NYCIDA PROJECT COST/BENEFIT ANALYSIS December 6, 2012

APPLICANT
National Acoustics Inc.
515 West 36th Street
New York, NY 10018

PROJECT LOCATION 13-06 43rd Avenue

13-06 43rd Avenue Queens, NY 11101

A. Project Description:

National Acoustics Inc., a New York Corporation (the "Company"), is a contractor and fabricator of custom architectural woodwork, millwork, lathing, fabric wall panels, ceilings, and walls. The Company is seeking an inducement and authorizing resolution for an Industrial Incentive Program Straight Lease transaction for the construction, renovation, equipping and furnishing of an approximately 31,000 square foot facility on an approximately 37,000 square foot parcel of land located at 13-06 43rd Avenue, Queens, NY 11101 (the "Project").

The total project cost is estimated to be approximately \$1.5 Million, of which approximately \$1 million will be for construction, approximately \$400 thousand for machinery and equipment, and approximately \$100 thousand for fees and soft costs.

The Company expects to retain approximately 84 fulltime equivalent employees and projects it will hire approximately 14 additional full-time equivalent employees within three years of project completion.

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B. Costs to City (New York City taxes to be exempted):	
Mortgage Recording Tax Benefit:	\$ 0
Land Tax Abatement (NPV, 25 years):	1,052,461
Building Tax Exemption (NPV, 25 years):	904,274
Sales Tax Exemption:	41,625
Total Cost to NYC	\$ 1,998,360

C. Benefit to City (Estimated NYC direct and indirect taxes to be	
generated by Company) (estimated NPV 25 years @ 6.25%):	\$ 23,840,695

Company Contact Information
This page collects information for all contacts involved in the Project.

Applicant Name: National Acoustics Inc.	
Operating Company Address: 515 West 36 th Street, New York,	NY 10018
Website Address:	
EIN#:	NAICS Code: 337212
Date of Application: 11-12-2012	
-	
Officer of Applicant serving as contact person:	
Name/Title: Bill Jessop	Firm: National Acoustics Inc.
Phone:	Fax:
E-mail Address:	Address: 515 West 36th Street, NY, NY 10018
2. Attorney of Applicant:	
Name: Louis Sherman	Firm: Hofheimer Gartlir & Gross, LLP
Phone:	Fax:
E-mail Address:	Address: 530 5 th Avenue, NY, NY 10036
3. Accountant of Applicant:	
Name: Steven Goldstein	Firm: Grassi & Co
Phone:	Fax:
E-mail Address:	Address: 488 Madison Avenue, NY, NY 10018
Other Advisor/Consultant to Applicant (if applicable):	
Name: Ara N. Araz	Firm: Economic Development Resources Inc.
Phone:	Fax:
	Address: 49 Mail Street Ste 1100 New York NV 10005

Core Application - Applicant Information

Company Background

This page collects a brief overview of the Applicant's structure and operations.

1. Applicant is (check one of the follow	ing, as applicable):			
☐ General Partnership	Limited Partne	rship		
☐ S Corporation	Limited Liabilit	y Company	☐ Natural Person	
501(c)(3) Organization	Other (specify)):		
2. Are any securities of Applicant pub	olicly traded? ☐ Yes	⊠ No	•	
3. Applicant's state of incorporation of	or formation:	New York		
4.Applicant's date of incorporation or	formation:	12/29/69		
5. States in which Applicant is qualifi	ed to do business:	New York, New	Jersey, Connecticut, Pennsylvania	
Please provide a brief description other relevant info:	n the nature of the bus	siness, including a	a description of the industry, competito	ors, services offered, and any
			ork, millwork, lathing and fabric wall uilds ceilings and walls to achieve sp	

7. Please provide a brief description of the company history, unique company facts, etc.:

National Acoustics was founded as a partnership by Noble P. Cowles and William R. Moller in 1939. Both men had prior professional experience with the Johns-Manville Organization, where they had worked since 1926 and gained valuable industry knowledge. Early noteworthy projects of National Acoustics were the first United Nations Offices at Lake Success (1946) and the Manhattan Beach Naval Training Center (1946). Mr. Moller passed away in 1951. Mr. Cowles passed away in 1964. The company incorporated in 1969.

Thirty year ago, in 1982, the company purchased its current facility with the assistance of the NYCIDA.

Until the latter part of the 1990s, the company strictly built, assembled and installed ceilings. In response to the changing market, the company expanded its scope of activity to include walls and woodwork.

In order for the growth to continue, the company must secure a larger facility for its use, which can be accomplished with the assistance of the NYCIDA.

Proposed Project Activities		
This page provides a general outline of the NYCIDA/NYCCRC project.		
Please provide a brief overview of the entire proposed Project. If necessary break down each Project Location.	Project activities by tax to	t to describe activities a
The proposed project consists of the rehabilitation of the proposed project facility, whi upgrading the electrical, plumbing and HVAC systems, site work, and equipping it with shelving	ich shall include building ring, furnishings and produc	offices, and workshops tion equipment.
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·.		•
Please provide a brief description of how the proposed Project will affect current operation	ns.	
The proposed project will provide the space needed to more than double the company's pro-	duction operation.	
3. Please provide a brief description of renovations/construction of the proposed Project.	•	
The renovations shall consist of constructing offices, bathrooms, and conference rooms, upgacade, installing new windows, modifying the sprinkler system and rehabilitating the roof.	grading the building system	is, upgrading the building
	,	
		•
Please provide a brief timeline for the entire proposed Project.		•
The renovation commencement date is January 1, 2013. The equipment installation commencement date is March 1, 2013. The operation commencement date is May 1, 2013		
		•

Project Financing
The chart immediately below requires information relating to the sources and uses of funds to be expended for the Project. For purposes of this chart, the amounts provided should be aggregates for all Project Locations.

