# NYCIDA PROJECT COST/BENEFIT ANALYSIS April 7, 2016

# <u>APPLICANT</u>

**PROJECT LOCATION** 

**D'Onofrio General Contractors Corp.** 202 28<sup>th</sup> Street

3365 Richmond Terrace Staten Island, New York 10303

Brooklyn, New York 11232

#### A. Project Description:

D'Onofrio General Contracting Corp.; its affiliated holding company DB Group LLC and its wholly-owned subsidiaries Sub-Tech Services, LLC and Diego Construction, Inc. (collectively the "Company"), is a builder and restorer of commercial, marine, and governmental buildings and properties. The Company seeks financial assistance in connection with the (1) acquisition, construction, furnishing or equipping of a 5,000 square foot industrial building (2) rehabilitation of bulkhead and piers, (3) grading of property. The project will take place on a 765,765 square foot parcel of land.

Total Project costs are estimated to be \$6.3 million with \$5,000,000 for property acquisition, \$1,000,000 for construction hard costs, \$150,000 for soft costs, and \$150,000 for fixed tenant improvements, machinery, furnishing and equipment.

The Company currently has 1.5 full-time equivalent employees at the project location and expects to hire 12.5 full-time equivalent employees within three years.

<b>B. Costs to City</b> (New York City taxes to be exempted):	
Mortgage Recording Tax Benefit:	\$ 82,063
Land Tax Abatement (NPV, 25 years):	1,107,394
Building Tax Exemption (NPV, 25 years):	1,174,764
Sales Tax Exemption:	37,575
Total Cost to NYC	\$ 2,401,796

C. Benefit to City (Estimated NYC direct and	
indirect taxes to be generated by Company)	\$ 2,964,259
(estimated NPV 25 years @ 6.25%):	, ,





# **BENEFITS APPLICATION**

Applicant Name: D'Onofrio General Contractors Corp.								
Name of operating company (if different from Applicant):N/A								
Operating Company Address: 202 28th Street, Brooklyn, NY 11232								
Website Address: http://www.donofrio.biz/								
EIN #: NAICS Code:								
State and date of incorporation or formation: NY, July 1, 1991	Qualified to conduct business in NY? ⊠ Yes □ No							
Applicant is (check one of the following, as applicable):								
☐ General Partnership ☐ Limited Partnership	☐ C Corporation ☐ S Corporation							
☐ Limited Liability Company ☐ Natural Person	☐ 501(c)(3) Organization ☐ Other:							
Are any securities of Applicant publicly traded? ☐ Yes ☐ No								
Applicable Financial Assistance (check all that apply)  Please note the following: When Build NYC is the entity providing Financial Assistance, the Project Financial Assistance may be limited to deferral fromortgage recording taxes and tax-exempt conduit bond financing.								
□ Bond Financing								
□ Real Estate Tax Benefits								
Sales Tax Waiver     Sales Tax Waiver								

# **Applicant Contact Information**

	Name/Title	Company	Address	Email	Phone
Applicant Contact Person	Keith Neuscheler	D'Onofrio General Contractors Corp.	202 28 <sup>th</sup> Street, Brooklyn, NY 11232		
Attorney	Henry Camuso, Esq.	Henry Camuso, Esq.	8225 3 <sup>rd</sup> Avenue, Brooklyn, NY 11209		
Accountant	Harold Kriegsman	Levitz and Kriegsman, LLP	255 Executive Drive, Suite 102, Plainview, NY 11803		
Consultant/Other	N/A				

### **Background**

Please provide a brief description of the Applicant's history and nature of its business, including a description of the industry, competitors and services offered, on a separate sheet.

## **Proposed Project Activities**

Please provide answers to the following four questions on a separate page.

- 1. Please provide a brief overview of the entire proposed Project. If necessary, break down by tax lot to describe activities at each Location.
- 2. Please provide a brief description of how the proposed Project will affect current operations.
- 3. Please provide a brief description of renovations/construction of the proposed Project.
- 4. Please provide a brief timeline for the entire proposed Project.

#### Project Financing

Amounts provided should be aggregates for all Project Locations.

	Sources of Funds (If needed use an additional sheet to indicate all sources and uses)							
Uses of Funds	Bond Proceeds	Commercial Financing (Loan 1)	Commercial Financing (Loan 2)	Affiliate/ Employee Loans	Capital Campaign	Company Funds	Other (Identify):	Total Uses
Land & Building Acquisition		\$3,750,000					\$1,250,000 (Principals)	\$5,000,000
Construction Hard Costs		\$1,000,000						\$1,000,000
Construction Soft Costs		\$150,000						\$150,000
Fixed Tenant Improvements		\$50,000						\$50,000
Furnishings & Equipment		\$100,000						\$100,000
Debt Service Reserve Fund								
Capitalized Interest								
Costs of Issuance								
Fees (explain):								
Other (explain)								
Total Sources		\$5,050,000					\$1,250,000	6,300,000

# **Operating Pro Forma** (for NYCIDA applicants only)

Please provide an operating pro forma or other financial analysis demonstrating how NYCIDA assistance is needed in order to make the Project feasible.

#### **Sourcing**

Please list where machinery, equipment and furnishings will be purchased and what percentage of total machinery, equipment, and furnishings relating to the Project this will represent:

⊠ New York City	% of Total? 50%
☐ New York State (excluding NYC)	% of Total? 50%
☐ United States (excluding NYS & NYC)	% of Total?
☐ Outside United States	% of Total?
□ N/A – No equipment is planned to be purchased for this Project	

