#### NYCIDA PROJECT COST/BENEFIT ANALYSIS April 5, 2018

# APPLICANT JMDH Real Estate Offices, LLC 1524 132<sup>nd</sup> Street College Point, NYC 11356

#### PROJECT LOCATION

17-22 Whitestone Expressway & 15th Avenue between 141st and 142nd Streets College Point, New York 11357

#### A. Project Description:

JMDH Real Estate Offices, LLC ("JMDH"), Jetro Holdings LLC ("Jetro") and Jetro Cash & Carry Enterprises, LLC, each a Delaware limited liability company (collectively, the "Companies"). Jetro Holdings LLC is a subsidiary of JRD Unico, Inc. ("UNICO"), a corporation which owns over 125 wholesale grocery and restaurant supply stores operating under the Jetro Cash & Carry and Restaurant Depot banners. JMDH is a subsidiary of Warehouse Realty LLC, a real estate holding company owned by the shareholders of UNICO. The Companies seek financial assistance in connection with the acquisition of an approximately 120,000 square foot parcel of land, the construction, furnishing and equipping of an approximately 72,500 square foot building and the construction of a 300-space parking garage structure to be located on Block 4127, Lot 20 and Block 4148, Lot 78 in College Point, Queens (the "Facility"). The Facility will be owned by JMDH and serve as the corporate worldwide headquarters for Jetro Cash & Carry and Restaurant Depot.

Total project costs are estimated to be \$57,050,000.

The Company currently has 212 full time equivalent employees and expects to hire an additional 6 full-time equivalent employees within the next three years.

<b>B. Costs to City</b> (New York City taxes to be exempted):	
Mortgage Recording Tax Benefit:	\$650,000
Land Tax Abatement (NPV, 25 years):	1,294,892
Building Tax Exemption (NPV, 25 years):	31,064,701
Sales Tax Exemption:	1,304,940
Total Cost to NYC	\$34,314,533

C. Benefit to City (Estimated NYC direct and indirect	
taxes to be generated by Company) (estimated NPV 25	\$59,037,996
years @ 6.25%):	, , ,

D. Benefit to City from Jobs to be Created	
(Estimated NYC direct and indirect taxes to be	
generated by Company) (estimated NPV 25 years	\$405,937
@ 6.25%):	





## BENEFITS APPLICATION

Applicant Name: JMDH Real Estate Offices, LLC						
Name of operating company (if different from Applicant): Jetro Cash & Carry Enterprises LLC						
Operating Company Address: 1524 132 <sup>nd</sup> Street, College Point, NY 11356						
Website Address: www.restaurantdepot.com						
EIN #: NAICS Code: 422400						
State and date of incorporation or formation: Delaware 2006 Qualified to conduct business in NY?   Yes   No						
Applicant is (check one of the following, a	as applicable):					
☐ General Partnership	☐ Limited Partnership	☐ C Corporation	☐ S Corporation			
☑ Limited Liability Company	☐ Natural Person	☐ 501(c)(3) Organization	☐ Other:			
Are any securities of Applicant publicly traded? ☐ Yes ☒ No						

#### **Applicant Contact Information**

	Name/Title	Company	Address	Email	Phone
Applicant Contact Person	Stanley Fleishman, CEO	Jetro Holdings, LLC	1524 132 <sup>nd</sup> Street, College Point, NY 11356		
Attorney	Steven P. Polivy, Esq. Attorney	Akerman LLP	666 Fifth Avenue, 20 <sup>th</sup> Floor, New York, NY 10103		
Accountant	Anthony Passaretti	PWC	401 Broadhollow Road Melville, NY 11747		
Consultant/Other					

#### **Applicable Financial Assistance**

Please provide the estimated value of each type of the following Project Financial Assistance being requested. Please discuss with the Project Manager who has been assigned to your project regarding the estimation of the Requested Financial Assistance.

Please note the following: When Build NYC is the entity providing Financial Assistance, the Project Financial Assistance may be limited to an exemption from mortgage recording taxes and tax-exempt conduit bond financing.

Requested Financial Assistance	Estimated Value of Requested Financial Assistance
Bond Financing	n/a
Real Estate Tax Benefits	\$24,500,000
Sales Tax Waiver	\$320,000
Mortgage Recording Tax Benefit	\$720,000

#### **Background**

Please provide a brief description of the Applicant's history and nature of its business, including a description of the industry, competitors and services offered, on a separate sheet. Please refer to the Private Schools Policy if the Applicant is a private elementary and/or secondary school that provides education for any or all of grades K through 12.

#### **Proposed Project Activities**

Please provide answers to the following four questions on a separate page.

- 1. Please provide a brief overview of the entire proposed Project, including the type, purpose and proposed location. If necessary, break down by tax lot to describe activities at each Project location

  SEE ATTACHED
- 2. Please provide a brief description of how the proposed Project will affect current operations. SEE ATTACHED
- 3. Please provide a brief description of renovations/construction of the proposed Project. SEE ATTACHED
- 4. Please provide a brief timeline for the entire proposed Project. SEE ATTACHED
- 5. Please provide a statement indicating the likelihood that the project would not be undertaken but for the financial assistance requested from the Agency or, if the project could be undertaken without such financial assistance, why the project should be undertaken by the Agency. **SEE ATTACHED**

#### **Project Financing**

Amounts provided should be aggregates for all Project Locations.

	Sources of Funds (If needed use an additional sheet to indicate all sources and uses)								
Uses of Funds	Bond Proceeds	Commercial Financing (Loan 1)	Commercial Financing (Loan 2)	Affiliate/ Employee Loans	Capital Campaign	Company Funds	Public Funds (Identify)*:	Other (Identify):	Total Uses
Land & Building Acquisition						12,500,000			12,500,000
Construction Hard Costs						35,000,000		-	35,000,000
Construction Soft Costs						2,600,000			2,600,000
Fixed Tenant Improvements		`		14					
Furnishings & Equipment						3,000,000			3,000,000
Debt Service Reserve Fund									
Capitalized Interest						850,000			850,000
Costs of Issuance									
Fees (permits etc):						800,000			800,000
Other (2.4% contingency)						2,300,000			2,300,000
Total Sources			·			57,050,000			57,050,000
% of each source category						100%			100%

<sup>\*</sup> Please provide project costs to be financed from public sector sources (for example, City or State capital grant).

#### **Proposed Project Activities**

#### **Project Description**

Please provide answers to the following four questions on a separate page.

1. Please provide a brief overview of the entire proposed Project. If necessary, break down by tax lot to describe activities at each Project Location.