	(If no	eeded use an a	dditional shee	of Funds to indicate all	sources and	uses)		
Uses of Funds	Bond Proceeds	Commercial Financing (Loan 1)	Commercial Financing (Loan 2)	Affiliate/ Employee Loans	Capital Campaign	Company Funds	Other (Identify):	Total Uses
Land & Building Acquisition								
Construction Hard Costs						1,050,000		,050,000
Construction Soft Costs		-				45,000		15,000
Fixed Tenant Improvements		i.						
Machinery Furnishings and/or Equipment						400,000		100,000
Debt Service Reserve Fund								
Capitalized Interest								
Costs of Issuance				-		:		
Fees (explain): NYCIDA						42,425		12,425
Other (explain)					-			
Total						1,537,425		,537,425

Please list where machinery, equipment and furnishings will be purchased and what percentage of total machinery, equipment, and furnishings relating to the Project this will represent:

New York City □	Percentage of Total?	100
New York State (excluding NYC)	Percentage of Total?	
☑ United States (excluding NYS)	Percentage of Total?	
Outside United States	Percentage of Total?	
N/A - There is no equipment planned to	be purchased with this r	project.

Core Application- Proposed Project Packet (1 of 4)

<u>Project Location Detail</u>
This page and the following 3 pages of this Application (i.e., pages 7 through 10, inclusive) make up the Proposed Project Packet.

Applicant must complete an individual Proposed Project Packet for each Project Location for which Applicant is seeking Project Financial Assistance.

Project Location	Project Location # of	
Borough/Block/Lot: Queens/442/5		
Street address and zip code: 13-06 43 rd Avenue, 11101		
Zoning: M1-4	Number of Floors: 2	
Square footage of Existing Building: 31,238 Intended use(s) of site (e.g. manufacturing, office, retail, Production, storage and office	Square footage of Land: 37,050 etc.):	
Estimated square footage of Project after construction/ in Building Square Footage: 31,238 Non-building Improvement square footage (if applicable)		
Existing subtenant occupied square footage within building aggregate and per subtenant):	ng (in Remaining length of each sublease: 0	
Nature of business for each sub-tenant: NA		

Core Application - Proposed Project Packet (2 of 4)

Anticipated Ownership of Premises Please note that for purposes of answering the questions on this page, any reference to an "Affiliate" (as defined on the first page of this Application) should be deemed to mean an Affiliate of Applicant 1. Please check all that apply: Applicant or an Affiliate is the fee simple owner of the Project Location. Applicant or an Affiliate expects to be the fee simple owner of the Project Location. Applicant or an Affiliate leases the project Location. Applicant or an Affiliate expects to lease the project realty immediately following the closing. None of the above categories fully describe Applicant's interest or intended interest in the Project Location, which may be more accurately described as follows (please provide copies of supporting documentation, as applicable): 2. If Applicant or Affiliates leases or expects to least the Project Location, choose one of the following Lease is for an entire building and property Lease is for space within a building. 3. If an Affiliate owns or controls (or will own or control) a Project Location, then describe such Affiliate by choosing one of the following selections and completing the chart provided below: C Corporation ☐ General Partnership Limited Partnership S Corporation Limited Liability Company 501(c)(3) Organization □ Natural Person Other (specify): _

EIN # of Affiliate:

Title of Contact Person:

Name of Affiliate:
Address of Affiliate:

Contact Person:

Phone Number(s)

Affiliation of Affiliate to Applicant:

Core Application- Proposed Project Packet (3 of 4)

Employment Information

The following information will be used as part of the NYCIDA/ NYCCRC's calculation of the benefit of the project, and as a basis for comparison with the information reported in periodic compliance surveys the Agency conducts throughout the life of the Project.

Note: for the meanings of all defined terms, see page 1 of this Application.

A. Commencement of Operations

- 1. When does Applicant expect to close with NYCIDA/NYCCR/Build NYC? December 31, 2012
- 2. What will be the Facility Operations Start-Date? May 1, 2013
- 3. Currently, how many Full-time Employees do Applicant and Applicant's Affiliates employ throughout New York City as of the last pay period? 54
- 4. Currently, how many Part-time Employees do Applicant and Applicant's Affiliates employ throughout New York City as of the last pay period?
- 5. If the Applicant currently occupies and operates at the Project Location, how many Full-time and Part-time Employees are currently employed at the Project Location? (Indicate "NA" if no Employees are currently employed at the Project Location.) Part-time: 0 Full-time: 0

C. Expected City-wide Employment

- How many Full-time Employees do Applicant and Applicant's Affiliates expect to employ throughout New York City on the Facility Operations Start-Date? 54
- 2. How many Part-time Employees do Applicant and Applicant's Affiliates expect to employ throughout New York City on the Facility Operations Start-Date? 60

D. Expected Relocation Employment

- Out of the number of Full-time Employees provided in the answer to C.1, how many are expected to be relocated to the Project Location on or about the Facility Operations Start Date? (Indicate "NA" if all employees at the Project Location will be new hires.)
- Out of the number of Part-time Employees provided in the answer to C.2, how many are expected to be relocated to the Project Location on or about the Facility Operations Start Date? (Indicate "NA" if all employees at the Project Location will be new hires.)

E. Estimated New-growth Employment

Complete the following chart to indicate the number of new employees that are expected to be hired at the Project Location. Please review the illustrative example (see the sample below the chart) as a guide to completing the chart. Note: in the chart below, year 1 is the year following the Facility Operations Start-Date; Year 2 is the second year following that date; Year 3 is the third, etc.

Years following Facility Operations Start Date	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	Total New Growth
Permanent Full-time	4	5	5	6	5	7	5	6	7	7	6	8	7	8	8	94
Permanent Part-time															, .	

Illustration example for employment statistics

C. New Growth Employees

Scenario: A company with a total employment of 10 permanent full time employees at application has a Projected Start Date of Facility Operations of 5/23/2009. By 5/23/2010 they intend on adding to its workforce 2 employees, which is considered year 1, 0 employees the second year, 4 employees the third year, 2 part time employees the fourth year, and no more additional employees thereafter. There are also no layoffs anticipated.

Years following Facility Operations Start Date	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	Total New Growth
Full-time Employees	2	0	4	0	0	ه ر	0	18	Ø 7	ia .	0	0	0	0	0	6
Part-time Employees	0	0	0	2	0	20	A	(e)	0	0	0	0	o	0	o	2

Although this company, after year 4, will have a total of 16 kill birdelemployees (the 10 original and the 6 New Growth) this chart should only reflect New Growth Employees. The 10 original employees are captured in Section B of the Project Location Information section of the application.

Wage Information

The questions in this section apply only to Permanent Employees employed or to be employed at the Project Location.