# **Project Location Detail**

Project Location		Project Location #	
Borough/Block/Lot: Staten Island Block	1208 Lot 51	Street address and a NY 10303	zip code: 3365 Richmond Terrace, Staten Island,
Zoning: M1-1		Number of Floors: 1	
Square footage of existing building: 5,00	0SF	Square footage of lar	d: 765,765 SF
Anticipated square footage of building fo renovation: 5,000SF	llowing construction and/or		otage of non-building improvements following enovation (i.e., parking lot construction): TBD
Intended use(s) of site (check <u>all</u> that apple Retail ⊠  For ALL USES other than Non-profit or F	Manufacturing/Industrial	☐ Office Energy Questionnaire	☐ Non-profit
Is there any improved space which is cur Will any improved space be occupied by If yes to either, please attach a separate (2) square footage of subtenant operatio	subtenant(s) (whether Affilia page and provide details suc	tes or otherwise)?	Yes No enant business(es) (whether Affiliates or otherwise),
Anticipated Ownership of P  1. Please check all that apply:  Applicant or an Affiliate is or expects		the Project Location	(Projected) Acquisition date: April 2016
	•		
Applicant or an Affiliate leases or exp  If you checked the box above, please se		alion	(Projected) Lease signing date:
Lease is for an entire building and	_		
☐ Lease is for a portion of the building			
☐ None of the above categories fully accurately described in a supplement		st or intended interes	t in the Project Location, which may be more
If an Affiliate owns or controls (or will own completing the chart provided below:	vn or control) a Project Locat	ion, then describe such	n Affiliate by choosing one of the following selection
☐ General Partnership	☐ Limited Partnership		☐ C Corporation
☐ S Corporation	Limited Liability Con	mpany	501(c)(3) Organization
☐ Natural Person	Other (specify):		
Name of Affiliate:		EIN # of Affiliate:	
Address of Affiliate:		•	
Affiliation of Affiliate to Applicant:			
Contact Person:		Title of Contact Pers	son:
Phone Number(s):		1	

#### **Employment Information**

The following information will be used as part of the Agency's calculation of the benefit of the Project, and as a basis for the comparison with the employment information that the Applicant will be required to report on an annual basis for the term of the Project Agreement.

In addition, information included in the Estimated New-growth Employment (section 6) will be used to determine eligibility for participation in the HireNYC Program. For program information, visit nycedc.com/hirenyc. If eligible for HireNYC Program participation, NYCEDC will provide additional details.

For all responses below, please note that part-time employees work an average of between 17.5 and 35 hours per week, and full-time employees work 35 hours or more per week. Hourly wages should represent the pay rate and are exclusive of overtime. For any salaried employees, please divide the annual salary by 1,820 (working hours per year) to produce an hourly wage. Wage information should exclude principals.

1. Anticipated Facility Operations Start Date at Project Location: May 2016

2. Regarding employees the Applicant employed throughout New York City as of the last pay period:

Number of part-time employees: 5 Number of full-time employees: 75

3. Regarding employment if Applicant currently occupies and operates at the Project Location:

Hourly wage of lowest compensated part-time employee: \$18

Hourly wage of lowest compensated full-time employee: \$53.50

Number of part-time employees: 1 Number of full-time employees: 1

4. Regarding employees the Applicant expects to employ throughout New York City on the Facility Operations Start Date:

Number of part-time employees: 5 Number of full-time employees: 75

How many of these employees are expected to be relocated to the Project Location on or about the Facility Operations Start Date?

Number of part-time employees: 1 Number of full-time employees: 1

5. Regarding all employees at the Project Location on the Facility Operations Start Date:

Average hourly wage per part-time employee: \$20

Average hourly wage per full-time employee: \$45

Hourly wage of highest compensated part-time employee: \$22

Hourly wage of highest compensated full-time employee: \$53.50

Hourly wage of lowest compensated part-time employee: \$18

Hourly wage of lowest compensated full-time employee: \$37.17

Number of part-time employees: 2 Number of full-time employees: 4

6. Estimated New-growth Employment. Complete the following chart to indicate the number of new employees that are expected to be hired at the Project Location in each year. Note: Year 1 is the year following the Facility Operations Start Date; Year 2 is the second year following that date; Year 3 is the third, etc.

Years following Facility Operations Start Date	1	2	3	4	5	6	7	Total New Growth
Permanent Full-time	6	2						8
Permanent Part-time	1	1						2

#### Wage and Benefits Information

For all new employees at the Project Location (again, excluding Principals) expected to be hired during the three-year period following the Facility Operations Start Date, please project the following:

Average hourly wage per part-time employee: \$22 Average hourly wage per full-time employee: \$45

Hourly wage of lowest compensated part-time employee: \$18 Hourly wage of lowest compensated full-time employee: \$37.17

- Generally describe all other forms of compensation and benefits that Permanent Employees will receive. Examples: healthcare, employercontributions for retirement plans, on-the-job training, reimbursement for educational expenses, etc. - Benefits are provided by each tradesman's respective Unions
- Please indicate whether the Applicant or any of its Affiliates will be required to provide health coverage to its employees pursuant to the federal Patient Protection and Affordable Care Act (the "Act"). If yes, please provide an overview of the applicable requirements under the Act and an explanation of how the Applicant plans to comply with such requirements. If no, please explain why. No - Benefits are provided by each tradesman's respective Union.
- 10. Is your company currently providing paid sick time to employees in accordance with the Earned Sick Time Act (Chapter 8 of Title 20 of the NYC Administrative Code) and otherwise in compliance with such law? If yes, please provide an explanation of your company's paid and unpaid sick time policy. If no, please explain why. No, tradesman are compensated in accordance with their Union Requirements.

# **Labor**

The Applicant and its Affiliates hereinafter will be referred to collectively as the "Companies" or individually as a "Company." If none of the following questions apply to any of these Companies, answer "NO"; but, for any question that does apply, be sure to specify to which of the Companies the answer is relevant.