Jetro Cash & Carry/Restaurant Depot currently house their headquarters operations primarily at their College Point cash & carry location, in highly inefficient office space that occupies facility square footage and parking that could be used for the cash & carry operation. In order to provide room for growth, both for its primary operations as well as the supporting headquarters operations, the company plans to build a 72,500 s.f. headquarters building, in close proximity to the College Point warehouse.

- 2. Please provide a brief description of how the proposed Project will affect current operations.

  Headquarters personnel will be moved to the new facility and, in the future, the mezzanine space currently occupied by those personnel will be used for additional warehouse storage. Releasing parking facilities to customer use will improve overall traffic flow at the existing College Point warehouse. Because the hew headquarters is in close proximity to the current location, no increase in traffic and no loss of employees is expected as a result of the move.
- 3. Please provide a brief description of renovations/construction of the proposed Project.

  Ground up construction of a 72,500 s.f. office building, with accessory parking.
- 4. Please provide a brief timeline for the entire proposed Project.

Permits pulled 1st quarter 2018

Site preparation:  $1^{st}$  quarter  $2018 - 2^{nd}$  quarter 2018

Core/Shell construction: 3<sup>rd</sup> quarter 2018 – 2<sup>nd</sup> quarter 2019

Interior finishing: through 4th quarter 2019

Occupancy: 1st quarter 2020

### Core Application - Project Information

#### Sourcing

Please check where machinery, equipment and furnishings will be purchased and what percentage of total machinery, equipment, and furnishings relating to the Project this will represent:

New York City     ■     ■     ■     New York City     ■	% of Total? 20
☑ New York State (excluding NYC)	% of Total? 20
☑ United States (excluding NYS & NYC)	% of Total? 60
☐ Outside United States	% of Total?
□ N/A – No equipment is planned to be purchased for th	is Project

#### **Operating Pro Forma** (for NYCIDA applicants only)

Please provide an operating pro forma or other financial analysis demonstrating how NYCIDA assistance is needed in order to make the Project feasible.

<b>Private School Questions</b> (for Build NYC Private School applicants only
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<u>Pr</u>	ivate S	school Questions (for Build NYC Private School applicants only)
Ple	ase reviev	v Build NYC's Private School Policy prior to completing the Benefit Application.
1.	At least	50 percent of enrolled students are New York City residents.
2.		chool provides education to any of grades 9 through 12, it is registered with the New York State Department of Education as an eligible n institution.   Yes  No
3.	If your ☐ Yes	school was formed under the Education Law of the State of New York, it is chartered by the New York Board of Regents. ☐ No
4.	evaluate	chool provides education to any of grades K through 8, it (a) is registered with the New York State Department of Education or (b) will be d by an independent professional (acceptable to Build NYC's staff in their sole discretion) as providing an education equivalent to that I by public schools in the State of New York. $\square$ Yes $\square$ No
5.	and/or c	provide a written plan that demonstrates an existing or planned commitment to aid the City's public school system, nonprofit organizations community groups through the sharing of its facilities. Project Manager will identify appropriate and quantifiable metrics in respect of this nent. The Private School will be required to provide annual written reports to Build NYC demonstrating its performance, as measured by strics.
6.		ard of Trustees or the Chief Executive Officer of your school will designate a full-time staff member to coordinate the community service and aid to be provided by your school pursuant to paragraph 5 above.   \[ \sum \text{Yes} \sum \text{No} \]
7.	What is	your school's maximum tuition for the 2015-2016 academic year? If it exceeds \$13,877, then please answer Question 8:
8.	Please i	ndicate whether your school meets the following criteria:
	a.	Financial aid equal to at least 12 percent of the Private School's gross tuition revenues must be made available to, and used by, students who are City residents.   Yes No
	b.	At least 20 percent of students who are both City residents and recipients of financial aid must receive financial aid equal to or greater than 50 percent of tuition.   Yes No
	c.	At least 10 percent of students who are both City residents and recipients of financial aid must receive financial aid equal to or greater than 75 percent of tuition.

#### **Project Location Detail**

Project Location	Project Location	# of			
Borough/Block/Lot: Queens 04127/20 & 0414	47/78	Street address and zip	o code: 12-22 Whitestone Expressway		
Zoning: M1 Number of Floors: Vacant Land					
Square footage of existing building: 0 Square footage of land: 120,000					
Anticipated square footage of building following renovation: 60,000			otage of non-building improvements following novation (i.e., parking lot construction):N/A		
Intended use(s) of site (check all that apply):  Retail  Manufacture of the control of the contr	ufacturing/Industrial l, please also complete Ei	☑ Office nergy Questionnaire	☐ Non-profit		
Real Estate Offices, LLC to operating comparing yes to either, please attach a separate sheet otherwise), (2) square footage of subtenant of the state of the sta	enant(s) (whether Affiliate re is no space currently of ny, Jetro Cash & Carry Er et and provide details suc perations, (3) subtenant l	es or otherwise)?  ccupied. Entire facility nterprises, LLC h as (1) name of subte	res ☐ No y will be subleased from holding company, JMDH		
Anticipated Ownership of Pren	<u>nises</u>				
Please check all that apply:					
Applicant or an Affiliate is or expects to be the fee simple owner of the Project Location (Projected) Acquisition date:					
If you checked the box above, please select	one of the following:				
$oxed{oxed}$ Lease is for an entire building and prop	perty				
Lease is for a portion of the building ar	nd/or property.				
None of the above categories fully des accurately described in a supplementary of	scribe Applicant's interes document (attached).	st or intended interes	t in the Project Location, which may be more		
If an Affiliate owns or controls (or will own or completing the chart provided below:	· control) a Project Locatio	on, then describe such	Affiliate by choosing one of the following selections		
☐ General Partnership	☐ Limited Partnership		☐ C Corporation		
☐ S Corporation		npany	☐ 501(c)(3) Organization		
☐ Natural Person	Other (specify):	_			
Name of Affiliate: JMDH Real Estate Offices	, LLC	EIN # of Affiliate:			
Address of Affiliate: 15-24 132nd Street, Colle	ege Point, NY 11356				
Affiliation of Affiliate to Applicant: Affiliate is a	an SPE of the Applicant				
Contact Person: Stanley Fleishman		Title of Contact Pers	son: CEO		
Phone Number(s):					

### Core Application - Proposed Project Packet

Please complete Proposed Project Packet for EACH Project Location

**Employment Information** 

The following information will be used as part of the Agency's calculation of the benefit of the Project, and as a basis for the comparison with the employment information that the Applicant will be required to report on an annual basis for the term of the Project Agreement.

In addition, information included in the Estimated New-growth Employment (section 6) will be used to determine eligibility for participation in the HireNYC Program. For program information, visit nycedc.com/hirenyc. If eligible for HireNYC Program participation, NYCEDC will provide additional details.