- If Full-time Employees are to be relocated on the Facility Operations-Start Date, what will be the average quarterly and annual compensation for such relocated Full-time Employees? (Indicate "NA" if no Full-time Employees are being relocated.)
 Quarterly: 21,123 Annual: 84,493
- If Part-time Employees are to be relocated on the Facility Operations-Start Date, what will be the average quarterly and annual compensation for such relocated Part-time Employees? (Indicate "NA" if no Part-time Employees are being relocated.)
 Quarterly: 9,984 Annual: 39,935
- 3. With regard to the Part-time Employees and Full-time Employees currently employed at the Project Location and provided in the answer to question B3 on the previous page (9), what is current annual average compensation? (Indicate "NA" if no Employees are currently employed at the Project Location.)
 Part-time: 0
 Full-time: 0
- 4. For new Full-time Employees expected to be hired in the first year following the Facility Operations Start-Date, what is the projected average quarterly and annual compensation? Quarterly: 21,440 Annual: 85,706
- 5. For new Part-time Employees expected to be hired in the first year following the Facility Operations Start-Date, what is the projected average quarterly and annual compensation? Quarterly: 10,134 Annual: 40,534
- 6. For all new, Full-time Employees expected to be hired throughout the fifteen-year period following the Facility Operations Start-Date, please complete the following:
 - A. Projected average annual compensation: 92,442
 - B. Average annual compensation range:

Hi: 101,002

Low: 84,177

- For all new, Part-time Employees expected to be hired throughout the fifteen-year period following the Facility Operations Start-Date, please complete the following:
 - A. Projected average annual compensation: 46,221

B. Average annual compensation range:

Hi: 50,501

Low: 42,086

 Generally describe all other forms of compensation and benefits that Permanent Employee will receive at the Project Location. Examples: health care; employer-contributions for retirement plans; on-the-job training; reimbursement for educational expenses; etc.

Health benefits, Pension, Education, Vacation, Sick leave, 401K

Company Background

This section is meant to capture additional information about the company background.

The Applicant and its Affiliates hereinafter will be referred to as the "Companies" or individually as a "Company." If any of the following questions applies to none of these Companies, answer "NONE"; but, for any question that does apply, be sure to specify to which of the Companies the answer is relevant. When the space provided for an answer is insufficient, provide the answer on a separate sheet of paper and attach that paper to this Questionnaire.

 List all of the labor union contracts and collective bargaining arrangements to which any of the Companies is currently a party (Note: This answer should match the answer to be supplied on page 14 of the Core Application, Question 10):

The company is a party to collective bargaining agreements negotiated by the Building Trades Employers' Association, NY Building Contractors Association, New Jersey Carpenters Fund, and New Jersey Laborers Union.

The company hires employees from:

- NYC District Council of Carpenters,
- · Empire State Carpenters,
- NJ Carpenter Funds,
- Mason Tenders Trust Fund,
- International Brotherhood of Teamsters Local 966, and
- Metal Lathers Local 46.

Have any of the	e Compa eatened l	inies during the abor strikes, ha	current calendar year and the five preceding calendar years experienced labor unrest situations, including nd billing, consumer boycotts, mass demonstrations or other similar incidents?
	☐ Yes	⊠ No	If Yes, please explain below or on an attached sheet:
	-		
i			
Have any of the calendar years	ie Compa s proceed	anies received a ling the current	any federal and/or state unfair labor practices complaints asserted during the current calendar year and the fi calendar year?
	☐ Yes	⊠ No	If Yes, please describe and explain current status of complaints below or on an attached sheet:
•		•	
Do any of the the current ca	Compani lendar ye	es have pendir ar and the five	g or threatened requests for arbitration, grievance proceedings, labor disputes, strikes or disturbances during calendar years preceding the current calendar year?
	☐ Yes	⊠ No	If Yes, please explain below or on an attached sheet:
Are all employ	ees of th	e Companies p	ermitted to work in the United States?
	Yes	□ No	If No, please provide details on an attached sheet.
What steps do	the Con	npanies take as	a matter of course to ascertain their employees' employment status?
I-9s are comp	leted and	I the appropriat	e documentation is examined.
Do the Comp			in all required documentation related to this inquiry, such as Employment Eligibility Verification (I-9) forms?
	Have any of the calendar years Do any of the the current ca Are all employ What steps do I-9s are comp	Pending or threatened I Yes Have any of the Compactalendar years proceed Yes Do any of the Companithe current calendar ye Yes Are all employees of the Yes What steps do the Companities are completed and	Pending or threatened labor strikes, hare any of the Companies received a calendar years proceeding the current Yes No Do any of the Companies have pending the current calendar year and the five Yes No Are all employees of the Companies part No What steps do the Companies take as I-9s are completed and the appropriate Do the Companies complete and retained.

ta inc	Has the United States Department of Labor, the New York State Department of Labor, the New York City Office of the Comptroller or any other locate or federal department, agency or commission having regulatory or oversight responsibility with respect to workers and/or their working condition d/or their wages, inspected the premises of any Company or audited the payroll records of any Company during the current calendar year or during the calendar years preceding the current one?
	☐ Yes No
	If the answer to this question is "Yes," briefly describe the nature of the inspection, the inspecting governmental entity and when the inspection occurred. Briefly describe the outcome of the inspection, including any reports that may have been issued and any fines or remedial or other requirements imposed upon the Company or Companies as a consequence: (please use an attached sheet if necessary)
3.	Has any of the Companies incurred, or potentially incurred, any liability (including withdrawal liability) with respect to an employee benefit plan, including a pension plan?
	☐ Yes No
	If the answer to this question is "Yes," quantify the liability and briefly describe its nature and refer to any governmental entities that have he regulatory contact with the Company in connection with the liability: (please use an attached sheet if necessary)
€.	Are the practices of any of the Companies now, or have they been at any time during the current calendar year or the five calendar years preceding the current calendar year, the subject of any complaints, claims, proceedings or litigation arising from alleged discrimination in the hiring, firin promoting, compensating or general treatment of employees?
	☐ Yes ⊠ No
	If the answer to this is "Yes," provide details below or on an attached sheet. When answering this question, please consider "discrimination" to include sexual harassment,
lei	hen answering the following questions, please note: "Principal" means the following with respect to the Applicant and/or the SPE: all persons ntitles or individuals) that control the Applicant and/or the SPE, and/or own more than 10 percent of either; all executive officers; all directors; and all embers and general partners for, respectively, limited liability companies and partnerships.
1.	Has Applicant, or any Affiliate or Principal, ever received, or is any such person or entity currently receiving, financial assistance or any other kind of non-discretionary benefit from any local, state or federal governmental entity or agency, or any public authority or public benefit corporation, or any local development corporation?
	☐ Yes ☐ No If Yes, please provide details on an attached sheet.
co	ease note: local, state and federal governmental entities or agencies, public authorities or public benefit corporations, and local development proporations, shall be referred to as "Public Entit(y)(ies)."
2.	Has Applicant, or any Affiliate or Principal, or any existing or proposed occupant at the Project site, obtained, or is any such person or entity in the process of obtaining, or contemplating obtaining, other assistance from the NYCIDA/ NYCCRC/Build NYC and/or other Public Entities?
	☑ Yes ☐ No If Yes, please provide details on an attached sheet.
	Al was the beneficiary of a 1982 bond financing with the NYCIDA.
3.	Has Applicant, or any Affiliate or Principal, ever defaulted on a loan or other obligation to a Public Entity?
	☐ Yes ☑ No If Yes, please provide details on an attached sheet.