have been issued and any fines or remedial or other requirements imposed upon any of the Companies consequence.  6. Have any of the Companies incurred, or potentially incurred, any liability (including withdrawal liability) with respect to an employee benefit including a pension plan?  ☐ Yes ☐ No If "Yes," please use an attached sheet to quantify the liability and briefly describe its nature. Refer to an	1.	•	,	current calendar year or any of the five preceding calendar years experienced labor unrest situations, kes, hand billing, consumer boycotts, mass demonstrations or other similar incidents?
the five calendar years preceding the current calendar year?    Yes   No   If Yes, please describe and explain current status of complaints on an attached sheet		☐ Yes	⊠ No	If Yes, please explain on an attached sheet
<ul> <li>3. Do any of the Companies have pending or threatened requests for arbitration, grievance proceedings or other labor disputes during the calendar year or any of the five calendar years preceding the current calendar year?    Yes   No</li></ul>	2.			
calendar year or any of the five calendar years preceding the current calendar year?    Yes   No   If Yes, please explain on an attached sheet		☐ Yes	⊠ No	If Yes, please describe and explain current status of complaints on an attached sheet
<ul> <li>4. Are all employees of the Companies permitted to work in the United States?  \[ \subseteq \text{ Yes}  \text{ No}  \text{ If No, please provide details on an attached sheet.} \]  Do the Companies complete and retain all required documentation related to this inquiry, such as Employment Eligibility Verification (I-9).  \[ \subseteq \text{ Yes}  \text{ No}  \text{ If No, please explain on an attached sheet} \]  5. Has the United States Department of Labor, the New York State Department of Labor, the New York City Office of the Comptroller or a local, state or federal department, agency or commission having regulatory or oversight responsibility with respect to workers and/or their conditions and/or their wages, inspected the premises of any Company or audited the payroll records of any Company during the companies of any Yes  \text{ No}  \text{ If "Yes," please use an attached sheet to briefly describe the nature and date of the inspection and the inspecting governmental entity. Briefly describe the outcome of the inspection, including any reports the have been issued and any fines or remedial or other requirements imposed upon any of the Companies consequence.</li> <li>6. Have any of the Companies incurred, or potentially incurred, any liability (including withdrawal liability) with respect to an employee benefit including a pension plan?  \[   \text{ Yes}  \text{ No}   If "Yes," please use an attached sheet to quantify the liability and briefly describe its nature. Refer to an governmental entities that have had regulatory contact with the Company in connection with the liability any complaints, claims, proceedings or litigation arising from alleged discrimination in the hiring, firing, promoting, compensating or treatment of employees?</li> </ul>	3.			
Do the Companies complete and retain all required documentation related to this inquiry, such as Employment Eligibility Verification (I-9)		☐ Yes	⊠ No	If Yes, please explain on an attached sheet
Do the Companies complete and retain all required documentation related to this inquiry, such as Employment Eligibility Verification (I-9)    Yes	4.	Are all employees of	the Companies pe	ermitted to work in the United States?
<ul> <li>Yes □ No If No, please explain on an attached sheet</li> <li>Has the United States Department of Labor, the New York State Department of Labor, the New York City Office of the Comptroller or a local, state or federal department, agency or commission having regulatory or oversight responsibility with respect to workers and/or their conditions and/or their wages, inspected the premises of any Company or audited the payroll records of any Company during the compression preceding three year calendar years?</li> <li>□ Yes □ No If "Yes," please use an attached sheet to briefly describe the nature and date of the inspection and the inspecting governmental entity. Briefly describe the outcome of the inspection, including any reports the have been issued and any fines or remedial or other requirements imposed upon any of the Companies consequence.</li> <li>Have any of the Companies incurred, or potentially incurred, any liability (including withdrawal liability) with respect to an employee benefit including a pension plan?</li> <li>□ Yes □ No If "Yes," please use an attached sheet to quantify the liability and briefly describe its nature. Refer to an governmental entities that have had regulatory contact with the Company in connection with the liability.</li> <li>7. Are the practices of any of the Companies now, or have they been at any time during the current or preceding five calendar years, the sany complaints, claims, proceedings or litigation arising from alleged discrimination in the hiring, firing, promoting, compensating or treatment of employees?</li> </ul>			□ No	If No, please provide details on an attached sheet.
<ul> <li>5. Has the United States Department of Labor, the New York State Department of Labor, the New York City Office of the Comptroller or a local, state or federal department, agency or commission having regulatory or oversight responsibility with respect to workers and/or their conditions and/or their wages, inspected the premises of any Company or audited the payroll records of any Company during the compression preceding three year calendar years?</li> <li>Yes No If "Yes," please use an attached sheet to briefly describe the nature and date of the inspection and the inspecting governmental entity. Briefly describe the outcome of the inspection, including any reports the have been issued and any fines or remedial or other requirements imposed upon any of the Companies consequence.</li> <li>6. Have any of the Companies incurred, or potentially incurred, any liability (including withdrawal liability) with respect to an employee benefit including a pension plan?</li> <li>Yes No If "Yes," please use an attached sheet to quantify the liability and briefly describe its nature. Refer to an governmental entities that have had regulatory contact with the Company in connection with the liability.</li> <li>7. Are the practices of any of the Companies now, or have they been at any time during the current or preceding five calendar years, the sany complaints, claims, proceedings or litigation arising from alleged discrimination in the hiring, firing, promoting, compensating or treatment of employees?</li> </ul>		Do the Companies of	complete and retain	all required documentation related to this inquiry, such as Employment Eligibility Verification (I-9) forms?
local, state or federal department, agency or commission having regulatory or oversight responsibility with respect to workers and/or their conditions and/or their wages, inspected the premises of any Company or audited the payroll records of any Company during the corpreceding three year calendar years?    Yes   No		⊠ Yes	□ No	If No, please explain on an attached sheet
inspecting governmental entity. Briefly describe the outcome of the inspection, including any reports th have been issued and any fines or remedial or other requirements imposed upon any of the Companies consequence.  6. Have any of the Companies incurred, or potentially incurred, any liability (including withdrawal liability) with respect to an employee benefit including a pension plan?    Yes   No   If "Yes," please use an attached sheet to quantify the liability and briefly describe its nature. Refer to an governmental entities that have had regulatory contact with the Company in connection with the liability  7. Are the practices of any of the Companies now, or have they been at any time during the current or preceding five calendar years, the sany complaints, claims, proceedings or litigation arising from alleged discrimination in the hiring, firing, promoting, compensating or treatment of employees?	5.	local, state or federa conditions and/or th	l department, ager eir wages, inspect	cy or commission having regulatory or oversight responsibility with respect to workers and/or their working
including a pension plan?  Yes No If "Yes," please use an attached sheet to quantify the liability and briefly describe its nature. Refer to an governmental entities that have had regulatory contact with the Company in connection with the liability.  Are the practices of any of the Companies now, or have they been at any time during the current or preceding five calendar years, the sany complaints, claims, proceedings or litigation arising from alleged discrimination in the hiring, firing, promoting, compensating or treatment of employees?		☐ Yes	⊠ No	inspecting governmental entity. Briefly describe the outcome of the inspection, including any reports that may have been issued and any fines or remedial or other requirements imposed upon any of the Companies as a
governmental entities that have had regulatory contact with the Company in connection with the liability.  7. Are the practices of any of the Companies now, or have they been at any time during the current or preceding five calendar years, the sany complaints, claims, proceedings or litigation arising from alleged discrimination in the hiring, firing, promoting, compensating or treatment of employees?	6.	•	•	r potentially incurred, any liability (including withdrawal liability) with respect to an employee benefit plan,
any complaints, claims, proceedings or litigation arising from alleged discrimination in the hiring, firing, promoting, compensating or treatment of employees?		☐ Yes	⊠ No	If "Yes," please use an attached sheet to quantify the liability and briefly describe its nature. Refer to any governmental entities that have had regulatory contact with the Company in connection with the liability.
☐ Yes ☐ No If "Yes," provide details on an attached sheet. Note "discrimination" includes sexual harassment.	7.	any complaints, clai	ims, proceedings of	
		☐ Yes	⊠ No	If "Yes," provide details on an attached sheet. Note "discrimination" includes sexual harassment.

