make payments in lieu of real estate taxes with respect to the City-owned property in the amount of real estate taxes that would be payable with regard to such property but for City ownership.

#### AMENDMENT TO DENOS LEASE

NYCEDC Lessor:

Lessee: Denos

Premises: Block 8696, Lot 75; Block 8696, p/o Lot 145; Block 8696, Lot 166;

Block 8696, p/o Lot 210 on the Tax Map of the Borough of Brooklyn.

See Exhibit A.

Uses: Permitted uses will be amusement uses consistent with the Special

Coney Island District in the Zoning Resolution of The City of New York

instead of just amusement uses.

Lease Term: The Denos Lease term shall be extended by ten years and shall expire

on December 31, 2037.

Base Rent: Base Rent commencing January 1, 2028 will then be equal to the fair

> market rental value of the property, as determined by an independent appraisal for the first year. Thereafter Base Rent will increase by 2%

annually.

Appraised

Value: An independent appraisal of the property leased under the Denos

Lease will be performed in 2027 to determine the fair market rental

value for highest and best use given legally required use restrictions.

Real Estate Taxes:

Denos shall continue to make payments to the City of real estate taxes

with respect to the property leased under the Denos Lease. Once title to the property is transferred from NYCEDC to the City, Denos will make payments in lieu of real estate taxes equal to the amount of real estate taxes that would be payable with regard to the property but for

City ownership.

#### CITY PARKS AGREEMENT/MOU

NYCEDC shall enter into an agreement or MOU with City Parks with regard to the share of revenues received by NYCEDC under the CAI Lease and the Denos Lease. The agreement with regard to revenues under the CAI Lease will be set forth in the City Lease. However, since the property leased under the Denos lease is an asset of NYCEDC, there is no lease between the City and NYCEDC relating to this property. Accordingly, this City Parks-NYCEDC agreement or MOU will provide that effective May 1, 2019, 50% of all revenues received by NYCEDC from the tenant's operation of the property leased under the Denos Lease will be paid to the City. All of the revenues payable to the City in connection with both the CAI Lease and the Denos Lease shall be paid into the Coney Island Fund maintained by NYCEDC and used at the direction of the City for the acquisition of additional parkland by the City and/or capital improvements to park and recreational facilities within the Coney Island area.

#### BOARDWALK SUBLEASES EXTENSIONS:

EXTENSIONS: At the same time as NYCEDC extends the term of the CAI Lease for the Extension Term, CAI will extend its subleases with certain of its subtenants on the Riegelmann Boardwalk. This extension will allow these small business subtenants operating on the Riegelmann Boardwalk to recoup severe financial losses experienced during the pandemic. This extension will also facilitate a favorable rent restructure for the subtenants with their landlord CAI and allow for additional financing for long-term and continued investment.

#### PUBLIC APPROVALS:

The December 27, 2021 Third Amendment to Agreement for Special Process for New York City Council Review and Approval of Coney Island Amusement Park Project Plan, approved by the City Council and Mayor de Blasio, encouraged NYCEDC to use its reasonable efforts to cause the expiration date of the CAI Lease and the Denos Lease to be extended to not later than December 31, 2037. The City will only enter into the New Thunderbolt Lease and amendment of City Lease to enable the amendment to CAI Lease and amendment to Denos Lease.

On October 6, 2022, the Brooklyn Borough Board voted to approve the disposition by lease of the Thunderbolt Property to NYCLDC pursuant to Section 384(b)(4) of the New York City Charter.

## PROPOSED

**RESOLUTION:** The approval of (i) NYCLDC, as tenant, entering into the New Thunderbolt Lease, (ii) NYCEDC assuming the interest of NYCLDC as tenant under the New Thunderbolt Lease, (iii) NYCEDC entering into

an amendment of (a) the City Lease, (b) the CAI Lease and (c) the Denos Lease, (iv) an agreement or MOU with City Parks and (v) NYCEDC entering into documents ancillary thereto, including documents related to the expenditure of funds in the Coney Island Fund, on substantially the above described terms.

NYCEDC PROJECT CODE:

6698

STAFF:

Malia Teske, Assistant Vice President, Asset Management Sean Freas, Vice President, Asset Management

Sabrina Lippman, Senior Vice President, Asset Management

Karen Lapidus, Senior Counsel, Legal

#### Exhibit A



#### **EXHIBIT C**

#### REPORT ON INVESTMENTS

New York City Economic Development Corporation
Three Month Period Ended March 31, 2023