4.	Has real property in more, now or ever b assessment or othe	een (i) the subject of foreclos	or Principal, holds or ha sure (including a deed	as ever held an owners in lieu of foreclosure), c	hip interest and/or co or (ii) in arrears with r	ontrolling interest of 25 percent respect to any type of tax,	
	□ Ye	es 🖾 No 🏻 If Yes, please i	provide details on an at	tached sheet.			
5.	Does Applicant, or a etc.)? Please include	ny Affiliate or Principal, have e mortgage loans and other l	any contingent liabilitie oans taken in the ordin	s not already covered a ary course of business	above (e.g., judgmer only if in default.	nt liens, lis pendens, other liens	۶,
	□ Ye	es 🖾 No 🏻 If Yes, please i	provide details on an at	tached sheet.			
6.	Has the Applicant, or	any Affiliate or Principal, fail	led to file any required	tax returns as and when	n required with appro	opriate governmental authoritie	s
	☐ Ye	es 🖾 No If Yes, please	provide details on an at	tached sheet.		•	
Ple	ease answer the follo formation on an attac	owing questions relating to ched sheet):	the Applicant (if the	space provided below	is insufficient, ple	ase provide complete	
7.	List major customer	s:		e e e			
	Company Name	Address	Contact	Phone	Fax Number	Percent of Revenues	
J	T Magen	44 West 28 th Street, NY, NY 10001	Steve Mount				
\$	StructureTone	770 Broadway, NY, NY 10003	Mark Dalton				

8. List major suppliers:

Benchmark Builders

Gannon Contracting

Henegan

Construction

Company Name	Address	Contact	Phone	Fax Number		
A.W. Meyer	509 Broad Avenue, Ridgefield, NJ 07657	Jim Kelly				
Kamco Supply	80 21 st St., Brooklyn, NY 11232	Bob Hughes				
Armstrong World Industries	P.O. Box 3001, Lancaster PA 17604	Bob Baram				
City Lumber	550 West 37 th Street, NY, NY 10018	Jason Spodak				
DCI Metro	1 Maple Street, E. Rutherford, NJ 07073	Joe Dellagati				

Nick Downs

Ken Johnson

Rob Vitolo

9. List major Funding sources (if applicable):

2500 38th Street, NY, NY

10001 237 West 35th St., NY, NY 10001

49 West 38th St., NY, NY

10018

Company Name		Address	Contact	Phone	Fax Number
NA					
		<u>.</u>			
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10. List unions (if applicable):

Union Name	Address	Contact	Phone	Fax Number
NYC District Council of Carpenters	395 Hudson Street, NY, NY 10014	Mike Bilello	**************************************	
Empire State Carpenters	10 Corporate Drive, Ste. B, Hopewell Int., NY 12533	Rich Craven		
NJ Caprenter Funds	Raritan Plaza, PO Box 7818, Edison, NJ 08818	Ann Marie Triola		
Mason Tenders Trust Fund	520 8 th Avenue, Ste. 600, NY, NY 10018	Ursula Kirwin		
International Brotherhood of Teamsters, Local 966	300 Knickerbocker Road, Cresskill, NJ 07626	Jim Anderson		
Metal Lathers Local 46	260 East 78 th Street, NY, NY 10021	Kevin Kelly		

11. List banks:

Bank Name	Address	Contact	Phone	Account Type and Number		
Sterling National Bank	500 7 th Avenue, 3 rd Fir., NY, NY 10018	Michael P. Malouzo		checking		

12. List licensing authorities, if applicable:

Company Name	Address	Contact	Phone	Fax Number
NA				
-				

Certification

i, the undersigned officer/member/partner of Applicant, on behalf of Applicant, hereby request, represent, certify, understand, acknowledge and agree as follows:

I request that this Application, together with all materials and data submitted in support of this Application (collectively, these "Application Materials"), be submitted for review to the Issuers' Boards, in order to obtain from the Boards an expression of intent to provide the benefits requested herein for the Project. I understand that this expression of intent will take the form of an inducement resolution to be adopted by the appropriate Boards.

I represent that I have the authority to sign these Application Materials on behalf of, and to bind, Applicant.

I certify to the best of my knowledge and belief, after due investigation, the information contained in these Application Materials is accurate, true and correct and does not contain a misstatement of a material fact or omit to state a material fact necessary to make the statements contained herein not misleading. I understand that an intentional misstatement of fact, or, whether intentional or not, a material misstatement of fact, or the providing of materially misleading information, or the omission of a material fact, may cause the Issuers' Boards to reject the request made in the Application Materials. I understand that the Issuer will rely on the information contained within these Application Materials in producing and publishing a public notice and convening a public hearing. If any information in these Application Materials is found to be incorrect, the Applicant may have to provide new information and a new public notice and public hearing may be required. If a new public notice and public hearing is required, they will be at the Applicant's expense.