For all responses below, please note that part-time ("PT") employees work an average of between 17.5 and 35 hours per week, and full-time ("FT") employees work 35 hours or more per week. Hourly wages should represent the pay rate and are exclusive of overtime. For any salaried employees, please divide the annual salary by 1,820 (working hours per year) to produce an hourly wage. Wage information should exclude principals.

1. Anticipated Facility Operations Start Date at the Project Location:

Relocation during Q4 2019

2. Regarding employees the Applicant employed throughout New York City as of the last pay period:

Number of PT employees:

74

Number of FT employees:

911

3. Regarding employment if Applicant currently occupies and operates at the Project Location:

Hourly wage of lowest compensated PT employees:

n/a

Hourly wage of lowest compensated FT employees:

n/a

Number of PT employees:

n/a

Number of FT employees:

n/a

Number of PT employees who are NYC residents:

n/a

Number of FT employees who are NYC residents:

n/a

4a. Regarding employees the Applicant expects to employ throughout New York City on the Facility Operations Start Date:

Number of PT employees:

80

Number of FT employees:

929

4b. How many of these employees are expected to be located to the Project Location on or about the Facility Operations Start Date?

Number of PT employees:

7

Number of FT employees:

212

#### 5. Regarding all employees at the Project Location on the Facility Operations Start Date:

	Industrial Jobs	Restaurant Jobs	Retail Jobs	Other Jobs	Total Jobs
Total Number of PT employees	n/a	n/a	n/a	9	9
Number of PT employees who are NYC residents	n/a	n/a	n/a	8	8
Average hourly wage	\$ n/a per hour	\$ n/a per hour	\$ n/a per hour	\$15.10 per hour	\$15.10 per hour
Highest hourly wage	\$ n/a per hour	\$ n/a per hour	\$ n/a per hour	\$25.00 per hour	\$25.00 per hour
Lowest hourly wage	\$ n/a per hour	\$ n/a per hour	\$ n/a per hour	\$15.00 per hour	\$15.00 per hour
Average fringe benefit rate	\$ n/a per hour	\$ n/a per hour	\$ n/a per hour	\$13,200 per year	\$13,200 per year
Total Number of FT employees	n/a	n/a	n/a	212	212
Number of FT employees who are NYC residents	n/a	n/a	n/a	150	150
Average hourly wage	\$ n/a per hour	\$ n/a per hour	\$ n/a per hour	\$19.80 per hour	\$19.80 per hour
Highest hourly wage	\$ n/a per hour	\$ n/a per hour	\$ n/a per hour	\$39.00 per hour	\$39.00 per hour
Lowest hourly wage	\$ n/a per hour	\$ n/a per hour	\$ n/a per hour	\$15.25 per hour	\$15.25 per hour
Average fringe benefit rate	\$ n/a per hour	\$ n/a per hour	\$ n/a per hour	\$18,200 per year	\$18,200 per year

Please complete Proposed Project Packet for EACH Project Location

6. Estimated New-growth Employment. Complete the following chart to indicate the number of new employees that are expected to be hired at the Project Location in each year. Note: Year 1 is the year following the Facility Operations Start Date; Year 2 is the second year following that date; Year 3 is the third, etc.

Years following Facility Operations Start Date	1 (2020)	2 (2021)	3 (2022)	Total New Growth
Total PT employees	0	3	1	4
PT employees who are NYC residents	0	3	1	4
Industrial PT employees	n/a	n/a	n/a	n/a
Restaurant PT employees	n/a	n/a	n/a	n/a
Retail PT employees	n/a	n/a	n/a	n/a
Other PT employees	0	3	1	4
Total FT employees	0	2	2	4
FT employees who are NYC residents	0	2	2	4
Industrial FT employees	n/a	n/a	n/a	n/a
Restaurant FT employees	n/a	n/a	n/a	n/a
Retail FT employees	n/a	n/a	n/a	n/a
Other FT employees	0	2	2	4

#### Wage and Benefits Information

For all new employees at the Project Location (again, excluding Principals) expected to be hired during the three-year period following the Facility Operations Start Date, please project the following:

	Industrial Jobs	Restaurant Jobs	Retail Jobs	Other Jobs	Total Jobs
Average hourly PT wage	\$ n/a per hour	\$ n/a per hour	\$ n/a per hour	\$ 16.55 per hour	\$ 16.55 per hour
Lowest hourly PT wage	\$ n/a per hour	\$ n/a per hour	\$ n/a per hour	\$ 15.72 per hour	\$ 15.72 per hour
Average fringe benefit PT rate	\$ n/a per hour	\$ n/a per hour	\$ n/a per hour	\$15,500 per year	\$15,500 per year
Average hourly FT wage	\$ n/a per hour	\$ n/a per hour	\$ n/a per hour	\$ 22.21 per hour	\$ 22.21 per hour
Lowest hourly FT wage	\$ n/a per hour	\$ n/a per hour	\$ n/a per hour	\$ 16.20 per hour	\$ 16.20 per hour
Average fringe benefit FT rate	\$ n/a per hour	\$ n/a per hour	\$ n/a per hour	\$20,800 per year	\$20,800 per year

- Generally describe all other forms of compensation and benefits that Permanent Employees will receive. Examples: healthcare, employercontributions for retirement plans, on-the-job training, reimbursement for educational expenses, etc. ATTACHED
- Please indicate whether the Applicant or any of its Affiliates will be required to provide health coverage to its employees pursuant to the federal Patient Protection and Affordable Care Act (the "Act"). If yes, please provide an overview of the applicable requirements under the Act and an explanation of how the Applicant plans to comply with such requirements. If no, please explain why. ATTACHED
- 10. Is your company currently providing paid sick time to employees in accordance with the Earned Sick Time Act (Chapter 8 of Title 20 of the NYC Administrative Code) and otherwise in compliance with such law? If yes, please provide an explanation of your company's paid and unpaid sick time policy. If no, please explain why. ATTACHED

#### <u>Jetro/Restaurant Depot, New Corporate office in Queens</u> <u>IDA Core Application - Wage and Benefits Information</u>

#### 8. Jetro Holdings, LLC offers the following programs:

#### Compensation

Incentive bonuses based upon approved sales, incentives and discretionary 401(k) Match – for the last few years it has been a maximum of 4% if a person contributes 6%; those earning under \$45,000 received a minimum match of \$750.00 Tuition Assistance of up to \$7,000 per year Scholarships to qualifying dependents of Jetro's employees; of up to \$7,000 per year.

