

## Core Application – Applicant General Information

The Core Application captures specific and general information about the Applicant and the Project. This section begins with a survey of "General Information," followed by a section that describes the Applicant's Interest or relationship to the project site. This helps establish eligibility and which benefits will be applied to the project.

Name: A. Liss & Co., Inc.
Address: 32-15 58 <sup>th</sup> Street, Woodside, New York 11327
Phone Number(s): 718 728 0600
Fax Number(s): 718 728 1227
E-mail Address: sales@alissco.com
Website Address: www.ALISSCO.COM
Applicant EIN Number: [REDACTED]
S.I.C. Code: 5084
NAICS Code:

Date of Application: March , 2006

1. Applicable Program (please check one):

- Manufacturing Facilities Bond Program       Empowerment Zone Facilities Bond Program  
 Industrial Incentive Program ("IIP")       Exempt Facilities Bond Program  
 Small Industrial Incentive Program ("SIIP")

SIIP is only available for Applicants with annual revenues of less than \$5 million and fewer than 100 employees; IIP is only available for Applicants with either annual revenues that are \$5 million or greater or 100 or more employees.

2. Officer of Applicant serving as contact person:

Name: JEFFREY LISS      Firm: A. LISS & CO., INC.  
Phone # [REDACTED]      Fax#: [REDACTED]  
E-mail Address: JEFF@ALISSCO.COM      Address: 32-15 58<sup>TH</sup> STREET, WOODSIDE, NY 11377

3. Attorney of Applicant:

Name: SAMUEL B. FREED      Firm: SAMUEL B. FREED, ESQ.  
Phone # [REDACTED]      Fax#: [REDACTED]  
E-mail Address: SBFREEDLAW@AOL.COM      Address: 98-20 METROPOLITAN AVENUE, FOREST HILLS, NY 11375-6628

4. Accountant of Applicant:

Name: TOM GALLO      Firm: IVES & SULTAN, LLP  
Phone # [REDACTED]      Fax#: [REDACTED]  
E-mail Address: \_\_\_\_\_      Address: 100 CROSSWAYS PARK DRIVE., WOODBURY, NY 11797

5. Other Advisor/Consultant to Applicant (if applicable):

Name: \_\_\_\_\_ Firm: \_\_\_\_\_

Phone # \_\_\_\_\_ Fax#: \_\_\_\_\_

E-mail Address: \_\_\_\_\_ Address: \_\_\_\_\_

6. Applicant is (check one of the following, as applicable):

- |   |  |   |
|---|--|---|
| <input type="checkbox"/> General Partnership      | <input type="checkbox"/> Limited Partnership       | <input type="checkbox"/> C Corporation  |
| <input checked="" type="checkbox"/> S Corporation | <input type="checkbox"/> Limited Liability Company | <input type="checkbox"/> Natural Person |
| <input type="checkbox"/> 501(c)(3) Organization   | <input type="checkbox"/> Other (specify): _____    |   |

7. Are any securities of Applicant publicly traded?

- Yes       No

8. Applicant's state of incorporation or formation: NEW YORK

9. Applicant's date of incorporation or formation: NOVEMBER 22, 1957

10. States in which Applicant is qualified to do business: NEW YORK

11. Please provide a brief description of Applicant and nature of its business: A. Liss & Co., Inc. has been serving the tri-state area since 1936. We are a distributor / subcontractor furnishing and installing our products primarily to the construction marketplace. General Contractors comprise the majority of our customer base. We handle approximately fifteen product lines. Our major lines include toilet partitions, toilet accessories, lockers, shelving, chalkboards/tackboards and fire extinguishers / cabinets. In construction terminology, we are considered a Division Ten subcontractor / supplier. We provide our products into a vast array of building / construction projects throughout New York, New Jersey and Connecticut. We handle public works and private projects. Schools, hospitals, office buildings, government properties and airports are just a sampling of the types of projects in which we are involved.

A. Liss & Co., Inc. has developed a unique marketing approach to increase our sales. We have the ability to package a variety of products under one proposal, thereby allowing our customers to reduce their costs by buying from our source. Instead of writing multiple contracts to various subcontractors for the Division Ten products on a specific project, we offer the general contractor the ability to write one subcontract agreement to us for a multitude of products. We handle all coordination and scheduling issues, thus making life much easier for the customer. Our approach to one stop shopping has enabled us to carve out a successful niche in our market. We have become one of the leading companies in our field.

## Core Application – Applicant Interest in Project Realty

**Please note:** An "Affiliate" means any individual, corporation, partnership, joint venture, sole proprietorship, limited liability company, trust or other entity that controls, is controlled by or is under common control with the Applicant or the "SPE" (defined herein below).