I understand the following: that Applicant and Principals will be subject to a background check and actual or proposed subtenants may be subject to a background check; that the Issuers may be required under SEQR to make a determination as to the Project's environmental impact and that in the event the Issuers determine that the Project will have an environmental impact, Applicant will be required to prepare, at its own expense, an environmental impact statement; that the decision of the Board to approve or to reject the request made in the Application Materials is a discretionary decision; that no Bonds may be issued (if Bonds are being requested) unless such Bonds are approved by the Mayor; that under the New York State Freedom of Information Law ("FOIL"), the NYCIDA/ NYCCRC/Build NYC may be required to disclose the Application Materials and the information contained therein (see Disclosure Policy and Procedure); and that Applicant shall be entirely responsible and liable for the fees referred to in these Application Materials, including (in the case of Bonds) but not limited to payment of the New York State bond issuance fees (if applicable to the Bonds in question) based upon the aggregate principal amount of the Bonds.

I further understand and agree as follows:

That in the event the Application Materials are not submitted to the Issuers' Boards for any reason including negative results obtained through the background check, that submission of this application provides consent to NYCIDA, NYCCRC, Bulld NYC, and NYCEDC to verify and investigate information provided, particularly business relationships with customers, suppliers, unions, banks and licensing authorities; and/or, with respect to Application Materials that are submitted to the Issuers' Boards, in the event the NYCIDA, NYCCRC or Build NYC Board rejects same, then, under either of said circumstances, Applicant shall have no recourse against the NYCIDA, NYCCRC, Bulld NYC or any other public or governmental entity or public benefit corporation (including NYCEDC), or any directors, officers, employees or agents of the foregoing (collectively, the "Public Participants"), for the Application Fee, or for other expenses incurred by Applicant or other parties on behalf thereof, or for damages or specific performance; and that the Application Fee is under all circumstances (including but not limited to the ones just described and the ones described in the next succeeding paragraph) non-refundable; and

That if the Issuers' Boards adopt an inducement resolution with respect to the request made in the Application Materials, such adoption shall not be deemed a guaranty that the Boards will adopt an authorizing resolution; or that the Issuers will then provide the induced benefits; and

That, with respect to the request made in the Application Materials, if the Board adopts an Inducement resolution, such action shall not be a guaranty that the Board will adopt an authorizing resolution; or if the Board adopts an authorizing resolution or a combined inducement-authorizing resolution, such action shall not be a guaranty that a Closing will occur or that the NYCIDA/NYCCRC/Build NYC will provide to the Applicant the benefits that the Applicant has requested in its Application Materials or any benefits induced or authorized by the Board; and

That in the event the issuers disclose the Application Materials in response to a request made pursuant to FOIL, Applicant hereby authorizes the Issuers to make such disclosure and hereby releases the Issuers from any claim or action that Applicant may have or might bring against the Issuers, their directors, officers, agents, employees and attorneys, by reason of such disclosure; and that Applicant agrees to defend, indemnify and hold the NYCIDA, NYCRC, Build NYC and, if applicable, the NYCEDC and their respective directors, officers, agents, employees and attorneys harmless (including without limitation for the cost of reasonable attorneys fees) against claims arising out of such disclosure as such claims may be made by any party including the Applicant, Affiliate, Owner or Principal, or by the officers, directors, employees and agents thereof.

I acknowledge and agree that the Issuers reserve the right in their sole and absolute discretion to request additional information, waive any requirements set forth herein, and/or amend the form of this Application, to the full extent permitted by applicable law.

Requested, Represented, Certified, Acknowledged, Understood and Agreed by Applicant,

This 12st da	y of Novem	ber 2012	₹.						
Name	of								
Applicant:	Na Na	ational A	coustic	es Inc.					
• •	Printed	Name	of			***************************************			
By:	Signer:			Bill Jessop 📐				 	
	Title of Si		CFO				1-	 · · · · · · · · · · · · · · · · · · ·	
	Signature	·			1		,	 	
						4	\ }		

Preparer's Certification

I certify that, using due care, I know of no misstatement of material fact in these Application Materials and know of no material fact required to be stated in these Application Materials to make the statements made therein not misteading.

Certified by Preparer,

This 12st day of November, 2012. Name

Preparer:

Bill Jessop d Name

of

Printed Signer:

Title of Signer: CFO

Please complete the following questions for each facility to be financed through the Manufacturing Facility Bond Program. Use additional pages as necessary. For background information, see the "Requirements for Issuance of Triple Tax-Exempt Bonds for Manufacturing Facilities" enclosed as a supplement.

- Describe the production process that occurs at the facility to be financed: Purchasing of raw steel sheets and pipes, cutting sheets and pipes to size, bending or rolling sheets, threading pipes, welding pieces according to shop drawings and assembling products.
- 2. Allocate portions of the facility to be financed by function, expressed in square footage and location in relation to production (e.g., same building, adjacent land or building, off-site, etc.):

Function 5	Location	. aµ Square Rootage - 1944
Production line	Same building	6,248
Warehouse/storage	Same building	12,495
Loading areas	Same building	3,124
Office space for a shop foreman		1,250
Employee restrooms, locker rooms and parking	Same building	1,119
Employee eating area	Same building	937
Repair shop		937
Offices for administration	Same building	6,248
Other (specify)		
Other (specify)		
	Total Square Footage	31,238

3. Of the space allocated to offices for administration above, identify by function (e.g., executive offices, payroll, production, etc.) and location in relation to production (same building, adjacent land or building, off-site, etc.):

Function (1984)		
Executive office	Same building	1,000
Accounting	Same building	1,250
Payroll and human resources	Same building	1,000
Project management	Same building	1,500
Production	Same building	498
Sales	Same building	1,000
	Total Square Footage	6,248

4. Of the space allocated to storage or warehousing above, identify the square footage and location of the areas devoted to the following:

Functional Contraction	Location	Square Foolage)
Raw materials used for production of manufacturing goods		7,000
Finished product storage		1,995
Component parts of goods manufactured at the facility		2,000
Purchased component parls		1,500
Other (specify) Tenant-Art storage		
Other (specify)		
Other (specify)		
	Total Square Footage	12,495

5.	List raw materials used in the processing of the finished product(s) at the facility to be financed: I	Lumber, 1	labric, s	lone, and	metal
----	--	-----------	-----------	-----------	-------

6.	List finished product(s)	that are	produced at the facilit	to be financed	: architectural woodwork,	, millwork, lathing	and fabric wall panel
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	n SIGNED HEREBY CERTIFIES that the answers and information provided above, and in any statement attached hereto, are true and
correct. Name Applicant:	of National Acoustics Inc.
Ву:	Printed Name of Signer: Bill Jessop Title of Signer: CFO Signature:
	Date: 11-12-12