#### Benefit programs

Medical; employees contribute roughly 21%;

HRA of \$300/\$600 – based upon family size entirely funded by the employer HRA incentive of an additional \$300/\$600- based upon family size entirely funded by the employer—based upon completion of an annual physical

Dental; employees contribute 20%

Life Insurance; free to all full time employees of up to 3Xs the base wage; employees may purchase additional insurance for themselves or dependents

Long-term disability insurance; employer paid 100% offers employees up to 60% of their monthly base pay to a maximum of \$10,000 per month.

Special buying programs where employees can make purchases for personal life, auto, disability insurance as well as discounts to movies and entertainment.

#### Paid Time Off

Personal Days; a maximum of 4 per year Vacation between 5 to 15 days per year based upon length of service Sick Days a maximum of 5 per year Eligible union members may cash out their accrued sick and personal time.

- 9. Health Coverage: Yes, the Company is compliant with the ACA; eligible employees are paying no more than 9.5% of their gross base wages (although the law permits more) for those enrolled in single only benefits. Those enrolled in plans with employee +one or families are paying approximately 21% of the program. The plans are managed by Cigna Healthcare and employee contributions are deducted on a pre-tax basis as part of their regular weekly or bi-weekly payroll.
- **10. Earned Sick Time:** Yes, Jetro Holdings, LLC is compliant with the NYC Sick Pay Law. Pursuant the Sick Pay Law time is accrued for all eligible employees full-time and part-time or seasonal. After the initial accrual period, all full-time employees receive 5 days frontloaded; while those who are not full-time accrue in the accordance with the law of 1 hour per 30 hours worked.

#### Labor

The Applicant and its Affiliates hereinafter will be referred to collectively as the "Companies" or individually as a "Company." If none of the following questions apply to any of these Companies, answer "NO"; but, for any question that does apply, be sure to specify to which of the Companies the answer is relevant.

1.			current calendar year or any of the five preceding calendar years experienced labor unrest situations, kes, hand billing, consumer boycotts, mass demonstrations or other similar incidents?
	☐ Yes	⊠ No	If Yes, please explain on an attached sheet
2.			ny federal and/or state unfair labor practices complaints asserted during the current calendar year or any urrent calendar year?
	⊠ Yes	□ No	If Yes, please describe and explain current status of complaints on an attached sheet
3.			ng or threatened requests for arbitration, grievance proceedings or other labor disputes during the current ar years preceding the current calendar year?
	⊠ Yes	□ No	If Yes, please explain on an attached sheet
4.	Are all employees of	f the Companies pe	ermitted to work in the United States?
	⊠ Yes	☐ No	If No, please provide details on an attached sheet.
	Do the Companies of	complete and retain	all required documentation related to this inquiry, such as Employment Eligibility Verification (I-9) forms?
	⊠ Yes	□ No	If No, please explain on an attached sheet
5.	local, state or federa	al department, ager eir wages, inspect	abor, the New York State Department of Labor, the New York City Office of the Comptroller or any other acy or commission having regulatory or oversight responsibility with respect to workers and/or their working ed the premises of any Company or audited the payroll records of any Company during the current or
	☐ Yes	⊠ No	If "Yes," please use an attached sheet to briefly describe the nature and date of the inspection and the inspecting governmental entity. Briefly describe the outcome of the inspection, including any reports that may have been issued and any fines or remedial or other requirements imposed upon any of the Companies as a consequence.
6.	Have any of the Conincluding a pension	•	r potentially incurred, any liability (including withdrawal liability) with respect to an employee benefit plan,
	☐ Yes	⊠ No	If "Yes," please use an attached sheet to quantify the liability and briefly describe its nature. Refer to any governmental entities that have had regulatory contact with the Company in connection with the liability.
7.		ims, proceedings	nies now, or have they been at any time during the current or preceding five calendar years, the subject of or litigation arising from alleged discrimination in the hiring, firing, promoting, compensating or general
	⊠ Yes	□No	If "Yes," provide details on an attached sheet. Note "discrimination" includes sexual harassment.

**Jetro/Restaurant Depot** 

New office Building, College Point, NY

**IDA Application – Additional Comments** 

February 2018

Core Application – Labor

Questions -2, 3 and 7

Yes to all three

#2. Response - All matters have been closed and/or withdrawn.

#3. Response - As a matter of regular business, employees who are discharged for cause often grieve the results. Our Company works aggressively respond and resolve all grievances lodged by members for such issues with less than 2% requiring reinstatement. There is only one pending arbitration being held in abeyance regarding the intent of the word "accrue" as it pertained to the use of a paid holiday. The Employer, however, did not let the abeyance impede the offer and use of the paid holiday.

#7 Response - In an organization of nearly 9,000 employees with regular turnover our employment litigation sees no more than 20 new claims per year; most of the claims are filed through government agencies e.g. Equal Employment Opportunity Commission (EEOC) with more than 95% with a finding of "no probable cause." Claims generally surround race, accommodation with a small amount of age or harassment.

### <u>Financials</u>

eived IDA received the ch person or ies?								
ies?								
No If Yes, please provide details on an attached sheet.								
las real property in which <b>Applicant</b> , or <b>Affiliate</b> or <b>Principal</b> , holds or has ever held an ownership interest and/or controlling interest of 25 percent r more, now or ever been (i) the subject of foreclosure (including a deed in lieu of foreclosure), or (ii) in arrears with respect to any type of tax, ssessment or other imposition?								
dens, other								
tal authorities?								
wfficient please								
umulem, preasi								
7. List major customers:								
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Yes No If Yes, please provide details on an attached sheet.  5. Does Applicant, or any Affiliate or Principal, have any contingent liabilities not already covered above (e.g., judgment liens, lis pendens, other liens, etc.)? Please include mortgage loans and other loans taken in the ordinary course of business only if in default.  Yes No If Yes, please provide details on an attached sheet.  6. Has Applicant, or any Affiliate or Principal, failed to file any required tax returns as and when required with appropriate governmental authorities Yes No If Yes, please provide details on an attached sheet.  For questions 7 through 12, below, please answer the following questions relating to the Applicant (if the space provided below is insufficient, ple provide complete information on an attached sheet):								

<ol><li>List unions (if ap</li></ol>	plicable
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Union Name	Address	Contact	Phone	Fax	Email
UFCW 2013	9235 4 <sup>th</sup> Avenue, Brooklyn, NY 11209				
ILA Local 1814	70 20 <sup>th</sup> Avenue, Brooklyn, NY 11232				

#### 11. List banks:

Bank Name	Address	Contact	Phone	Fax	Email	Account Type and Number
JPM Chase	395 N. Service Road, Melville, NY 11747					
Capitol One	275 Broadhollow Road, 2 <sup>nd</sup> floor Melville, NY 11747					

#### 12. List licensing authorities (if applicable):

Company Name	Address	Contact	Phone	Fax	Email
Multiple licenses required	To open a Cash & Carry	Warehouse.			

