# Core Application – Applicant General Information

The Core Application captures specific and general information about the applicant and the Project. This section begins with a survey of "General Information," followed by a section that describes the Applicant's interest or relationship to the project site. This helps establish eligibility and which benefits will be applied to the project.

Name: Centro Social La Esperanza, Inc.	
Address: 2212 Third Avenue, New York, NY 10035	
Phone Number(s): 212-928-5810	
Fax Numbers(s): 212-740-2053	
E-mail Address: esperanzacenter@hotmail.com	
Website Address:	
Applicant EIN Number:	
S.I.C. Code:	
NAICS Code: 623210	
Date of Application: August 18, 2007	
Applicable Program (please check one):	
☐ Not-for-Profit 501(c)(3) Civic Facility Bond Program	
☑ Pooled Bond Programs	
2. Officer of Applicant serving as contact person:	
Name: James Malley	Firm: Centro Social La Esperanza, Inc.
Phone #	Fax#: 212-740-2053
E-mail Address: jmalley@esperanzacenter.net	Address: 2212 Third Avenue, New York, NY 10035
3. Attorney of Applicant:	
Name: Robert Wakeman	Firm: Lombardi, Walsh, Wakeman
Phone #	Fax#: 518-438-2471
E-mail Address: rgw@lrwhlaw.com	Address: III Winners Circle, Albany, NY 12205
4. Accountant of Applicant:	
Name: Frank Lou	Firm: Satty, Levine & Ciacco, CPAs, P.C.
Phone #	Fax#: 516-338-8862
E-mail Address: Franklou@satty.com	Address: 125 Jericho Turnpike, #200, Jericho, NY 11753
5. Other Advisor/Consultant to Applicant (if applicable):	
Name: Richard Bosch	Firm: IAC
Phone #	Fax#: 212-627-8847
E-mail Address: richard@iacnv.org	Address: 150 W. 30 <sup>th</sup> St., 15 <sup>th</sup> fl., New York, NY 10001

6. Applicant is (check one of the following, as applicable):
☑ 501(c)(3) Organization ☐ Limited Liability Company
Other (specify):
7. Applicant's state of incorporation or formation: New York
8. Applicant's date of incorporation or formation: August 30, 1970
9. States in which Applicant is qualified to do business: New York
10. Please provide a brief description of Applicant and nature of its operations: Formed in 1952 and incorporated in 1970, Esperanza was established to better the lives of newcomers to New York City. To this end the agency provides educational and social services as well as specialized services for people with developmental disbilities; these include daytime and residential programs. The residential services are currently provided in eight locations in Northern Manhattan and Western Bronx.

# Core Application – Applicant Interest in Project Realty

Please note: An "Affiliate" means any individual, corporation, partnership, joint venture, sole proprietorship, limited liability company, trust or other entity that controls, is controlled by, or is under common control with the Applicant or the "SPE" (defined herein below).

1. Please che	eck all that apply:
	Applicant or an Affiliate is the fee simple owner of the Project realty.
	Applicant or an Affiliate is not currently, but expects to be the fee simple owner of the Project realty.
	Applicant or an Affiliate is not the owner of the Project realty, but is the occupant of a material portion thereof for the conduct of its business pursuant to a lease or other occupancy agreement.
	Applicant or an Affiliate is not the owner of the Project realty, but expects, immediately following the closing, to be the occupant of a material portion thereof for the conduct of its business pursuant to a lease or other occupancy agreement.
	None of the above categories fully describe Applicant and its relation to the Project realty, which may be more accurately described as follows (please provide copies of supporting documentation, as applicable):
2. If a special be a (check	Please pay particular attention to items 5, 6, and 14 in the Required Documents List (attached), which request additional pecific to the Project realty.  al-purpose entity ("SPE") that is owned and controlled by the Applicant will own or otherwise control the Project realty, the SPE will ck one of the following as applicable):  501(c)(3) Organization  Limited Liability Company
	Other (specify):
Name of SPE	:
Address:	
Phone Numbe	er(s):
Contact Perso	on:
Title of Contac	ct Person:
Affiliation of S	PE to Applicant:
Owners of SP	E and each respective ownership share:
SPE EIN Num	ber:

Please note: If information required above for the SPE is unknown at time of Application submission, then please submit any missing information to the NYCIDA as soon as it becomes available.