## New York City Economic Development Corporation Schedule of Investments

#### 1st Quarter

131 Qualici								
Investment Type	Total Value 6/30/22	Purchases	Maturities	1st Quarter Interest Received	Net Transfers Out	Unrealized Gain/Loss	Total Value 9/30/22	Weighted Avg. Yield
US Gov't Agencies	123,325,626	31,990,832	(17,980,000)	(239,006)		(1,332,604)	135,785,942	1.31%
Certificates of Deposit	201,297	-	-	-	-	-	201,297	0.05%
Commercial Paper	32,426,761	4,899,167	-	-	-	188,649	37,514,577	1.22%
Cash Equivalents/MMF	594,731	15,533,276	-	-	-	-	16,128,008	
Grand Total	156,548,416	52,423,275	(17,980,000)	(239,006)		(1,143,954)	189,629,824	1.18%

These amounts do not include money market mutual funds held in sweep accounts tied to commercial checking accounts

#### 2nd Quarter

2nd Quarter								
Investment Type	Total Value 9/30/22	Purchases	Maturities	2nd Quarter Interest Received	Net Transfers Out	Unrealized Gain/Loss	Total Value 12/31/22	Weighted Avg. Yield
US Gov't Agencies	135,785,942	27,740,076	(12,050,000)	(383,614)		1,087,726	152,180,130	1.90%
Certificates of Deposit	201,297	-	-	-	-	-	201,297	0.05%
Commercial Paper	37,514,577	22,015,491	(27,850,000)	-	-	353,207	32,033,275	2.63%
Cash Equivalents/MMF	16,128,008	-	(9,375,162)	-	-	-	6,752,846	
Grand Total	189,629,824	49,755,567	(49,275,162)	(383,614)		1,440,933	191,167,548	1.96%

These amounts do not include money market mutual funds held in sweep accounts tied to commercial checking accounts

#### 3rd Quarter

Investment Type	Total Value12/31/22	Purchases	Maturities	3rd Quarter Interest Received	Net Transfers Out	Unrealized Gain/Loss	Total Value 3/31/23	Weighted Avg. Yield
US Gov't Agencies	152,180,130	13,068,285	(9,000,000)	(823,241)		2,056,992	157,482,167	2.05%
Certificates of Deposit	201,297	-	-	-	-	1,906	203,203	0.05%
Commercial Paper	32,033,275	-	(5,000,000)	-	-	389,230	27,422,505	4.24%
Cash Equivalents/MMF	6,752,846	1,960,693	(177,861)	-	-	-	8,535,677	
Grand Total	191,167,548	15,028,978	(14,177,861)	(823,241)		2,448,128	193,643,552	2.27%

These amounts do not include money market mutual funds held in sweep accounts tied to commercial checking accounts

#### Notes to Schedule of Investments

The accompanying schedule of investments includes the investments of the New York City Economic Development Corporation ("NYCEDC"). All investments are of a type permitted by NYCEDC's investment policy which includes obligations of the U.S. Treasury, U.S. agencies and instrumentalities, highly rated commercial paper and certificates of deposit.

All investment balances as of March 31, 2023 are recorded at fair value and the portfolio consists of the following securities with maturities of seven (7) years or less:

			MAXIMUM ALLOCATION
INVESTMENT TYPE	TOTAL VALUE	<u>%</u>	PER POLICY
FFCB	42,558,080	21.98%	
FHLB	107,698,836	55.59%	
FHLMC	7,225,251	3.73%	
US Gov Agencies Sub-Total	157,482,167	81.30%	100%
Commercial Paper	27,422,505	14.19%	25%
Certificates of Deposit	203,203	0.10%	20%
Cash Equivalent/MMF	8,535,677	4.41%	
Grand Investments Total	193,643,522	100.00%	

Interest Rate Risk – As a means of limiting its exposure to fair value losses arising from increasing interest rates, the NYCEDC limits 80% of its investments to instruments maturing within two years of the date of purchase. The remaining 20% of the portfolio may be invested in instruments with maturities up to a maximum of seven years.

Credit Risk - It is the NYCEDC's policy to limit its investments in debt securities to those rated in the highest rating category by at least two nationally recognized bond rating agencies or other securities guaranteed by the U.S. government or issued by its agencies. As of March 31, 2023, the Corporation's investments in Federal Farm Credit Bank (FFCB), Federal Home Loan Bank (FHLB) and the Federal Home Loan Mortgage Corporation (FHLMC) were rated AA+ by Standard & Poor's, Aaa by Moody's and AAA by Fitch Ratings. Commercial papers held were rated A-1+ by Standard & Poor's Corporation or P-1 by Moody's Investor's Service, Inc.

Custodial Credit Risk – For investments, custodial credit risk is the risk that, in the event of the failure of the counterparty, the NYCEDC will not be able to recover the value of its investments or collateral securities that are in the possession of the outside party. Investment securities are exposed to custodial credit risk if the securities are not registered in the name of the NYCEDC and are held by the counterparty, the counterparty's trust department or agent.

The NYCEDC manages custodial credit risk by limiting possession of its investments to highly rated institutions and/or requiring that high-quality collateral be held by the counterparty in the name of the NYCEDC. At March 31, 2023, NYCEDC was not subject to custodial credit risk.