# **Financials**

1.	Has <b>Applicant</b> , any <b>Affiliate</b> , or <b>Principal</b> , or any <b>close relative of any Principal</b> , ever received, or is any such person or entity currently receiving, financial assistance or any other kind of non-discretionary benefit from any <b>Public Entities</b> ?
	☐ Yes ☐ No If Yes, please provide details on an attached sheet.
2.	Has <b>Applicant</b> , or any <b>Affiliate</b> or <b>Principal</b> , or any existing or proposed occupant at the <b>Project Location(s)</b> , obtained, or is any such person or entity in the process of obtaining, or contemplating obtaining, other assistance from the NYCIDA/Build NYC and/or other <b>Public Entities</b> ?
	☐ Yes ☐ No If Yes, please provide details on an attached sheet.
3.	Has Applicant, or any Affiliate or Principal, ever defaulted on a loan or other obligation to a Public Entity?
	☐ Yes ☐ No If Yes, please provide details on an attached sheet.
4.	Has real property in which <b>Applicant</b> , or <b>Affiliate</b> or <b>Principal</b> , holds or has ever held an ownership interest and/or controlling interest of 25 percen or more, now or ever been (i) the subject of foreclosure (including a deed in lieu of foreclosure), or (ii) in arrears with respect to any type of tax, assessment or other imposition?
	☐ Yes ☐ No If Yes, please provide details on an attached sheet.
5.	Does <b>Applicant</b> , or any <b>Affiliate</b> or <b>Principal</b> , have any contingent liabilities not already covered above (e.g., judgment liens, lis pendens, other liens, etc.)? Please include mortgage loans and other loans taken in the ordinary course of business only if in default.
	☐ Yes ☐ No If Yes, please provide details on an attached sheet.
6.	Has Applicant, or any Affiliate or Principal, failed to file any required tax returns as and when required with appropriate governmental authorities?
	☐ Yes ☐ No If Yes, please provide details on an attached sheet.

For questions 7 through 12, below, please answer the following questions relating to the Applicant (if the space provided below is insufficient, please provide complete information on an attached sheet):

#### 7. List major customers:

Company Name	Address	Contact	Phone	Fax	Email	% of Revenues
NYCDOT	59 Maiden Lane, 36 <sup>th</sup> Floor, New York, NY					
Con Edison	801 East 14 <sup>th</sup> Street, New York, NY					
NYC Housing Authority	90 Church Street, New York, NY 10007					
Battery Park City Authority	200 Liberty Street, New York, NY 10281					

## 8. List major suppliers:

Company Name	Address	Contact	Phone	Fax	Email
Barrier IMP, LLC	14900 Avery Ranch Blvd, Suite C200#46, Austin, TX 78717				
Denso North America	9747 Whithorn Drive, Houston, TC 77095				
Covestro	2400 Spring Stuebner Road, Spring, TX 77389				
MS Unlimited, Inc.	P.O. Box 577, Syracuse, NY 13206				

9. List major Funding sources (if applicable):

Company Name	Address	Contact	Phone	Fax	Email
D'Onofrio General Contractors Corp.	202 28 <sup>th</sup> Street, Brooklyn, NY 11303				
Santander	1535 Richmond Ave, Staten Island, NY 10304			7	
Valley National Bank	7726 3 <sup>rd</sup> Ave, Brooklyn, NY 11209				

#### 10. List unions (if applicable):

Union Name	Address	Contact	Phone	Fax	Email
NYC District Council of Carpenters	395 Hudson St			2	
United Union of Roofers Local 8	12-11 43 <sup>rd</sup> Avenue, LI City, NY 11101				
Excavators Union Local 731	3411 35 <sup>th</sup> Avenue, Astoria, NY 11106		7		
International Union of Operating Engineers Local 14-14B	141-57 Northern Boulevard, Flushing, NY 11354				

#### 11. List banks:

Bank Name	Address	Contact	Phone	Fax	Email	Account Type and Number
Santander	1535 Richmond Ave, Staten Island,NY 10314					

#### 12. List licensing authorities (if applicable):

Company Name	Address	Contact	Phone	Fax	Email
N/A					

# **Anti-Raiding**

1.	York City?  Yes  No
	If "Yes," please provide the names of the owners and addresses of the to-be-removed plant(s) or facility(ies):
2.	Will the completion of the Project result in the abandonment of any plants or facilities located in an area of New York State other than New York City?
	If "Yes," please provide the names of the owners/operators and the addresses of the to-be-abandoned plant(s) or facility(ies):
f ti	he answer to question 1 or 2 is "Yes," please continue and answer questions 3 and 4.
3.	Is the Project reasonably necessary to preserve the competitive position of this Applicant, or of any proposed occupants of the Project, in its industry? $\square$ Yes $\square$ No
4.	Is the Project reasonably necessary to discourage the Applicant, or any proposed occupant of the Project, from removing such plant or facility to a location outside New York State?  ☐ Yes ☐ No

If the answer to question 3 or 4 is "Yes," please provide on a detailed explanation on a separate sheet of paper.