1. Please check all that apply:

- Applicant or an Affiliate is the fee simple owner of the Project realty.
- Applicant or an Affiliate is not currently, but expects to be the fee simple owner of the Project realty.
- Applicant or an Affiliate is not the owner of the Project realty, but is the occupant of a material portion thereof for the conduct of its business pursuant to a lease or other occupancy agreement.
- Applicant or an Affiliate is not the owner of the Project realty, but expects, immediately following the closing, to be the occupant of a material portion thereof for the conduct of its business pursuant to a lease or other occupancy agreement.
- None of the above categories fully describe Applicant and its relation to the Project realty, which may be more accurately described as follows (please provide copies of supporting documentation, as applicable):

**Please note:** Please pay particular attention to items 5, 6 and 16 in the Required Documents List (attached), which request additional information specific to the Project realty.

2. If a special-purpose entity ("SPE") that is owned and controlled by the Applicant will own or otherwise control the Project realty, the SPE will be a (check one of the following as applicable):

- |  |   |  |
|--|---|--|
| <input type="checkbox"/> General Partnership | <input type="checkbox"/> Limited Partnership                  | <input type="checkbox"/> C Corporation                   |
| <input type="checkbox"/> S Corporation       | <input checked="" type="checkbox"/> Limited Liability Company | <input type="checkbox"/> Not-for-profit 501(c)(3) Entity |
| <input type="checkbox"/> Natural Person      | <input type="checkbox"/> Other (specify): _____               |  |

Name of SPE: DOMAX REALTY ASSOCIATES, LLC
Address: 32-15 58 <sup>TH</sup> STREET, WOODSIDE, NEW YORK 11377
Phone Number(s): [REDACTED]
Contact Person: JEFFREY LISS
Title of Contact Person: GENERAL PARTNER
Affiliation of SPE to Applicant: SAME OWNERS AS APPLICANT
Owners of SPE and each respective ownership share: JEFFREY LISS / 50%; JEROLD LISS / 50%
SPE EIN Number: [REDACTED]

**Please note:** If information required above for the SPE is unknown at time of Application submission, then please submit any missing information to the NYCIDA as soon as it becomes available.

3. Give the following information with respect to all present and proposed tenants and sub-tenants at the proposed project site. Provide information on an additional sheet if space is needed.

Company Name	Phone	Affiliation with Applicant	SF & Floors (Percent of Occupancy)	Lease Expiration	Tenant Business
NOT APPLICABLE					

## Core Application – Project Description and Financial Information

Please complete this section of the Application for each of the Project sites, defined as a facility (perhaps encompassing more than one address and/or block and lot) with either a distinct employment base (as evidenced through D.O.L. reporting) or with a separate and distinguishable source of funding for the acquisition, renovation or construction of the facility. If more than one site exists for this Project, please make the requisite number of copies of this section and fill it out for each site.

Site#
Borough: QUEENS
Neighborhood: WOODSIDE
Block(s): 02361
Lot(s): 00281
Street address and zip code: 51-55 59 <sup>TH</sup> PLACE, WOODSIDE, NEW YORK 11377
Zoning: M1-1
Square footage of land: APPROXIMATELY 12,000
Square footage of existing building(s): 8,900
Number of floors: 2
Intended use(s) (e.g., office, retail, etc.): OFFICE & WAREHOUSE

1. Please provide the following Project information:

a. Please provide a brief description of the proposed Project: To purchase a two story building and renovate same. It will consist of office space as well as warehouse space. Parking on the side of the building with additional land for expansion purposes.

b. When does Applicant want Closing to occur (i.e., when does Applicant want the proceeds from the Bonds or other benefits sought to be available for the Project costs)? June, 2006

c. Indicate the estimated date for commencement of the Project: September, 2006

d. Indicate the estimated date for completion of the Project: December, 2006

e. Is the Project site located in a New York State Empire Zone?

Yes  No

If Yes, which zone? \_\_\_\_\_

f. Is the project site located in the Federal Empowerment Zone?

Yes  No

g. Will the Project require Uniform Land Use Review Procedure ("ULURP) approval?

Yes  No

h. Will the Project require any other special permit or approval?

Yes  No

If Yes, please explain:

i. Is any governmental entity intended or proposed to be an occupant at the Project site?

Yes  No

If Yes, please provide details:

j. Will the Project require a tax lot apportionment or subdivision? (Tax lot apportionment will be required for real estate tax benefits to commence.)