3. Give the following information with respect to all present and proposed tenants and sub-tenants at the proposed project site.

Provide information on an additional sheet if space is needed.

Company Name	Phone	Affiliation with Applicant	SF & Floors (Percent of Occupancy)	Lease Expiration	Tenant Business
Centro Social La Esperanza, Inc.	212-928-5810	self	100	1/31/11 with 3 additional 5 year terms to 1/31/26	
			*****		
2					

# Core Application – Project Description and Financial Information

Please complete this section of the Application for each of the Project sites, defined as a facility (perhaps encompassing more than one address and/or block and lot) with either a distinct employment base (as evidenced through D.O.L. reporting) or with a separate and distinguishable source of funding for the acquisition, renovation, or construction of the facility. If more than one site exists for this Project, please make the requisite number of copies of this section and fill it out for each site.

Borough: Manhattan
Dorodgii. Walindtan
Neighborhood: Washington Heights
Block(s): 2127
Lot(s): 9
Street address and zip code: 566 West 171st Streeet, New York, NY 10032
Zoning: Residential
Square footage of land: 2,375
Square footage of existing building(s): 5,325
Number of floors: 4
Intended use(s) (e.g., office, retail, etc.): Community Residence
Please provide the following Project information:
a. Please provide a brief description of the proposed Project: Esperanza, which has entered into a long-term lease for a four story building at 566 West 171 <sup>st</sup> Street, intends to renovate the building to include two single floor apartments and one duplex apartment to provide living space for a total of ten people with developmental disabilities in supervised settings
<ul> <li>b. When does Applicant want Closing to occur (i.e., when does Applicant want the proceeds from the Bonds or other benefits sought to be available for the Project costs)?</li> </ul>
c. Indicate the estimated date for commencement of the Project: February 1, 2007
d. Indicate the estimated date for completion of the Project: September 30, 2007
e. Is the Project site located in a New York State Empire Zone?
☐ Yes ☐ No
If Yes, which zone?
f. Is the project site located in the Federal Empowerment Zone?
☐ Yes ☐ No
g. Will the Project require Uniform Land Use Review Procedure ("ULURP") approval?
☐ Yes ☐ No
h. Will the Project require any other special permit or approval?
☐ Yes ☐ No
If Yes, please explain: The newly created apartments will require certification by the New York State Office of Mental Retardationa and

i. Is any governmental entity intended or pr	oposed to be an occupar	nt at the Project site?	
If Yes, please provide details:			
j. Will the Project require a tax lot apportion to commence.)  Yes No  If Yes, please provide details:	ment or subdivision? (Ta	ex lot apportionment will be required for real estate tax benefits	
2. Please complete the following summary o	f Project sources and use	es:	
Uses of Funds		Sources of Funds	
Land acquisition <sup>1</sup>		Bonds	
Building acquisition		Loan (1)	
New construction <sup>2</sup>		Loan (2)	
Renovations		Capital campaign	
Fixed tenant improvements		Affiliate/employee loans	
Machinery, equipment and/or furnishings		Company funds	
Refinancing of Existing Debt		Fund balance	
Soft costs (define) design		Other equity (explain)	
Debt Service Reserve Fund		Other (explain)	
Capitalized interest		Other (explain)	
Other (explain) start-up costs		Other (explain)	
Total Project Uses	-	Total Project Sources	
. Please list where machinery and equipme this will represent:	nt will be purchased and	what percentage of total machinery and equipment relating to the	ne Project
New York City	Percentage of Total?	100	
☐ New York State (excluding NYC)	Percentage of Total?		
☐ United States (excluding NY State)	Percentage of Total?	<u> </u>	
☐ Outside United States	Percentage of Total?		
Please estimate Land and Building acquisition costs se	eparately if possible.		
Please define New	Construction	on a separate piece of	paper.