# Certification

I, the undersigned officer/member/partner of Applicant, on behalf of Applicant and its Affiliates, hereby request, represent, certify, understand, acknowledge and agree as follows:

I request that this Application, together with all materials and data submitted in support of this Application (collectively, these "Application Materials"), be submitted for review to the applicable Agency's Board of Directors (the "Board"), in order to obtain from the Board an expression of intent to provide the benefits requested herein for the Project.

I represent that I have the authority to sign these Application Materials on behalf of, and to bind, Applicant and its Affiliates.

I certify to the best of my knowledge and belief, after due investigation, the information contained in these Application Materials is accurate, true and correct and does not contain a misstatement of a material fact or omit to state a material fact necessary to make the statements contained herein not misleading. I understand that an intentional misstatement of fact, or, whether intentional or not, a material misstatement of fact, or the providing of materially misleading information, or the omission of a material fact, may cause the Agency's Board to reject the request made in the Application Materials. I understand that the Agency will rely on the information contained within these Application Materials in producing and publishing a public notice and convening a public hearing. If any information in these Application Materials is found to be incorrect, the Applicant may have to provide new information and a new public notice and public hearing may be required. If a new public notice and public hearing is required, they will be at the Applicant's expense.

I understand the following: that Applicant and Principals will be subject to a background check and actual or proposed subtenants may be subject to a background check, and if such background check performed by the Agency with respect to Applicant or any Affiliates reveals negative information, Applicant consents to any actions that the Agency or NYCEDC may take to investigate and verify such information; that the Agency may be required under SEQRA to make a determination as to the Project's environmental impact and that in the event the Agency determines that the Project will have an environmental impact, Applicant will be required to prepare, at its own expense, an environmental impact statement; that the decision of the Board to approve or to reject the request made in the Application Materials is a discretionary decision; that no Bonds may be issued (if Bonds are being requested) unless such Bonds are approved by the Mayor of the City; that under the New York State Freedom of Information Law ("FOIL"), the NYCIDA/Build NYC may be required to disclose the Application Materials and the information contained therein (see the Disclosure Policy section of the Polices and Instructions provided to Applicant and signed by Applicant on or about the date hereof (the "Policies and Instructions")); and that Applicant shall be entirely responsible and liable for the fees referred to in these Application Materials.

#### I further understand and agree as follows:

Requested, Represented, Certified, Acknowledged, Understood and

Agreed by Applicant,

That notwithstanding submission of this Application, the Agency shall be under no obligation to present Applicant's proposed Project to its Board for approval. If the Agency presents Applicant's proposed Project to its Board for approval, the Agency does not guaranty that such approval will be obtained. If upon presenting Applicant's proposed Project to its for approval the Agency obtains such approval, such approval shall not constitute a guaranty from the Agency to Applicant that the Project transaction will close.

That preparation of this Application and any other actions taken in connection with the proposed Project shall be entirely at Applicant's sole cost and expense. Under all circumstances, the Application Fee is non-refundable, including but not limited to the circumstance where the Agency decides, in its sole discretion, to not present Applicant's proposed project to the the Agency Board of Directors for Approval.

That each of Applicant and each of its Affiliates (collectively, the "Indemnitors") hereby releases NYCIDA, Build NYC, NYCEDC and their respective directors, officers, employees and agents (collectively, the "Indemnitees") from and against any and all claims that any Indemnitor has or could assert and which arise out of, or are related to, any Application Materials, any actions taken in connection therewith or any other actions taken in connection with the proposed Project (collectively, the "Actions"). Each Indemnitor hereby indemnifies and holds harmless each of the Indemnitees from and against any and all claims and damages brought or asserted by third parties, including reasonable attorneys' fees, arising from or in connection with the Actions. As referred to herein, "third parties" shall include, but shall not be limited to, Affiliates.

That in the event the Agency discloses the Application Materials in response to a request made pursuant to FOIL, Applicant hereby authorizes the Agency to make such disclosure and hereby releases the Agency from any claim or action that Applicant may have or might bring against the Agency, their directors, officers, agents, employees and attorneys, by reason of such disclosure; and that Applicant agrees to defend, indemnify and hold the Agency and the NYCEDC and their respective directors, officers, agents, employees and attorneys harmless (including without limitation for the cost of reasonable attorneys' fees) against claims arising out of such disclosure as such claims may be made by any party including the Applicant, Affiliate, Owner or Principal, or by the officers, directors, employees and agents thereof.

That capitalized terms used but not defined in this Application have the respective meanings specified in the Policies and Instructions.

I acknowledge and agree that the Agency reserves its right in its sole and absolute discretion to request additional information, waive any requirements set forth herein, and/or amend the form of this Application, to the full extent permitted by applicable law.

I certify that, using due care, I know of no misstatement of material fact in

ONTRACTORS CORP.

the Application Materials, and know of no material fact required to be stated in the Application Materials to make the statements made therein

			not misleading. Certi	ified by Preparer,	
This I'm day of FEGA	uark 20 16		This 🎣 🗥 day of aw	unky, 20 16 .	
Name of Applicant:	D'ONOFRED GENERA	( WIRACTURS ( ORP	Name of Preparer:	D'ONOFRIO GENER	AL C
Signatory:	JERRY D'ONOFRIO		Signatory:	KEITH NEUSCHE	ELER



# IDA Core Application Supplemental Information

February 20, 2016

# **Company Background**

 Please find the attached Company Brochure to address the Background Section of the Core Application

# **Overview of the Proposed Project**

- Marine Storage and Transfer Yard
  - Property shall be capitally improved to provide full support to all of D'Onofrio's Marine Construction Operations, as well as our land-based General Construction Operations.
  - o Bulkhead shall be rehabilitated to ensure longevity
  - A Barge berthing and docking system shall be designed and installed to allow for efficient berthing and loading of barges to support marine construction operations
  - Transfer equipment shall be constructed and installed to allow for transfer of marine equipment and materials to barges and vessels for transport and use on our marine construction projects.
- Construction Storage Facility and Yard for D'Onofrio General Construction Corp. Land-Based Operations
  - o Storage and staging area for our Roofing Division
  - o Storage and staging area for our Snow Removal Division
  - o Storage and staging area of our Con Edison Construction Division
- Potential Opportunities for Subleasing Property for other Construction Operations
  - o Local Brooklyn Fencing Company has already expressed interest
  - o Another Marine Construction Company has also expressed interest.