Yes  No

If Yes, please provide details and timing:

2. Please complete the following summary of Project sources and uses:

Uses of Funds		Sources of Funds	
Land acquisition <sup>3</sup>		Bonds	
Building acquisition <sup>3</sup>		Loan (1)	
New construction <sup>4</sup>		Loan (2)	
Renovations	50,000.00	Capital campaign <sup>3</sup>	
Fixed tenant improvements		Affiliate/employee loans	
Machinery and/or equipment		Company funds	465,000.00
Soft costs (define):		Fund balance <sup>3</sup>	
Furnishings		Other equity (explain)	
Debt Service Reserve Fund <sup>5</sup>		Other (explain)	
Capitalized interest <sup>3</sup>		Other (explain)	
Other (explain) closing costs & fees	100,000.00	Other (explain)	
<b>Total Project Uses</b>		<b>Total Project Sources</b>	

3. Please list where machinery and equipment will be purchased and what percentage of total machinery and equipment relating to the Project this will represent:

New York City                      Percentage of Total? 100%

New York State (excluding NYC)      Percentage of Total? \_\_\_\_\_

United States (excluding NY State)      Percentage of Total? \_\_\_\_\_

Outside United States                      Percentage of Total? \_\_\_\_\_

<sup>3</sup>Please estimate Land and Building acquisition costs separately if possible.

<sup>4</sup>Please define New Construction on a separate piece of paper.

<sup>5</sup>Applies to not-for-profit bond financings only

## Core Application – Background Information on Applicant & Applicant's Affiliates

**Please note:** "Principal" means the following with respect to the Applicant and/or the SPE: all persons (entities or individuals) that control the Applicant and/or the SPE, and/or own more than 10 percent of either; all executive officers; all directors; and all members and general partners for, respectively, limited liability companies and partnerships.

Please answer the following questions and, if necessary, include additional information as an attachment:

1. Has Applicant, or any Affiliate or Principal, ever received, or is any such person or entity currently receiving, financial assistance or any other kind of discretionary benefit from any local, state or federal governmental entity or agency, or any public authority or public benefit corporation, or any local development corporation?

Yes  No If Yes, please provide details on an attached sheet.

**Please note:** local, state and federal governmental entities or agencies, public authorities or public benefit corporations, and local development corporations, shall be referred to as "Public Entit(y)(ies)."

2. Has Applicant, or any Affiliate or Principal, or any existing or proposed occupant at the Project site, obtained, or is any such person or entity in the process of obtaining, or contemplating obtaining, other assistance from the NYCIDA?

Yes  No If Yes, please provide details on an attached sheet.

3. Has Applicant, or any Affiliate or Principal, ever defaulted on a loan or other obligation to a Public Entity?

Yes  No If Yes, please provide details on an attached sheet.

4. Has real property in which Applicant, or Affiliate or Principal, holds or has ever held an ownership interest and/or controlling interest of 25 percent or more, now or ever been (i) the subject of foreclosure (including a deed in lieu of foreclosure), or (ii) in arrears with respect to any type of tax, assessment or other imposition?

Yes  No If Yes, please provide details on an attached sheet.

5. Does Applicant, or any Affiliate or Principal, have any contingent liabilities not already covered above (e.g., judgment liens, lis pendens, other liens, etc.)? Please include mortgage loans and other loans taken in the ordinary course of business only if in default.

Yes  No If Yes, please provide details on an attached sheet.

6. Has the Applicant, or any Affiliate or Principal, failed to file any required tax returns as and when required with appropriate governmental authorities?

Yes  No If Yes, please provide details on an attached sheet.

Please answer the following questions relating to the Applicant (if the space provided below is insufficient, please provide complete information on an attached sheet):

7. List major customers:

Company Name	Address	Contact	Phone	Percent of Revenues
Turner Construction	375 Hudson St., NY, NY	Vince Massucci	██████████	6%
Lehr Construction	915 Broadway, NY, NY	Peter Gifford	██████████	5%
DeMatteis Organization	820 Elmont Rd., Elmont, NY	Steve Tarlaso	██████████	1%
Pav-Lak Industries	325 Marcus Blvd., Hauppauge, NY	Peter Pavlakis	██████████	4%
Tishman Construction	666 Fifth Ave., NY, NY	Eric Schisler	██████████	4%
Citnalta Construction	1601 Locust Ave., Bohemia	Gary Yarganian	██████████	3#
E.W. Howell	113 Crossways Park Dr., Woodbury, Ny	Howard Roland	██████████	2%

8. List major suppliers:

Company	Address	Contact	Phone
Comtec Industries	801 Cerey St., Moosic, PA 18507	Robin	[REDACTED]
Wire Crafters	6208 Strawberry Lane, Louisville, KY 40214		[REDACTED]
Santana Products	Box 2021, Scranton, PA 18501	Mike Ekhardt	[REDACTED]
Lyon Metal Products	Box 671, Aurora, IL 60507	Matt VanLanduyt	[REDACTED]
Aarco Products	21 Old Dock Rd., Yaphank, NY 11980	George De Martine	[REDACTED]
Global Steel	95 Marcus Blvd., Deer Park, NY 11729	Phil Dumbaiski	[REDACTED]

9. List unions (if applicable)

Union Name	Address	Contact	Phone	Contact Expiration
NOT APPLICABLE				

10. List banks:

Bank Name	Address	Contact	Phone	Type of Account
Citibank	51-31 Northern Blvd., Woodside, NY	Helen Daneti	718 726 1475	

11. List licensing authorities, if applicable:

Company Name	Address	Contact	Phone	Percent of Revenues
NOT APPLICABLE				



Core Application – Request, Certification etc.