# Core Application – Background Information on Applicant & Applicant's Affiliates

Please note: "Principal" means the following with respect to the Applicant and/or the SPE: all persons (entities or individuals) that control the Applicant and/or the SPE, and/or own more than 10 percent of either; all executive officers; all directors (except that for not-for-profits, "directors" will be limited to the chair and any director who is also an employee); and all members and general partners for, respectively, limited liability companies and partnerships.

Please answer the following questions and, if necessary, include additional information as an attachment:

1.	Has Applicant, or other kind of discr corporation, or any	etionary benef	r Principal, ever received, or is any such person or entity currently receiving, financial assistance or any local, state or federal governmental entity or agency, or any public authority or public benefit ment corporation?
		☐ No	If Yes, please provide details on an attached sheet.
	ease note: local, starporations, shall be		I governmental entities or agencies, public authorities or public benefit corporations, and local development Public Entit(y)(ies)."
2.			Principal, or any existing or proposed occupant at the Project site, obtained, or is any such person or entity ntemplating obtaining, other assistance from the NYCIDA?
		☐ No	If Yes, please provide details on an attached sheet.
3.	Has Applicant, or a	any Affiliate or	Principal, ever defaulted on a loan or other obligation to a Public Entity?
	☐ Yes	⊠ No	If Yes, please provide details on an attached sheet.
4.	Has real property percent or more, n type of tax, assess	ow or ever bee	cant, or Affiliate or Principal, holds or has ever held an ownership interest and/or controlling interest of 25 en (i) the subject of foreclosure (including a deed in lieu of foreclosure), or (ii) in arrears with respect to any mposition?
		☐ No	If Yes, please provide details on an attached sheet.
5.		•	or Principal, have any contingent liabilities not already covered above (e.g., judgment liens, lis pendens, mortgage loans and other loans taken in the ordinary course of business only if in default.
	☐ Yes	⊠ No	If Yes, please provide details on an attached sheet.
6.	Has the Applicant, authorities?	or any Affiliat	e or Principal, failed to file any required tax returns as and when required with appropriate governmental
	☐ Yes	⊠ No	If Yes, please provide details on an attached sheet.
	ease answer the following an attached sheet):	<b>.</b>	is relating to the Applicant (if the space provided below is insufficient, please provide complete information
7	1 int marine accessors	ing.	

<ol><li>List major ci</li></ol>	ustomers:
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Company Name	Address	Contact	Phone	Percent of Revenue
	1-0-			
		11.11.11		

8.	List	major	<b>Funding</b>	Sources
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Company	Address	Contact	Phone
NYS Office of Mental Retardation and Developmental Disabilities	75 Morton Street New York, NY 10014	Kathleen Broderick, Associate Commissioner	
33,53,63			

### 9. List unions (if applicable):

Union Name	Address	Contact	Phone	Contact Expiration

#### 10. List Banks:

Bank Name	Address	Contact	Phone	Type of Account
JPMorgan Chase Bank	3965 Broadway New York, NY 10032	Rosangel Garcia		Checking

#### 11. List licensing authorities, if applicable:

Company Name	Address	Contact	Phone	Percent of Revenues
NYS OMRISD	75 MORTON St., NY 10014	KATHERN ARDORNAL		9570

#### Core Application – Request, Certification, etc.

I, the undersigned officer/member/partner of Applicant, on behalf of Applicant, hereby request, represent, certify, understand, acknowledge and agree as follows:

I request that this Application, together with all materials and data submitted in support of this Application (collectively, these "Application Materials"), be submitted for review to the NYCIDA Board, in order to obtain from the NYCIDA Board an expression of intent to provide the benefits requested herein for the Project. I understand that this expression of intent will take the form of an inducement resolution to be adopted by the Board.

I represent that I have the authority to sign these Application Materials on behalf of, and to bind, Applicant.

I certify to the best of my knowledge and belief that all of the information provided in these Application Materials is accurate, true and correct. I understand that an intentional misstatement of fact, or, whether intentional or not, a material misstatement of fact, or the providing of materially misleading information, or the omission of a material fact, may cause the Board to reject the request made in the Application Materials.