#### **Anti-Raiding**

1.	Will the completion of the Project result in th	e relocation of any plant or facility	located within New York State	, but outside of New York City, to New
	York City? ☐ Yes ☒ No	,		••

If "Yes," please provide the names of the owners and addresses of the to-be-removed plant(s) or facility(ies):

2. Will the completion of the Project result in the abandonment of any plants or facilities located in an area of New York State other than New York City? ☐ Yes ☒ No

If "Yes," please provide the names of the owners/operators and the addresses of the to-be-abandoned plant(s) or facility(ies):

If the answer to question 1 or 2 is "Yes," please continue and answer questions 3 and 4.

- 3. Is the Project reasonably necessary to preserve the competitive position of this Applicant, or of any proposed occupants of the Project, in its industry? 

  No
- 4. Is the Project reasonably necessary to discourage the Applicant, or any proposed occupant of the Project, from removing such plant or facility to a location outside New York State?

☐ Yes ☐ No

If the answer to question 3 or 4 is "Yes," please provide on a detailed explanation on a separate sheet of paper.

#### Compliance with Law

- 1. The applicant and any owner or occupant of the proposed project is in substantial compliance with applicable local, state and federal tax, worker protection and environmental laws, rules and regulations.
- 2. The proposed project, as of the date of this application, is in compliance with all provisions of Article 18-A of the General Municipal Law, including, but not limited to the provisions of Section 859-a and Section 862(1) thereof.

#### Certification

I, the undersigned officer/member/partner of Applicant, on behalf of Applicant and its Affiliates, hereby request, represent, certify, understand, acknowledge and agree as follows:

I request that this Application, together with all materials and data submitted in support of this Application (collectively, these "Application Materials"), be submitted for review to the applicable Agency's Board of Directors (the "Board"), in order to obtain from the Board an expression of intent to provide the benefits requested herein for the Project.

I certify that I have the authority to sign these Application Materials on behalf of, and to bind, Applicant and its Affiliates.

I certify under penalty of perjury to the best of my knowledge and belief, after due investigation, that the information contained in these Application Materials is accurate, true and complete and does not contain a misstatement of a material fact or omit to state a material fact necessary to make the statements contained herein not misleading. I understand that an intentional misstatement of fact, or, whether intentional or not, a material misstatement of fact, or the providing of materially misleading information, or the omission of a material fact, may cause the Agency's Board to reject the request made in the Application Materials. I understand that the Agency will rely on the information contained within these Application Materials in producing and publishing a public notice and convening a public hearing. If any information in these Application Materials is found to be incorrect, the Applicant may have to provide new information and a new public notice and public hearing may be required. If a new public notice and public hearing is required, they will be at the Applicant's expense.

I acknowledge that the submission of any knowingly false or knowingly misleading information may lead to the immediate termination of any financial assistance and the reimbursement of an amount equal to all or part of any tax exemptions claimed by reason of Agency involvement in the project.

I understand the following: that Applicant and Principals will be subject to a background check and actual or proposed subtenants may be subject to a background check, and if such background check performed by the Agency with respect to Applicant or any Affiliates reveals negative information, Applicant consents to any actions that the Agency or NYCEDC may take to investigate and verify such information; that the Agency may be required under SEQRA to make a determination as to the Project's environmental impact and that in the event the Agency determines that the Project will have an environmental impact, Applicant will be required to prepare, at its own expense, an environmental impact statement; that the decision of the Board to approve or to reject the request made in the Application Materials is a discretionary decision; that no Bonds may be issued (if Bonds are being requested) unless such Bonds are approved by the Mayor of the City; that under the New York State Freedom of Information Law ("FOIL"), the NYCIDA/Build NYC may be required to disclose the Application Materials and the information contained therein (see the Disclosure Policy section of the Polices and Instructions provided to Applicant and signed by Applicant on or about the date hereof (the "Policies and Instructions")); and that Applicant shall be entirely responsible and liable for the fees referred to in these Application Materials,

#### I further understand and agree as follows:

That notwithstanding submission of this Application, the Agency shall be under no obligation to present Applicant's proposed Project to its Board for approval. If the Agency presents Applicant's proposed Project to its Board for approval, the Agency does not guaranty that such approval will be obtained. If upon presenting Applicant's proposed Project to its for approval the Agency obtains such approval, such approval shall not constitute a guaranty from the Agency to Applicant that the Project transaction will close.

That preparation of this Application and any other actions taken in connection with the proposed Project shall be entirely at Applicant's sole cost and expense. Under all circumstances, the Application Fee is non-refundable, including but not limited to the circumstance where the Agency decides, in its sole discretion, to not present Applicant's proposed project to the the Agency Board of Directors for Approval.

That each of Applicant and each of its Affiliates (collectively, the "Indemnitors") hereby releases NYCIDA, Build NYC, NYCEDC and their respective directors, officers, employees and agents (collectively, the "Indemnitees") from and against any and all claims that any Indemnitor has or could assert and which arise out of or are related to, any Application Materials, any actions taken in connection therewith or any other actions taken in connection with the proposed Project (collectively, the "Actions"). Each Indemnitor hereby indemnifies and holds harmless each of the Indemnitees from and against any and all claims and damages brought or asserted by third parties, including reasonable attorneys' fees, arising from or in connection with the Actions. As referred to herein, "third parties" shall include, but shall not be limited to, Affiliates.

That in the event the Agency discloses the Application Materials in response to a request made pursuant to FOIL, Applicant hereby authorizes the Agency to make such disclosure and hereby releases the Agency from any claim or action that Applicant may have or might bring against the Agency, their directors, officers, agents, employees and attorneys, by reason of such disclosure; and that Applicant agrees to defend, indemnify and hold the Agency and the NYCEDC and their respective directors, officers, agents, employees and attorneys harmless (including without limitation for the cost of reasonable attorneys' fees) against claims arising out of such disclosure as such claims may be made by any party including the Applicant, Affiliate, Owner or Principal, or by the officers, directors, employees and agents thereof.

That capitalized terms used but not defined in this Application have the respective meanings specified in the Policies and Instructions.

I acknowledge and agree that the Agency reserves its right in its sole and absolute discretion to request additional information, waive any requirements set forth herein, and/or amend the form of this Application, to the full extent permitted by applicable law.