## **Effect of Proposed Project on Current Operations**

- Proposed Project will allow for D'Onofrio to expand its Marine, Roofing, Snow Removal, and Con Edison Divisions.
  - o Allows for dedicated storage areas for each operation, rather than a smaller warehouse operation that had numerous logistics challenges
  - Allows for equipment and material to be transferred to our waterborne equipment rather than utilizing other marine transfer stations
  - Marine fleet can be expanded as we know will have a place to store our equipment
  - Roofing Division will be able to stock more material and allow for better purchasing opportunities with buying in bulk.



o It is likely that all construction operations will be based out of this facility, allowing for a more streamlined operation

#### Renovations/Construction for the Proposed Project

- Bulkhead shall be rehabilitated
- Finger Pier and Berthing System Installed to allow for berthing of marine equipment
- Site will be graded and partitioned for separate divisions, as well as potential opportunities for subletting.
- Existing office area shall be renovated to house operations personnel
- Existing warehouse shall be renovated to house roofing material and equipment

# **Timeline of Proposed Project**

- Bulkhead rehabilitation 2016
- Finger Pier and Berthing System Installed to allow for berthing of marine equipment
  - o Design May-Oct 2016
  - o Permitting Oct 2016 June 2017
  - o Marine Construction June 2017- July 2018
- Site Grading and Partitioning Summer 2016
- Office Renovation 2016
- Warehouse Renovation 2016

#### **Pro Forma**

• Attached please find the projected Pro Forma, dated 20 Feb 16

#### FIRM'S PRICIPLES

Jerry D'Onofrio

#### DGCC Principal In Charge

Mr. Jerry D'Onofrio is the Chief Executive Officer with over 23 years of experience in the management and construction of civil, marine, and building projects. His experience has been focused on executive project management, preparation of technical bid documents, supervision, client relations and general construction management of marine and pier rehabilitation projects; bulkhead repairs; rehabilitation of entire dock areas; mechanical generating stations, restoration of landmark buildings; rehabilitation of boiler units, as well as spill control systems for oil/lead/paint removals. He has also been involved in asbestos / lead abatement projects, institutional and commercial building construction, as well as major civil projects. Currently he is the principal for all General, Civil, Substation, Waterfront and utility contracts.

Mr. D'Onofrio has worked on numerous projects for the New York City Consolidated Edison Company and Brooklyn Navy Yard. His involvement and dedication to the company is illustrated by the successful completion of these projects. D'Onofrio General Contractors Corporation continues to have an excellent relationship with Consolidated Edison Company after 18 years of service.

Vincent D'Onofrio

#### Vice President

Mr. Vincent D'Onofrio has over 25 years of experience in all phases of construction and roofing projects with a contract average of \$25Million. Currently, he is serving as Principal in charge of the accounting department. He is also a member of the American Society of Safety Engineers (ASSE).

John D'Onofrio

#### Secretary/Treasurer

Mr. John D'Onofrio has over 21 years of experience as a project manager and supervisor in construction and roofing projects having a contract average of \$8Million. He is currently serving as the principal for all roofing projects in the company.

D'Onofrio General Contractors Corp.

202 28<sup>th</sup> Street Brooklyn, NY 11232

# D'Onofrio General Contractors Corp.

Quality Services at Competitive Pricing



FST. 1991

# Company Profile

Established in 1991, D'Onofrio General Contractors is a full service construction firm that has a solid background in the successful execution of complex site, civil, building and marine projects. D'Onofrio has performed numerous diversified projects and has a track record for successful completion of many municipal Contract Work Projects in the recent past, among other clientele such as Consolidated Edison, USPOWERGEN, New York City Economic Development Corporation, and several public and private facilities for other New York City Agencies. Overall D'Onofrio has completed more than \$200 million dollars worth of projects in New York City in the past several years.

D'Onofrio has completed the Mott Haven Substation for Consolidated Edison, a nearly 70 million dollar facility designed to bring the Bronx into the next century. We have also moved on to the Astor Substation and are putting the final touches on a public pier in Brooklyn. At each site we served as the General Contractor for the completion of the site preparations and the terminal buildings.



# Services Provided Since Inception

- Substation Construction
- · Full foundation construction
- Marine and Underwater Construction (all facets)
- Pile and Sheetpile driving
- · Dredging and coastal stabilization construction
- Structural Steel Fabrication and Erection
- Boiler and Steamfitter construction
- Full carpentry and finishes on all facets of buildings
- All facets of roof replacement, rehabilitation, and construction
- Concrete rehabilitation
- Heavy Lift and Crane Services
- Full building general contracting
- Site Construction (building)
- Demolition of marine, building, and other structures
- Emergency when and where response

# Safety First

It is the policy of D'Onofrio General Contractors Corp. to provide safe workplaces and conditions of employment for all employees of D'Onofrio and its subcontractors and to comply with all applicable environmental rules and regulations. To achieve this goal D'Onofrio operates in accordance with the applicable rules and regulations of the Occupational Health and Safety Administration (OSHA) and specifically 29CFR1910 and 29CFR1926, the Environmental Protection Agency, and all Environmental Regulatory Agencies.

#### Environmental Health and Safety Plan

DGCC prepares site specific plans for all work sites. The plans are reviewed with the owners first, then all DGCC employees and sub-contractors at the beginning of the job and on a six month rotating period. If any person at the Site has questions pertaining to work task procedures concerning health, environmental, and/or safety; the answers should be located in this document.