1.	If the Pro	eject should be con	sidered for energy benefits, please an	swer the following q	uestions:
	Provider:	Con Ed		Account Number:	To be provided
	Provider:	·		Account Number:	
	Provider:			Account Number:	
	Provider:			Account Number:	
2.	•	ble, please list for	the Project Location(s), the Applicants		as providers and account numbers with such providers;
	Provider:			Account Number:	To be provided
	Provider:			Account Number:	
	Provider:			Account Number:	
	Provider:			Account Number:	
3.		building square fo	of operations, please provide a descri otage of each facility:	ption of the current	/ existing site(s) used by the Applicant:
	b. Proje	cted use of site:	Percent storage:	40	
			Percent office:	20	
			Percent refrigeration:	0	
			Percent processing/manufacturing: Percent other (describe):	20 20- loading area	locker rooms, rest rooms, cafeteria
4.		☐ Yes 🖾 I square footage uti	construction of a new building on curre No lized by Applicant at each facility:	ently unimproved blo	ock(s) and/or lot(s)?
4.	Please pr	ovide a description	n of the Project site:		
	a. Total	square footage of	building at site: 31,238		
5.	Does the	Project site include ⊠ Yes 🔲 I	e a building that has been vacant for a	t least 12 of the last	24 months?
THE	tification EUNDERS ect.	IGNED HEREBY	CERTIFIES that the answers and info	rmation provided ab	ove, and in any statement attached hereto, are true and
Nar App	ne of olicant:	National	Acoustics Inc.		
Зу:		Printed Name of	f Signer: Bill Jessop	<u>. </u>	
		Title of Signer:	CFO		
		Signature:			
		Date:11-12-1	2	1	
					V

Retail Questionnaire

1.	Will any portion of the Project consist of facilities or property that are or will be primarily used in making retail sales of goods to customers who personally visit the Project? Yes No
2.	If the answer to question 1 is "Yes," will the Applicant or any other Project occupant be a registered vendor under Article 28 of the Tax Law of the State of New York (the "Tax Law") primarily engaged in the "retail sale of tangible personal property" (as defined in Section 1101(b)(4)(i) of the Tax Law)? Yes No
3.	Will any portion of the Project consist of facilities or property that are or will be primarily used in making retail sales of services to customers who personally visit the Project?
4.	If the answer to question 1 or question 3 is "Yes," what percentage of the cost of the Project will be expended on such facilities or property primarily used in making retail sales of goods or services to customers who personally visit the Project?%
5.	If the answer to question 1 or question 3 is "Yes," and the answer to question #4 is more than 33.33%, indicate whether any of the following apply to the Project:
a.	Will a not-for-profit corporation operate the Project?
	☐ Yes ☐ No
b.	Is the Project likely to attract a significant number of visitors from outside New York City?
	☐ Yes ☐ No
C.	Would the Applicant, but for the contemplated financial assistance from the NYCIDA, locate the related jobs outside New York State?
d.	Is the predominant purpose of the Project to make available goods or services that would not, but for the Project, be reasonably accessible to New York City residents because of a lack of reasonably accessible retail trade facilities offering such goods or services?
	☐ Yes ☐ No
ė.	Will the Project be located in one of the following: (a) an area designated as an economic development zone pursuant to Article 18-B of the General Municipal Law; or (b) a census tract or block numbering area (or census tract or block numbering area contiguous thereto) that, according to the most recent census data, has (i) a poverty rate of at least 20% for the year to which the data relates, or at least 20% of its households receiving public assistance, and (ii) an unemployment rate of at least 1.25 times the statewide unemployment rate for the year to which the data relates? \square Yes \boxtimes No
3,	If the answers to any of subdivisions (c) through (e) of question 5 are "Yes," will the Project preserve permanent, private sector jobs or increase the overall number of permanent, private sector jobs in New York State?
	If "Yes," please furnish details in a separate attachment.
7.	If the answers to any of subdivisions (a) through (e) of question #5 are "Yes," please furnish details in a separate attachment.
HE	tification UNDERSIGNED HEREBY CERTIFIES that the answers and information provided above, and in any statement attached hereto, are true and ect.
lan App	ne of National Acoustics Inc.
sy:	Printed Name of Signer: Bill Jessop
. ,	Title of Signer: CFI
	Signature:
	Date: 11-12-12

Anti-Raiding Questionnaire

. 1.	Will the completion of the Project result in the removal of a plant or facility of Applicant, or the removal of a plant or facility of any person of is proposed to occupy the Project facility? (For the purposes of this question, "removal" shall mean removal from an area in New Yor outside of New York City) to an area within New York City) Yes No	or entity tha k State (bu
	If "Yes," please provide the following information:	
	Address of the to-be-removed plant(s) or facility(ies):	
	Names of the to-be-removed person(s) or entity(ies), including the Applicant itself, if applicable.	
2.	Will the completion of the Project result in the abandonment of one or more plants or facilities of the Applicant, or of any proposed occi Project, located in an area of New York State other than New York City? Yes No	upant of the
	f "Yes," please provide the following information: Addresses of the to-be-abandoned plant(s) or facility(les):	
	Names of all current occupants of the to-be-abandoned plant(s) or facility(les):	
3.	Will the completion of the Project in any way cause the removal and/or abandonment of plants and facilities anywhere in New York outside of New York City)? ☐ Yes ☑ No	s State (but
	f "Yes," please provide all information relevant to such future removal and/or abandonment:	
lf t	answer to either question 1, 2 or 3 is "Yes," please continue and answer questions 4 and 5.	
4.	is the Project reasonably necessary to preserve the competitive position of this Applicant, or of any proposed occupants of the Pr inclustry? ☐ Yes ☐ No	oject, in its
5.	ls the Project reasonably necessary to discourage the Applicant, or any proposed occupant of the Project, from removing such plant or location outside New York State? □ Yes □ No	facility to a
lf tř	answer to question 4 and/or question 5 is "Yes," please provide on a detailed explanation on a separate sheet of paper.	
THI	·	re true and
Nar App	e of icant: <u>National Acoustics Inc.</u>	<u> </u>
Ву:	Printed Name of Signer: Bill Jessop	
	Title of Signer: CFO	
	Signature:	
	Date: 11-12-12	

PART 1--PROJECT INFORMATION Prepared by Project Sponsor

NOTICE: This document is designed to assist in determining whether the action proposed may have a significant effect on the environment. Please complete the entire form, Parts A through E. Answers to these questions will be considered as part of the application for approval and may be subject to further verification and public review. Provide any additional information you believe will be needed to complete Parts 2 and 3.