Requested, Represented, Certified, Acknowledged, Understood and Agreed by Applicant,

I certify that, using due care, I know of no misstatement of material fact in the Application Materials, and know of no material fact required to be stated in the Application Materials to make the statements made therein not misleading. Certified by Preparer,

This 22 day of ab , 20/8 .\_\_\_\_\_

Name of Applicant: Jetro Cash & Carry Enterprises, LLC

Signatory: Stanley Fleishman

Title of Signatory: CEO Signature:

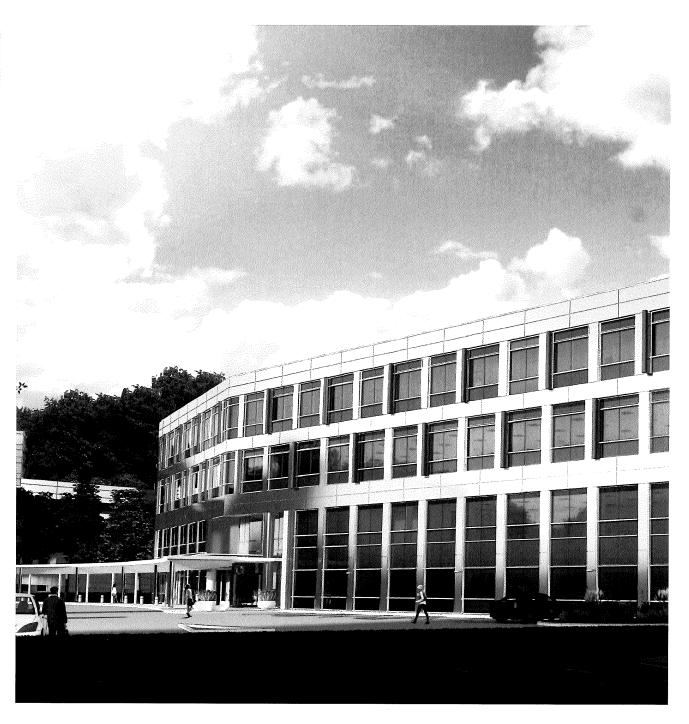
Signatory: Wendy G Rossi

This 22 day of fel , 20/8.

Name of Preparer: Akerman LLP

Title of Signatory: Senior Project Manager

Signature:





## JETRO CORPORATE HEADQUARTERS

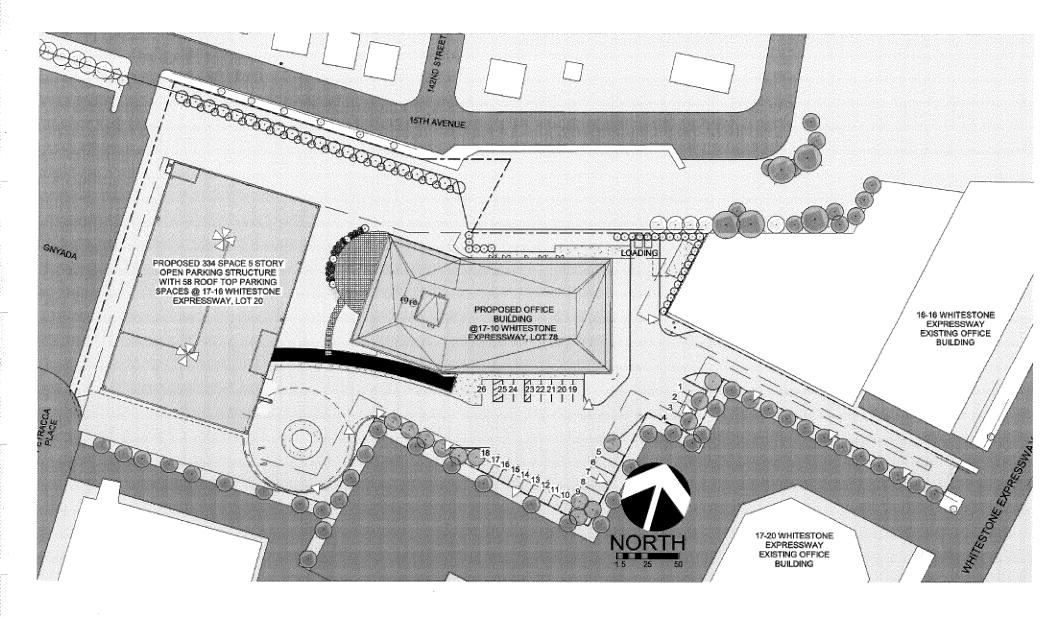
17-10 Whitestone Expy. 17-16 Whitestone Expy. College Point, NY 11357

02.21.2018

#### GROSS BUILDING AREA:

1ST FLOOR	17,984 SF
2ND FLOOR	17,550 SF
3RD FLOOR	18,517 SF
4TH FLOOR	18,517 SF
TOTAL	72,568 SF

ARCHITECTS \



Jetro

**PROJECT:** PROPOSED CORPORATE HEADQUARTERS **LOCATION:** New York, New York

SITE PLAN



## Jetro/Restaurant Depot New office Building, College Point, NY IDA Application – "Financials" Section, #8 - List major Suppliers Feb-18

•	Feb-18		ADDRESS LINE 2	Telephone #
VENDOR NAME	INVOICE TOTAL	ADDRESS LINE 1	SELBYVILLE DE 19975	3129748808
MOUNTAIRE		P.O. BOX 520	CHICAGO, IL 60695-0001	6052352061
TYSON FRESH MEATS INC.		88031 EXPEDITE WAY	CHICAGO, IL 60694-1258	8006924548
KOCH POULTRY COMPANY		PO BOX 71258	PITTSBURGH, PÅ 15264-0960	3162912500
CARGILL MEAT SOLUTIONS		P.O. BOX 640960	OMAHA, NE 68103-0332	8002743876
NEBRASKA BEEF LMTO.		P.O BOX 3332	CHICAGO, IL 60695-1920	9705068135
JBS		P.O. BOX 88920	KANSAS CITY, MO 64187-4875	8004492333
NATIONAL BEEF PACKING COMPA	MY	P.O.BOX 874875	CINCINNATI, OHIO 45271-1892	7812732777
CAVENDISH FARMS INC		P.O. 711892	ATLANTA, GA 30384-7015	9724623738
NESTLE WATERS NORTH AMERICA	A INC	P.O.BOX 277015	PO BOX 1414	8005333580
ASSOCIATEO MILK PROOUCERS, II	NC	MBO 68	E10889 PENNY LANE	6083568316
FOREMOST FARMS USA		ATTN CREDIT DEPT	DALLAS, TX 75284-4853	9132612630
SEABOARDFARMS		P.O. BOX 844853 88029 EXPEDITE WAY	CHICAGO, IL 60695-0001	2038972700
TYSON FOODS,INC.		PO BOX 73741	CHICAGO, IL 60673-7741	8002485960
DART CONTAINER CORPORATION		1900 WEST FIELD COURT	LAKE FOREST IL 60045	8004764300
PACTIV		P.O. BOX 3637	BOSTON, MA 02241-3637	7187409099
NESTLE FOODS CO.		14538 COLLECTIONS CENTER DR.	CHICAGO IL 66093-0145	8162432762
SMITHFIELD FARMLAND SALES C	ORP.	60 DAVIOS ORIVE	HAUPPAUGE, NY 11788	6312315500
CASTELLA IMPORTS, INC		P.O.BOX 640503	PITTSBURGH, PA 15264-0503	5136268501
PROCTER & GAMBLE DIST. CO		P.O. BOX 52434	NEWARK NJ 07101-0227	7324421000
BLUE SEA PRODUCTS, LLC		PO BOX 4108	BOSTON MA 02211-4108	9147891100
COCA COLA BOTTLING CO OF NY		635 RAMSEY AVENUE	HILLSIOE, NJ 07205	9089640477
OASIS FOODS,INC.		3615 COLLECTIONS CENTER DR	CHICAGO, IL 60693	9034341532
PILGRIM'S PRIDE CORPORATION		P.O. BOX 945947	ATLANTA, GA 30384-8202	6784503123
WAYNE FARMS		P.O. BOX 751945	CHARLOTTE, NC 28275-1945	9149632400
DOMINO FOODS		1,0.00/1/220.0		•