#### EMR Rating

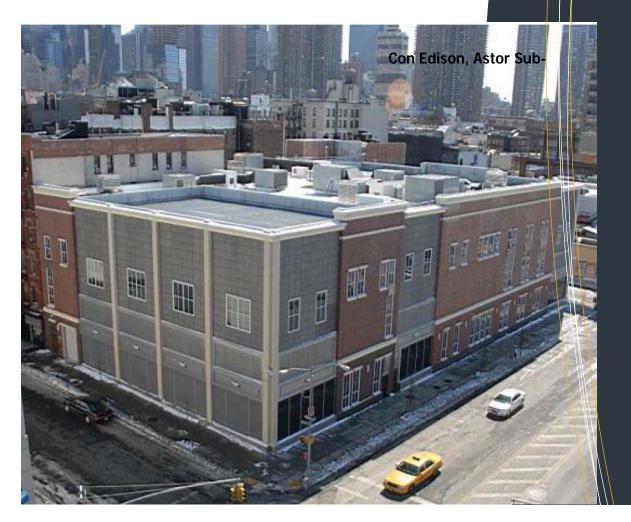
 $2005 \sim 1.08$  D'Onofrio instituted the above policies for all jobs after this EMR

was released. Additionally, a full time Safety company supervisor was hired to coordinate and hold our work forces to higher

standards.

2006 ~ 0.99 Significant Improvement

2007 ~ 0.97 Continued Improvement!



# 617.20 Appendix B Short Environmental Assessment Form

# **Instructions for Completing**

Part 1 - Project Information. The applicant or project sponsor is responsible for the completion of Part 1. Responses become part of the application for approval or funding, are subject to public review, and may be subject to further verification. Complete Part 1 based on information currently available. If additional research or investigation would be needed to fully respond to any item, please answer as thoroughly as possible based on current information.

Complete all items in Part 1. You may also provide any additional information which you believe will be needed by or useful to the lead agency; attach additional pages as necessary to supplement any item.

Part 1 - Project and Sponsor Information			
Name of Action or Project:			
Staten Island Marine Yard			
Project Location (describe, and attach a location map):			
3365 Richmond Terrace, Staten Island, NY 10303			
Brief Description of Proposed Action:			
Rehabilitate the bulkhead and replace the finger pier system that has deteriorated.			
	_		
Name of Applicant or Sponsor:	Telephone:		
D'Onofrio General Contractors Corp.	E-Mail:		
Address:			}
202 28th Street		T-1 - 1	
City/PO:	State:	Zip Code: 11001	
Brooklyn	NY		MEC
1. Does the proposed action only involve the legislative adoption of a plan, legislative adoption of a plan adoption of	ocal law, ordinance,	NO	YES
administrative rule, or regulation?  If Yes, attach a narrative description of the intent of the proposed action and	the environmental resources t	that 🗸	
may be affected in the municipality and proceed to Part 2. If no, continue to	question 2.		
2. Does the proposed action require a permit, approval or funding from any	other governmental Agency?	NO	YES
If Yes, list agency(s) name and permit or approval:  Permits are required from the Army Corps of Engineers and the Department of Environment.	mental Conservation.		
Permits are required from the Army Corps of Engineers and the object that are			
3.a. Total acreage of the site of the proposed action?	17 acres		
b. Total acreage to be physically disturbed?	4 acres		
c. Total acreage (project site and any contiguous properties) owned or controlled by the applicant or project sponsor?	17 acres		
4. Check all land uses that occur on, adjoining and near the proposed action  ☐ Urban ☐ Rural (non-agriculture) ☐ Industrial ☐ Comm	percial -	han)	
	(specify):	<b>-</b> ,	
☐Forest ☐Agriculture ☑Aquatic ☐Other ☐Parkland	(obeatt),		
w rainain			

		T	
5. Is the proposed action, a. A permitted use under the zoning regulations?	NO	YES	N/A
b. Consistent with the adopted comprehensive plan?	Ħ	7	
		NO	YES
6. Is the proposed action consistent with the predominant character of the existing built or natural landscape?			<b>1 1 1 2 3</b>
7. Is the site of the proposed action located in, or does it adjoin, a state listed Critical Environmental Ar		NO	YES
	car	NO	1100
If Yes, identify:		$\checkmark$	
8. a. Will the proposed action result in a substantial increase in traffic above present levels?		NO	YES
a. Will the proposed action result in a substantial increase in traffic above present levels.		<b>7</b>	
b. Are public transportation service(s) available at or near the site of the proposed action?			7
c. Are any pedestrian accommodations or bicycle routes available on or near site of the proposed act	tion?	┝╤┼	7
9. Does the proposed action meet or exceed the state energy code requirements?		NO	YES
If the proposed action will exceed requirements, describe design features and technologies:		NO	1123
If the proposed action will exceed requirements, describe design realities and technologies.			
10. Will the proposed action connect to an existing public/private water supply?		NO	YES
If No, describe method for providing potable water:			
If No, describe method for providing potable water.		$  \sqcup  $	
		NO	YES
11. Will the proposed action connect to existing wastewater utilities?		NO	ILS
If No, describe method for providing wastewater treatment:			
			لنا
12. a. Does the site contain a structure that is listed on either the State or National Register of Historic		NO	YES
Places?			
b. Is the proposed action located in an archeological sensitive area?		岃	Ħ
		LY .	
13. a. Does any portion of the site of the proposed action, or lands adjoining the proposed action, contain	n	NO	YES
wetlands or other waterbodies regulated by a federal, state or local agency?			V
b. Would the proposed action physically alter, or encroach into, any existing wetland or waterbody? If Yes, identify the wetland or waterbody and extent of alterations in square feet or acres:			$\overline{\mathbf{V}}$
Kill Van Kull/ Newark Bay. Extent of alterations will be to rehabilitate the existing bulkhead and bring back into service			
walkway on piles adjacent to the berthing of barges. Barges are currently berthed at this site regularly and access is a via shifting of the vessels.			
14. Identify the typical habitat types that occur on, or are likely to be found on the project site. Check a	all that	apply:	
✓ Shoreline ☐ Forest ☐ Agricultural/grasslands ☐ Early mid-successi		11.0	
✓ Wetland ✓ Urban ☐ Suburban			
15. Does the site of the proposed action contain any species of animal, or associated habitats, listed	-	NO	YES
by the State or Federal government as threatened or endangered?		<b>V</b>	
16. Is the project site located in the 100 year flood plain?		NO	YES
10. Is the project site located in the 100 year flood plant.			17
17. Will the proposed action create storm water discharge, either from point or non-point sources?		NO	YES
If Yes,			
a. Will storm water discharges flow to adjacent properties?		<b>✓</b>	
b. Will storm water discharges be directed to established conveyance systems (runoff and storm drain	ıs)?		
If Yes, briefly describe:	).		
1			