It is expected that completion of the full EAF will be dependent on information currently available and will not involve new studies, research or investigation. If information requiring such additional work is unavailable, so indicate and specify each instance.

Name of Action 2012 New York City Industrial Development Agency Na	ational Acoustics Inc. Pro	oject	14.
	,		
Location of Action (include Street Address, Municipality and County)			
19-53 46th Street, NYC, Queens			• .
			-
Name of Applicant/Sponsor National Acoustics Inc./New York City Ind	ustrial Development Age	ency	
Address 13-06 43rd Avenue			
City / PO Long Island City	State NY	Zip Code 11101	
Business Telephone			
Name of Owner (if different)			
Address			
City / PO			
Business Telephone			
Description of Action:			,
The proposed project consists of the rehabilitation of a 31,000 square for	oot facility, which shall i	nclude building offices, and	workshops,
upgrading the electrical, plumbing and HVAC systems, site work, and e	equipping it with shelvin	g, furnishings and productio	n equipment.
			•
		•	

Please Complete Each Question--Indicate N.A. if not applicable

A. SITE DESCRIPTION

Phy	ysical setting of overall project, both developed and undeveloped areas.	
1.		on-farm)
	Forest Agriculture Other	
2.	Total acreage of project area:	
	APPROXIMATE ACREAGE PRESENTLY AFTER COMP	PLETION
	Meadow or Brushland (Non-agricultural) acres	acres
	Forestedacres	acres
	Agricultural (Includes orchards, cropland, pasture, etc.)acres	acres
	Wetland (Freshwater or tidal as per Articles 24,25 of ECL)acres	acres
	Water Surface Areaacres	_ acres
	Unvegetated (Rock, earth or fill)acres	acres
	Roads, buildings and other paved surfaces .85 acres .85	5 acres
	Other (Indicate type)acres	acres
3.	a. Soil drainage: Well drained 100% of site Moderately well drained% of site. Poorly drained% of site	
	 b. If any agricultural land is involved, how many acres of soil are classified within soil group 1 through 4 of the NY Classification System? acres (see 1 NYCRR 370). 	S Land
4.	Are there bedrock outcroppings on project site? Yes No	
	a. What is depth to bedrock (in feet)	
5.	Approximate percentage of proposed project site with slopes:	
	✓ 0-10%%10-15%%15% or greater%	
6.	Is project substantially contiguous to, or contain a building, site, or district, listed on the State or National Registers of Historic Places? Yes No	of
7.	Is project substantially contiguous to a site listed on the Register of National Natural Landmarks?	No
8.	What is the depth of the water table?15 to 25 (in feet)	
9.	. Is site located over a primary, principal, or sole source aquifer?	
10	O. Do hunting, fishing or shell fishing opportunities presently exist in the project area? Yes No	

				No
According to:				
Identify each specie	95:	W. J. v. 1 & 4 11 3 2 4 4 5 5 11 11 11 11 11 11 11 11 11 11 11 11	<u> </u>	
				······································
				S-3-13
Are there any uniqu	e or unusual land forms on the project site? (i.e., cliffs, dunes, other g	eological formation	ons?	
Yes	No		•	
Describe:				
		<u> </u>		
		· · · · · · · · · · · · · · · · · · ·		At
	resently used by the community or neighborhood as an open space or r	recreation area?		
Yes	■ No			
If yes, explain:				•

			······································	
Does the present si	te include scenic views known to be important to the community?	Yes	■ No	٠
			1111	
Change unithin or a			v v Michael Salva Avair	· ·
Sueams within or t	contiguous to project area:			
none	contiguous to project area:			
	contiguous to project area:			
none	contiguous to project area: m and name of River to which it is tributary			
none				
none				
none				
none a. Name of Stream	m and name of River to which it is tributary			
none a. Name of Stream Lakes, ponds, we				
none a. Name of Stream	m and name of River to which it is tributary			
none a. Name of Stream Lakes, ponds, we	m and name of River to which it is tributary			
none a. Name of Stream Lakes, ponds, we	m and name of River to which it is tributary			
none a. Name of Stream Lakes, ponds, we	m and name of River to which it is tributary			
none a. Name of Stream Lakes, ponds, we	m and name of River to which it is tributary tland areas within or contiguous to project area:			
a. Name of Stream Lakes, ponds, we	m and name of River to which it is tributary tland areas within or contiguous to project area:			

17.	Is the site served by existing public utilities? Yes No
	a. If YES, does sufficient capacity exist to allow connection?
	b. If YES, will improvements be necessary to allow connection?
18.	Is the site located in an agricultural district certified pursuant to Agriculture and Markets Law, Article 25-AA, Section 303 and 304?
19.	is the site located in or substantially contiguous to a Critical Environmental Area designated pursuant to Article 8 of the ECL, and 6 NYCRR 617? Yes No
	Has the site ever been used for the disposal of solid or hazardous wastes? Yes No
В.	Project Description Plantical disconsisted and easily of project (fill in dimensions as expressions)
1.	Physical dimensions and scale of project (fill in dimensions as appropriate).
	a. Total contiguous acreage owned or controlled by project sponsor:
	b. Project acreage to be developed: 0 acres initially; 0 acres ultimately.
	c. Project acreage to remain undeveloped: 0 acres.
	d. Length of project, in miles: NA (if appropriate)
	e. If the project is an expansion, indicate percent of expansion proposed0 %
	f. Number of off-street parking spaces existing 14; proposed 14
	g. Maximum vehicular trips generated per hour:* (upon completion of project)? * see attached schedule
	h. If residential: Number and type of housing units:
	One Family Two Family Multiple Family Condominium
	Initially ———————————————————————————————————
	Ultimately
	i. Dimensions (in feet) of largest proposed structure: height; 95 width; 329 length.
	j. Linear feet of frontage along a public thoroughfare project will occupy is? 329 ft.
2.	How much natural material (i.e. rock, earth, etc.) will be removed from the site? 0 tons/cubic yards.
3.	Will disturbed areas be reclaimed Yes No No
	a. If yes, for what intended purpose is the site being reclaimed?
	b. Will topsoil be stockpiled for reclamation? Yes No
	c. Will upper subsoil be stockpiled for reclamation?
٨	How many acres of vegetation (trees, shrubs, ground covers) will be removed from site? ()