#### is form should be completed by all for-profit Applicants. 1. If the Project should be considered for energy benefits, please provide a list of the energy/utility accounts as follows: Account Number: TBD Provider: Account Number: Provider: Account Number: Provider: Account Number: Provider: 2. If applicable, please list for the Project Location(s), the Applicant's electricity and/or gas providers and account numbers with such providers: Account Number: TBD Provider: Account Number: Provider: Account Number: Provider: Account Number: Provider: 3. If the project is a relocation of operations, please provide a description of the current/existing site(s) used by the Applicant: Total building square footage of each facility: Total square footage utilized by Applicant at each facility: 4. Please provide a description of the Project site: Total square footage of building at site: ~72,500 sq ft Percent storage: Projected use of site: 100% Percent office: Percent refrigeration: Percent processing/manufacturing: Percent other (describe): 5. Will the Project include the construction of a new building on currently unimproved block(s) and/or lot(s)? Yes □ No 3. Does the Project site include a building that has been vacant for at least 12 of the last 24 months? ☐ Yes ⊠ No Certification THE UNDERSIGNED HEREBY CERTIFIES that the answers and information provided above, and in any statement attached hereto, are true and correct. Name of Applicant:

Printed Name of Signer: Stanley Fleishman

Title of Signer: Executive Chairman

Date: February 22, 2018

Signature:

By:

## 617.20 Appendix B Short Environmental Assessment Form

#### **Instructions for Completing**

Part 1 - Project Information. The applicant or project sponsor is responsible for the completion of Part 1. Responses become part of the application for approval or funding, are subject to public review, and may be subject to further verification. Complete Part 1 based on information currently available. If additional research or investigation would be needed to fully respond to any item, please answer as thoroughly as possible based on current information.

Complete all items in Part 1. You may also provide any additional information which you believe will be needed by or useful to the lead agency; attach additional pages as necessary to supplement any item.

Part 1 - Project and Sponsor Information					
Jetro/Restaurant Depot					
Name of Action or Project:					
JMDH Real Estate Offices, LLC		<u> </u>		·	
Project Location (describe, and attach a location map):					
17-22 Whitestone Expressway SR W and un-numbered location at 15th Av	venue, C	ollege Point, NY 11	357		
Brief Description of Proposed Action:					
Acquisition of 120,000 s.f. parcel and construction of a corp	porate	headquarters wi	ith a	ccess	ory
parking.					
Name of Applicant or Sponsor:	Teleph	one:			
JMDH Real Estate Offices LLC	E-Mai	:			
Address: 15-24 132nd Street					
City/PO:		State:		Code:	
College Point		NY	113	56	
<ol> <li>Does the proposed action only involve the legislative adoption of a plan, leadministrative rule, or regulation?</li> <li>If Yes, attach a narrative description of the intent of the proposed action and may be affected in the municipality and proceed to Part 2. If no, continue to</li> </ol>	i the env	ronmental resources t	that	NO V	YES
2. Does the proposed action require a permit, approval or funding from any	other go	vernmental Agency?		NO	YES
If Yes, list agency(s) name and permit or approval:					V
Construction Permits				Ш	
3.a. Total acreage of the site of the proposed action?  b. Total acreage to be physically disturbed?  c. Total acreage (project site and any contiguous properties) owned or controlled by the applicant or project sponsor?	2.	8_acres 8_acres 8_acres (under cont	tract)		
4. Check all land uses that occur on, adjoining and near the proposed action  ☐ Urban ☐ Rural (non-agriculture) ☐ Industrial ☐ Comm ☐ Forest ☐ Agriculture ☐ Aquatic ☐ Other ☐ Parkland	nercial	□Residential (subur ):	rban)		

		γ	·
5. Is the proposed action, a. A permitted use under the zoning regulations?	NO	YES	N/A
b. Consistent with the adopted comprehensive plan?		V	
		NO	YES
6. Is the proposed action consistent with the predominant character of the existing built or natural landscape?		NO	V.
7. Is the site of the proposed action located in, or does it adjoin, a state listed Critical Environmental Ar	ea?	NO	YES
If Yes, identify:		V	
		NO	YES
8. a. Will the proposed action result in a substantial increase in traffic above present levels?		NO	TES
b. Are public transportation service(s) available at or near the site of the proposed action?			V
c. Are any pedestrian accommodations or bicycle routes available on or near site of the proposed act	ion?		V
9. Does the proposed action meet or exceed the state energy code requirements?		NO	YES
If the proposed action will exceed requirements, describe design features and technologies:			V
10. Will the proposed action connect to an existing public/private water supply?		NO	YES
If No, describe method for providing potable water:			~
11. Will the proposed action connect to existing wastewater utilities?		NO	YES
If No, describe method for providing wastewater treatment:			V
the state of the s		NO	YES
12. a. Does the site contain a structure that is listed on either the State or National Register of Historic Places?		V	
b. Is the proposed action located in an archeological sensitive area?		V	
and the state of t	n	NO	YES
13. a. Does any portion of the site of the proposed action, or lands adjoining the proposed action, contai wetlands or other waterbodies regulated by a federal, state or local agency?	11	V	
b. Would the proposed action physically alter, or encroach into, any existing wetland or waterbody? If Yes, identify the wetland or waterbody and extent of alterations in square feet or acres:		V	
		1	L
14. Identify the typical habitat types that occur on, or are likely to be found on the project site. Check a  ☐ Shoreline ☐ Forest ☐ Agricultural/grasslands ☐ Early mid-successi ☐ Wetland ☐ Urban  ☑ Suburban	all that a	apply:	
			T
15. Does the site of the proposed action contain any species of animal, or associated habitats, listed by the State or Federal government as threatened or endangered?		NO	YES
	<del></del>	NO	YES
16. Is the project site located in the 100 year flood plain?			1
17. Will the proposed action create storm water discharge, either from point or non-point sources?		NO	YES
If Yes, a. Will storm water discharges flow to adjacent properties?  NO YES			
b. Will storm water discharges be directed to established conveyance systems (runoff and storm drain If Yes, briefly describe:	ıs)?		
Storm water will be tied into a existing combined sewer system in street. A detention system will be installed on site			
			•