I understand the following: that Applicant and Principals will be subject to a background check and actual or proposed subtenants may be subject to a background check; that the NYCIDA may be required under SEQR to make a determination as to the Project's environmental impact and that in the event the NYCIDA does determine that the Project will have an environmental impact, Applicant will be required to prepare, at its own expense, an environmental impact statement; that the decision of the Board to approve or to reject the request made in the Application Materials is a discretionary decision; that no Bonds may be issued (if Bonds are being requested) unless such Bonds are approved by the Mayor; that under the New York State Freedom of Information Law ("FOIL"), the NYCIDA may be required to disclose the Application Materials and the information contained therein (see Disclosure Policy and Procedure); and that, Applicant shall be entirely responsible and liable for the fees referred to in these Application Materials, including (in the case of Bonds) but not limited to payment of the New York State bond issuance fees (if applicable to the Bonds in question) based upon the aggregate principal amount of the Bonds.

#### I further understand and agree as follows:

That in the event the Application Materials are not submitted to the Board for any reason including negative results obtained through the background check, and/or, with respect to Application Materials that are submitted to the Board, in the event the Board rejects same, then, under either of said circumstances, Applicant shall have no recourse against the NYCIDA or any other public or governmental entity or public benefit corporation (including the NYCEDC), or any directors, officers, employees or agents of the foregoing (collectively, the "Public Participants"), for the Application Fee, or for other expenses incurred by Applicant or other parties on behalf thereof, or for damages or specific performance; and that the Application Fee is under all circumstances (including but not limited to the ones just described and the ones described in the next succeeding paragraph) non-refundable; and

That if the Board adopts an inducement resolution with respect to the request made in the Application Materials, such adoption shall not be deemed a guaranty that the Board will adopt an authorizing resolution, or that the NYCIDA will then provide the induced benefits; and

That Applicant shall indemnify the NYCIDA for fees and disbursements incurred by bond counsel (in the case of a Bond transaction) or by project counsel (in the case of a straight-lease transaction); and that bond counsel or project counsel (as applicable) shall be a third-party beneficiary of this indemnity to the NYCIDA regardless of whether a Closing occurs and if no Closing occurs, regardless of the reason thereafter and regardless of whether a Closing was within or without the control of any of the Public Participants; and

That in the event NYCIDA discloses the Application Materials in response to a request made pursuant to FOIL, Applicant hereby authorizes the NYCIDA to make such disclosure and hereby releases the NYCIDA from any claim or action that Applicant may have or might bring against the NYCIDA, its directors, officers, agents, employees and attorneys, by reason of such disclosure; and that Applicant agrees to defend, indemnify and hold the NYCIDA and, if applicable, the NYCEDC and their respective directors, officers, agents, employees and attorneys harmless (including without limitation for the cost of reasonable attorneys' fees) against claims arising out of such disclosure as such claims may be made by any party including the Applicant, Affiliate, Owner or Principal, or by the officers, directors, employees, and agents thereof.

I acknowledge and agree that the NYCIDA reserves the right in its sole and absolute discretion to request additional information, waive any requirements set forth herein, and/or amend the form of this Application, to the full extent permitted by applicable law.

Requested, I	Represented,	Certified.	Acknowledged.	Understood	and Agreed by	Applicant.

This 14<sup>th</sup> day of September, 2007.

Name of	Applicant: Centro Social La Esperanza, Inc.			
Ву:	Printed Name of Signer:James Malley			
	Title of Signer: Executive Director			
	Signature:			

Centro Social La Esperanza, Inc.

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Page 7, #1: Esperanza Center currently receives approximately \$7,000,000 annually from the New York State Office of Mental Retardation and Developmental Disabilities for services provided to and on behalf of people with developmental disabilities

Centro Social La Esperanza, Inc.

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Page 7, #2: Esperanza Center has previously obtained assistance from the NYCID: In 2002, the NYCIDA provided the assistance to finance two residential projects at 949 Elder Avenue and 122 Van Cortlandt Avenue in the Bronx.