5.	Will any mature forest (over 100 years old) or other locally-important vegetation be removed by this project?	
	Yes No	
6.	If single phase project: Anticipated period of construction: 4 months, (including demolition)	
7.	If multi-phased:	
	a. Total number of phases anticipated (number)	
	b. Anticipated date of commencement phase 1: month year, (including demolition)	.,
	c. Approximate completion date of final phase: month year.	
	d. Is phase 1 functionally dependent on subsequent phases? Yes No	
8.	Will blasting occur during construction? Yes No	
9.	Number of jobs generated: during construction 18; after project is complete 11 (1st 2 years)	
10.	. Number of jobs eliminated by this project <u>0</u> .	-
11.	. Will project require relocation of any projects or facilities? Yes	
	If yes, explain:	
12.	. Is surface liquid waste disposal involved? Yes No	
	a. If yes, indicate type of waste (sewage, industrial, etc) and amount	
	b. Name of water body into which effluent will be discharged	
13.	. Is subsurface liquid waste disposal involved? Yes No Type	
14.	. Will surface area of an existing water body increase or decrease by proposal? Yes No	
	If yes, explain:	
		No. of the second
15.	s. Is project or any portion of project located in a 100 year flood plain? Yes	
16.	. Will the project generate solid waste? Yes No	
	a. If yes, what is the amount per month? tonsless than 20 yards a week	
	b. If yes, will an existing solid waste facility be used? Yes No	
	c. If yes, give name; location	
	d. Will any wastes not go into a sewage disposal system or into a sanitary landfill? Yes No	

e. If yes,	explain:
-	
17. Will th	e project involve the disposal of solid waste? Yes No
a. If	yes, what is the anticipated rate of disposal? tons/month.
b. If	yes, what is the anticipated site life?years.
18. Will pi	oject use herbicides or pesticides? Yes No
19. Will pi	oject routinely produce odors (more than one hour per day)? Yes No
	oject produce operating noise exceeding the local ambient noise levels? Yes No
21 , Will pi	oject result in an increase in energy use? Yes No
If yes,	indicate type(s)
	ct facility is currently vacant. As such, the applicant's use of the facility shall result in increased energy use, which shall light manufacturing, lighting, and office uses.
22. If wat	er supply is from wells, indicate pumping capacity <u>NA</u> gallons/minute.
23. Total	anticipated water usage per day150_ gallons/day.
24. Does	project involve Local, State or Federal funding? Yes No
If yes, e	xplain:
,	

25.	Approvais Required:			Туре	Submittal Date
	City, Town, Village Board	Yes	No		
	City, Town, Village Planning Board	Yes	No No		
	City, Town Zoning Board	Yes	No .	-	
	City, County Health Department	Yes	☐ No		
	Other Local Agencies	Yes	☐ No	Building Department IDA Assistance	1-1-2012 12-11-2012
	Other Regional Agencies	Yes	· No		
	State Agencies	Yes	No		
	Federal Agencies	Yes	No		
c. 1.	Zoning and Planning Information Does proposed action involve a plan If Yes, indicate decision required:	nning or zonir	ng decision?	Yes ■ No	·
	Zoning amendment	Zoning va	riance	New/revision of master plan	Subdivision
	Site plan	Special us	se permit	Resource management plan	Other

Vhat is the zoning classification(s) o	1 010 3100				· · · · · · · · · · · · · · · · · · ·
M1-4					
What is the maximum potential deve	lopment of the site if c	leveloped as permit	ited by the present	zoning?	
124,952					
				·	
Vhat is the proposed zoning of the	site?		and the second s	-	
No change. It will remain M1-4.					
What is the maximum potential deve	elopment of the site if o	developed as permi	tted by the propos	ed zoning?	
NA					
s the proposed action consistent wi	th the recommended u	ses in adopted loca	al land use plans?	Yes	No
		, , , , , , , , , , , , , , , , , , ,			
What are the predominant land use(s	s) and zoning classifica	ntions within a ¼ m	nile radius of propo	sed action?	
	s) and zoning classifica	ntions within a ¼ m	nile radius of propo	sed action?	
Vhat are the predominant land use(s	s) and zoning classifica	ntions within a ¼ m	nile radius of propo	sed action?	
	s) and zoning classifica	ntions within a ¼ m	ille radius of propo	sed action?	-
	s) and zoning classifica	ntions within a 1/4 m	ille radius of propo	sed action?	
	s) and zoning classifica	ntions within a 1/4 m	ille radius of propo	sed action?	-
	s) and zoning classifica	ntions within a 1/4 m	ile radius of propo	sed action?	-
	s) and zoning classifica	ntions within a ¼ m	ille radius of propo	sed action?	
	s) and zoning classifica	ntions within a ¼ m	ille radius of propo	sed action?	
	s) and zoning classifica	ntions within a 1/4 m	ille radius of propo	sed action?	
	s) and zoning classifica	ntions within a 1/4 m	ille radius of propo	sed action?	
	s) and zoning classifica	ntions within a 1/4 m	ille radius of propo	sed action?	
	s) and zoning classifica	ntions within a 1/4 m	ille radius of propo	sed action?	
	s) and zoning classifica	ntions within a ¼ m	nile radius of propo	sed action?	
				Yes	No

10. Will proposed action require any authorization(s) for the formation of sewer or water districts? Yes No	
11. Will the proposed action create a demand for any community provided services (recreation, education, police, fire protection)	on?
Yes No	
a. If yes, is existing capacity sufficient to handle projected demand?	
12. Will the proposed action result in the generation of traffic significantly above present levels? a. If yes, is the existing road network adequate to handle the additional traffic. Yes No	
D. Informational Details	ليسبين
'Attach any additional information as may be needed to clarify your project. If there are or may be any adverse impacts associated with your proposal, please discuss such impacts and the measures which you propose to mitigate or avoid them.	
E. Verification	
I certify that the information provided above is true to the best of my knowledge.	
Applicant/Sponsor Name National Acoustics Inc. Date 11-12-12	
Signature	-
Title CFO	

If the action is in the Coastal Area, and you are a state agency, complete the Coastal Assessment Form before proceeding with this assessment.