18. Does the proposed action include construction or other activities that result in the impowater or other liquids (e.g. retention pond, waste lagoon, dam)?	oundment of	NO	YES
If Yes, explain purpose and size:			
		_	
19. Has the site of the proposed action or an adjoining property been the location of an activities and action of the proposed facilities?	tive or closed	NO	YES
solid waste management facility?  If Yes, describe:		_   🗸	
20. Has the site of the proposed action or an adjoining property been the subject of remed	iation (ongoing or	NO	YES
completed) for hazardous waste?  If Yes, describe:		_   🗸	
I AFFIRM THAT THE INFORMATION PROVIDED ABOVE IS TRUE AND ACCESSORY OF THE INFORMATION PROVIDED ACCES	CURATE TO TH	E BEST (	OF MY
KNOWLEDGE Applicant/sponsor name: Jetro/Restawout Depot Date Signature:	: June	8,20	016
Signature:			
responses been reasonable considering the scale and context of the proposed action?"			
	No, sma imp may	all to pact in	oderate o large mpact may
	sma imp may occi	all to pact in	o large mpact
Will the proposed action create a material conflict with an adopted land use plan or z regulations?	sma imp may occi	all to pact in	o large mpact may
Will the proposed action create a material conflict with an adopted land use plan or z	sma imp may occi	all to pact in	o large mpact may
Will the proposed action create a material conflict with an adopted land use plan or z regulations?	sma imp may occi	all to pact in	o large mpact may
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<ol> <li>Will the proposed action create a material conflict with an adopted land use plan or z regulations?</li> <li>Will the proposed action result in a change in the use or intensity of use of land?</li> <li>Will the proposed action impair the character or quality of the existing community?</li> <li>Will the proposed action have an impact on the environmental characteristics that can</li> </ol>	sma imp may occurrence on the control occurrence on the control occurrence on the control occurrence on the control occurrence of the control occurrence on the control occurrence of the control occurrence occurrence of the control occurrence oc	all to pact in	o large mpact may
<ol> <li>Will the proposed action create a material conflict with an adopted land use plan or z regulations?</li> <li>Will the proposed action result in a change in the use or intensity of use of land?</li> <li>Will the proposed action impair the character or quality of the existing community?</li> <li>Will the proposed action have an impact on the environmental characteristics that cat establishment of a Critical Environmental Area (CEA)?</li> <li>Will the proposed action result in an adverse change in the existing level of traffic or</li> </ol>	sma imp may occursoning	all to pact in	o large mpact may
<ol> <li>Will the proposed action create a material conflict with an adopted land use plan or z regulations?</li> <li>Will the proposed action result in a change in the use or intensity of use of land?</li> <li>Will the proposed action impair the character or quality of the existing community?</li> <li>Will the proposed action have an impact on the environmental characteristics that car establishment of a Critical Environmental Area (CEA)?</li> <li>Will the proposed action result in an adverse change in the existing level of traffic or affect existing infrastructure for mass transit, biking or walkway?</li> <li>Will the proposed action cause an increase in the use of energy and it fails to incorporate.</li> </ol>	sma imp may occursoning	all to pact in	o large mpact may
<ol> <li>Will the proposed action create a material conflict with an adopted land use plan or z regulations?</li> <li>Will the proposed action result in a change in the use or intensity of use of land?</li> <li>Will the proposed action impair the character or quality of the existing community?</li> <li>Will the proposed action have an impact on the environmental characteristics that car establishment of a Critical Environmental Area (CEA)?</li> <li>Will the proposed action result in an adverse change in the existing level of traffic or affect existing infrastructure for mass transit, biking or walkway?</li> <li>Will the proposed action cause an increase in the use of energy and it fails to incorpore reasonably available energy conservation or renewable energy opportunities?</li> <li>Will the proposed action impact existing:</li> </ol>	sma imp may occursoning	all to pact in	o large mpact may
<ol> <li>Will the proposed action create a material conflict with an adopted land use plan or z regulations?</li> <li>Will the proposed action result in a change in the use or intensity of use of land?</li> <li>Will the proposed action impair the character or quality of the existing community?</li> <li>Will the proposed action have an impact on the environmental characteristics that car establishment of a Critical Environmental Area (CEA)?</li> <li>Will the proposed action result in an adverse change in the existing level of traffic or affect existing infrastructure for mass transit, biking or walkway?</li> <li>Will the proposed action cause an increase in the use of energy and it fails to incorpor reasonably available energy conservation or renewable energy opportunities?</li> <li>Will the proposed action impact existing:         <ul> <li>a. public / private water supplies?</li> </ul> </li> </ol>	sma imp may occursoning  Cused the  Cused th	all to pact in	o large mpact may

	No, or small impact may occur	Moderate to large impact may occur
10. Will the proposed action result in an increase in the potential for erosion, flooding or drainage problems?		
11. Will the proposed action create a hazard to environmental resources or human health?		

Part 3 - Determination of significance. The Lead Agency is responsible for the completion of Part 3. For every question in Part 2 that was answered "moderate to large impact may occur", or if there is a need to explain why a particular element of the proposed action may or will not result in a significant adverse environmental impact, please complete Part 3. Part 3 should, in sufficient detail, identify the impact, including any measures or design elements that have been included by the project sponsor to avoid or reduce impacts. Part 3 should also explain how the lead agency determined that the impact may or will not be significant. Each potential impact should be assessed considering its setting, probability of occurring, duration, irreversibility, geographic scope and magnitude. Also consider the potential for short-term, long-term and cumulative impacts.

Check this box if you have determined, based on the information and analysis above, and any supporting documentation, that the proposed action may result in one or more potentially large or significant adverse impacts and an environmental impact statement is required.  Check this box if you have determined, based on the information and analysis above, and any supporting documentation, that the proposed action will not result in any significant adverse environmental impacts.				
Name of Lead Agency	Date			
Print or Type Name of Responsible Officer in Lead Agency	Title of Responsible Officer			
Signature of Responsible Officer in Lead Agency	Signature of Preparer (if different from Responsible Officer)			