10.	Does the proposed action include construction or other activities that result in the impoundment o	f	NO	YES
	water or other liquids (e.g. retention pond, waste lagoon, dam)?  Yes, explain purpose and size:		<b>✓</b>	
	Has the site of the proposed action or an adjoining property been the location of an active or close	ed 1	NO	YES
	solid waste management facility?  /es, describe:		$\checkmark$	
	Has the site of the proposed action or an adjoining property been the subject of remediation (ongo completed) for hazardous waste?  Yes, describe:		NO	YES
	es, describe.			Ш
KN	FFIRM THAT THE INFORMATION PROVIDED ABOVE IS TRUE AND ACCURATE TO SOURCE OF THE PROPERTY OF TH			
	The supplementable particular and a supplementable particular			
oth	estions in Part 2 using the information contained in Part 1 and other materials submitted by the project erwise available to the reviewer. When answering the questions the reviewer should be guided by ponses been reasonable considering the scale and context of the proposed action?"	ject sponsor the concep	or t "Have	e my
		No, or small impact may occur	to la imp m	lerate arge pact ay cur
1.	Will the proposed action create a material conflict with an adopted land use plan or zoning regulations?	small impact may	to la imp m	arge pact ay
1.		small impact may	to la imp m	arge pact ay
-	regulations?	small impact may	to la imp m	arge pact ay
2.	regulations?  Will the proposed action result in a change in the use or intensity of use of land?	small impact may	to la imp m	arge pact ay
2.	will the proposed action result in a change in the use or intensity of use of land?  Will the proposed action impair the character or quality of the existing community?  Will the proposed action have an impact on the environmental characteristics that caused the	small impact may	to la imp m	arge pact ay
<ol> <li>3.</li> <li>4.</li> </ol>	will the proposed action result in a change in the use or intensity of use of land?  Will the proposed action impair the character or quality of the existing community?  Will the proposed action have an impact on the environmental characteristics that caused the establishment of a Critical Environmental Area (CEA)?  Will the proposed action result in an adverse change in the existing level of traffic or	small impact may	to la imp m	arge pact ay
<ol> <li>3.</li> <li>4.</li> <li>5.</li> </ol>	will the proposed action result in a change in the use or intensity of use of land?  Will the proposed action impair the character or quality of the existing community?  Will the proposed action have an impact on the environmental characteristics that caused the establishment of a Critical Environmental Area (CEA)?  Will the proposed action result in an adverse change in the existing level of traffic or affect existing infrastructure for mass transit, biking or walkway?  Will the proposed action cause an increase in the use of energy and it fails to incorporate	small impact may	to la imp m	arge pact ay
<ol> <li>3.</li> <li>4.</li> <li>6.</li> </ol>	Will the proposed action result in a change in the use or intensity of use of land?  Will the proposed action impair the character or quality of the existing community?  Will the proposed action have an impact on the environmental characteristics that caused the establishment of a Critical Environmental Area (CEA)?  Will the proposed action result in an adverse change in the existing level of traffic or affect existing infrastructure for mass transit, biking or walkway?  Will the proposed action cause an increase in the use of energy and it fails to incorporate reasonably available energy conservation or renewable energy opportunities?  Will the proposed action impact existing:  a. public / private water supplies?  b. public / private wastewater treatment utilities?	small impact may	to la imp m	arge pact ay
<ol> <li>3.</li> <li>4.</li> <li>6.</li> </ol>	Will the proposed action result in a change in the use or intensity of use of land?  Will the proposed action impair the character or quality of the existing community?  Will the proposed action have an impact on the environmental characteristics that caused the establishment of a Critical Environmental Area (CEA)?  Will the proposed action result in an adverse change in the existing level of traffic or affect existing infrastructure for mass transit, biking or walkway?  Will the proposed action cause an increase in the use of energy and it fails to incorporate reasonably available energy conservation or renewable energy opportunities?  Will the proposed action impact existing:  a. public / private water supplies?	small impact may	to la imp m	arge pact ay

		No, or small impact may occur	Moderate to large impact may occur
10. Will the proposed action result in an increase in the potential problems?			
11. Will the proposed action create a hazard to environmental re	sources or human health?		
Part 3 - Determination of significance. The Lead Agency is requestion in Part 2 that was answered "moderate to large impact relement of the proposed action may or will not result in a significant 3 should, in sufficient detail, identify the impact, including a the project sponsor to avoid or reduce impacts. Part 3 should also may or will not be significant. Each potential impact should be a duration, irreversibility, geographic scope and magnitude. Also cumulative impacts.	cant adverse environmental impact, pany measures or design elements that conceptain how the lead agency determines the considering its setting, probations.	blease comp have been nined that the bility of oc	olete Part 3. included by the impact curring,
Check this box if you have determined, based on the information that the proposed action may result in one or more pote environmental impact statement is required.  Check this box if you have determined, based on the information that the proposed action will not result in any significant.	rmation and analysis above, and any	ipacts and	un
Name of Lead Agency	Date		
Print or Type Name of Responsible Officer in Lead Agency	Title of Responsible	Officer	
Signature of Responsible Officer in Lead Agency	Signature of Preparer (if different	from Respo	nsible Officer