I, the undersigned officer/member/partner of Applicant, on behalf of Applicant, hereby request, represent, certify, understand, acknowledge and agree as follows:

I request that this Application, together with all materials and data submitted in support of this Application (collectively, these "Application Materials"), be submitted for review to the NYCIDA Board, in order to obtain from the NYCIDA Board an expression of intent to provide the benefits requested herein for the Project. I understand that this expression of intent will take the form of an inducement resolution to be adopted by the Board.

I represent that I have the authority to sign these Application Materials on behalf of, and to bind, Applicant.

I certify to the best of my knowledge and belief that all of the information provided in these Application Materials is accurate, true and correct. I understand that an intentional misstatement of fact, or, whether intentional or not, a material misstatement of fact, or the providing of materially misleading information, or the omission of a material fact, may cause the Board to reject the request made in the Application Materials.

I understand the following: that Applicant and Principals will be subject to a background check and actual or proposed subtenants may be subject to a background check; that the NYCIDA may be required under SEQR to make a determination as to the Project's environmental impact and that in the event the NYCIDA does determine that the Project will have an environmental impact, Applicant will be required to prepare, at its own expense, an environmental impact statement; that the decision of the Board to approve or to reject the request made in the Application Materials is a discretionary decision; that no Bonds may be issued (if Bonds are being requested) unless such Bonds are approved by the Mayor; that under the New York State Freedom of Information Law ("FOIL"), the NYCIDA may be required to disclose the Application Materials and the information contained therein (see Disclosure Policy and Procedure); and that Applicant shall be entirely responsible and liable for the fees referred to in these Application Materials, including (in the case of Bonds) but not limited to payment of the New York State bond issuance fees (if applicable to the Bonds in question) based upon the aggregate principal amount of the Bonds.

I further understand and agree as follows:

That in the event the Application Materials are not submitted to the Board for any reason including negative results obtained through the background check, and/or, with respect to Application Materials that are submitted to the Board, in the event the Board rejects same, then, under either of said circumstances, Applicant shall have no recourse against the NYCIDA or any other public or governmental entity or public benefit corporation (including NYCEDC), or any directors, officers, employees or agents of the foregoing (collectively, the "Public Participants"), for the Application Fee, or for other expenses incurred by Applicant or other parties on behalf thereof, or for damages or specific performance; and that the Application Fee is under all circumstances (including but not limited to the ones just described and the ones described in the next succeeding paragraph) non-refundable; and

That if the Board adopts an inducement resolution with respect to the request made in the Application Materials, such adoption shall not be deemed a guaranty that the Board will adopt an authorizing resolution; or that the NYCIDA will then provide the induced benefits; and

That Applicant shall indemnify the NYCIDA for fees and disbursements incurred by bond counsel (in the case of a Bond transaction) or by project counsel (in the case of a straight-lease transaction); and that bond counsel or project counsel (as applicable) shall be a third-party beneficiary of this indemnity to the NYCIDA regardless of whether a Closing occurs and if no Closing occurs, regardless of the reason thereafter and regardless of whether a Closing was within or without the control of any of the Public Participants; and

That in the event NYCIDA discloses the Application Materials in response to a request made pursuant to FOIL, Applicant hereby authorizes the NYCIDA to make such disclosure and hereby releases the NYCIDA from any claim or action that Applicant may have or might bring against the NYCIDA, its directors, officers, agents, employees and attorneys, by reason of such disclosure; and that Applicant agrees to defend, indemnify and hold the NYCIDA and, if applicable, the NYCEDC and their respective directors, officers, agents, employees and attorneys harmless (including without limitation for the cost of reasonable attorneys fees) against claims arising out of such disclosure as such claims may be made by any party including the Applicant, Affiliate, Owner or Principal, or by the officers, directors, employees and agents thereof.

I acknowledge and agree that the NYCIDA reserves the right in its sole and absolute discretion to request additional information, waive any requirements set forth herein, and/or amend the form of this Application, to the full extent permitted by applicable law.

Requested, Represented, Certified, Acknowledged, Understood and Agreed by Applicant,

This day of March, 2006 .

Name of Applicant: A. LISS CO., INC.

By: Printed Name of Signer: JEFFREY LISS

Title of Signer: PRESIDENT

Signature: 